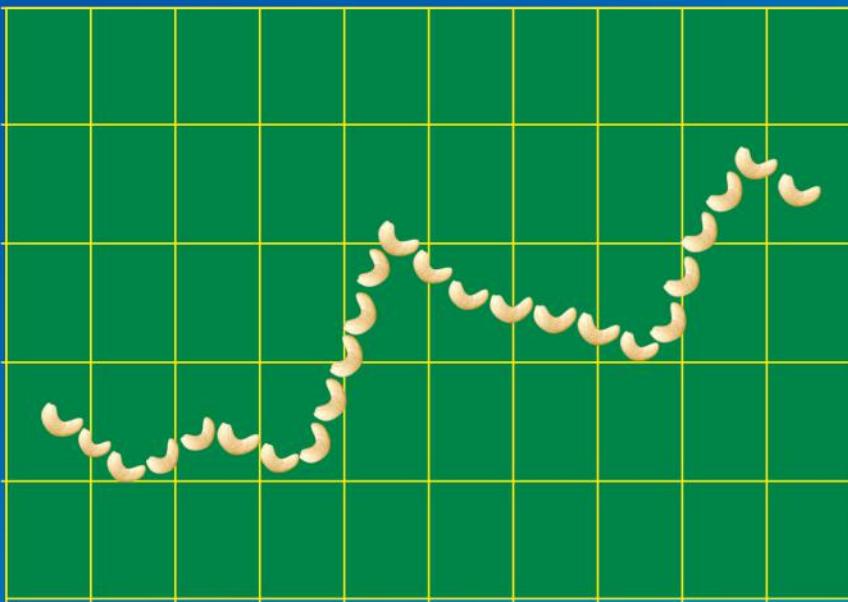


# CASHEW STATISTICS



**THE CASHEW EXPORT PROMOTION COUNCIL OF INDIA**  
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web: [www.oltremare.biz](http://www.oltremare.biz)

# CASHEW STATISTICS



**THE CASHEW EXPORT PROMOTION COUNCIL OF INDIA**

P.B. 1709, CHITTOOR ROAD,  
ERNAKULAM , COCHIN - 682 016, INDIA

Phone: +91 - 484 - 2376459 Fax: +91 - 484 - 2377973

E. Mail : [cepc@cashewindia.org](mailto:cepc@cashewindia.org) Website: <http://www.cashewindia.org>

## CASHEW STATISTICS

Published by

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P.B. No. 1709, Chittoor Road,  
Ernakulam South, Cochin - 682 016, Kerala, India  
Phone: +91 - 484 - 2376459 Fax: +91 - 484 - 2377973  
E. Mail : [cepc@cashewindia.org](mailto:cepc@cashewindia.org) Website: <http://www.cashewindia.org>

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## FOREWORD

India was the first in the world to develop cashew as a commercial crop and its processing system by setting up factories. India was also the first to export cashew kernels and cashew nut shell liquid. Though, subsequently, more countries have taken up cashew processing, India still retains its leadership in world production, trade, and consumption of cashew kernel and allied products.

This publication of statistics pertaining to cashews, and edible nuts covers information from 2000 to 2010, which we hope will be of use to all concerned.

**T.K.SHAHAL H MUSALIAR**  
CHAIRMAN







## PREFACE

Cashew is a delectable nut, grown and processed mainly in the developing tropical countries, and consumed all over the world. Hence there is significant global trade in raw cashewnuts as well as in cashew kernels and cashewnut shell liquid, which is a by - product of the cashew industry. The growing awareness of the health and nutritional benefits of consuming cashew has contributed to increase in trade. India, Vietnam & Brazil are the major players in the international cashew trade. Up-to-date statistics from 2000-2010 has been compiled in this volume to provide a comprehensive picture of the global cashew economy. As much data as possible has been collected from different sources including diplomatic missions in India and abroad, national and international trade bodies, Government organisations, publications and the internet.

I take this opportunity to acknowledge the sincere efforts of Ms. Sree Rajmohan, Jt. Director, and Ms. Priya N, Statistical Assistant, for their efforts in bringing out this volume.

We look forward to receiving your valuable suggestions for enhancing the scope and contents of this publication in future editions.

K. SASI VARMA  
EXECUTIVE DIRECTOR & SECRETARY





## ITC - HS CODES OF CASHEW

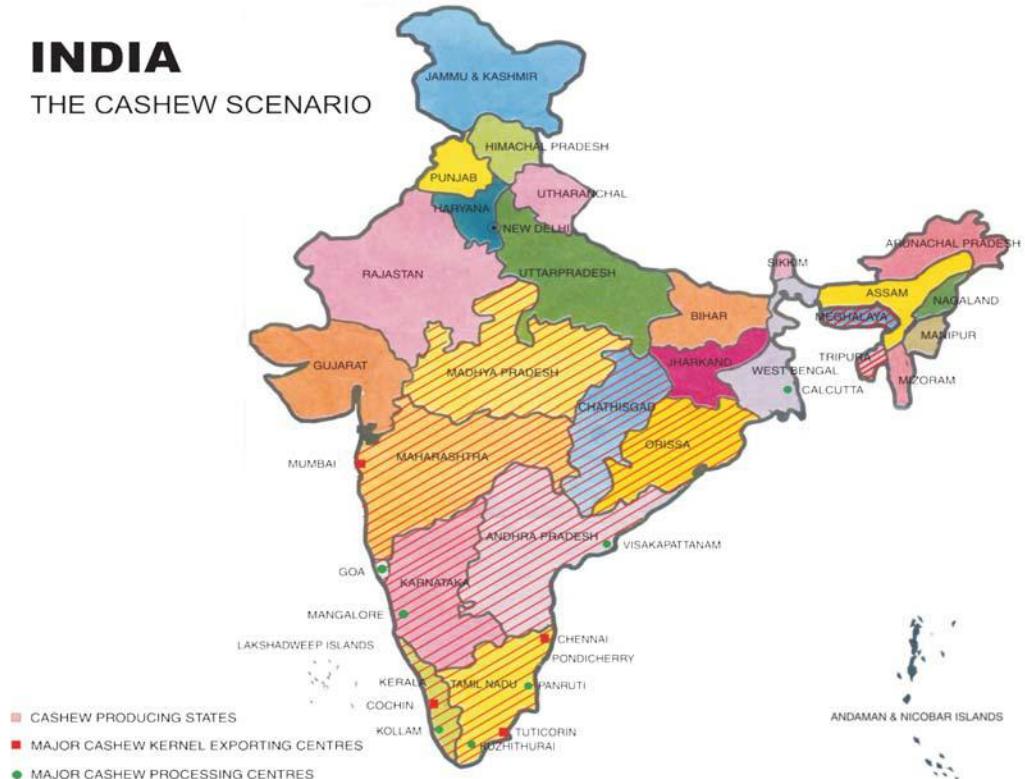
| Code       | Product                                       |
|------------|---|
| 080 13 100 | Cashewnuts in shell                           |
| 080 13 200 | Cashewnuts shelled                            |
| 080 13 210 | Cashew kernel, broken                         |
| 080 13 220 | Cashew kernel, wholes                         |
| 080 13 290 | Cashewnuts others                             |
| 081 35 010 | Mixtures of nuts                              |
| 200 81 910 | Cashewnut roasted, salted or roasted & salted |
| 200 81 930 | Nuts otherwise prepared or preserved          |
| 130 21 920 | Cashew nut shell liquid (CNSL), crude         |
| 130 21 930 | Purified & distilled CNSL (cardanol)          |





# INDIA

## THE CASHEW SCENARIO



## Advertisers

|   |                         |
|---|-------------------------|
| 1. Apex Ventures Pvt. Ltd.                      | 100                     |
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**RAW CASHEW NUT**



## AREA AND PRODUCTION OF RAW CASHEWNUT IN INDIA

A = Area in ha.

P=Production in M.T.

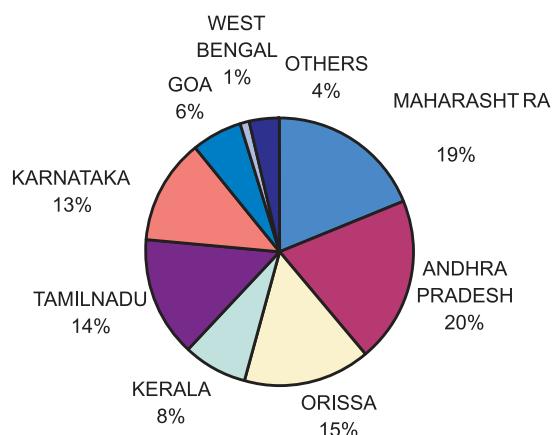
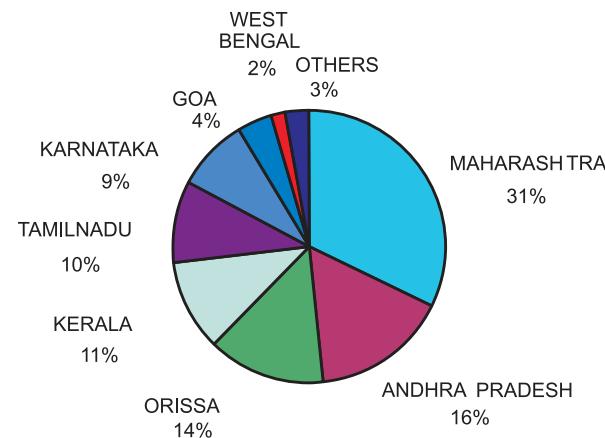
| States         | 2000-2001     |               | 2001-2002     |               | 2002-2003     |               | 2003-2004     |               | 2004-2005     |               |
|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                | A             | P             | A             | P             | A             | P             | A             | P             | A             | P             |
| MAHARASHTRA    | 121000        | 98000         | 143000        | 103000        | 148000        | 110000        | 148000        | 120000        | 160000        | 174000        |
| ANDHRA PRADESH | 130000        | 75000         | 135000        | 86000         | 136000        | 90000         | 145000        | 95000         | 150000        | 88000         |
| ORISSA         | 90000         | 59000         | 110000        | 59000         | 120000        | 70000         | 124000        | 71000         | 126000        | 74000         |
| KERALA         | 100000        | 76000         | 100000        | 87000         | 100000        | 90000         | 86000         | 95000         | 81000         | 64000         |
| TAMILNADU      | 86000         | 59000         | 90000         | 46000         | 92000         | 50000         | 95000         | 51000         | 105000        | 53000         |
| KARNATAKA      | 91000         | 42000         | 90000         | 40000         | 92000         | 40000         | 94000         | 46000         | 95000         | 43000         |
| GOA            | 55000         | 25000         | 55000         | 30000         | 55000         | 30000         | 55000         | 32000         | 55000         | 26000         |
| WEST BENGAL    | 8000          | 6000          | 9000          | 7000          | 9000          | 8000          | 9000          | 9000          | 9000          | 8000          |
| OTHERS         | 19000         | 10000         | 18000         | 12000         | 18000         | 12000         | 18000         | 16000         | 18000         | 14000         |
| <b>TOTAL</b>   | <b>700000</b> | <b>450000</b> | <b>750000</b> | <b>470000</b> | <b>770000</b> | <b>500000</b> | <b>774000</b> | <b>535000</b> | <b>799000</b> | <b>544000</b> |

| States         | 2005-2006     |               | 2006-2007     |               | 2007-2008     |               | 2008-2009     |               | 2009-2010     |               |
|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                | A             | P             | A             | P             | A             | P             | A             | P             | A             | P             |
| MAHARASHTRA    | 160000        | 183000        | 164000        | 197000        | 164000        | 197000        | 170000        | 225000        | 175000        | 198000        |
| ANDHRA PRADESH | 170000        | 92000         | 171000        | 99000         | 171000        | 99000         | 182000        | 112000        | 183000        | 99000         |
| ORISSA         | 120000        | 78000         | 125000        | 84000         | 125000        | 84000         | 137000        | 95000         | 143000        | 84000         |
| KERALA         | 80000         | 67000         | 80000         | 72000         | 80000         | 72000         | 70000         | 75000         | 72000         | 66000         |
| TAMILNADU      | 121000        | 56000         | 123000        | 60000         | 123000        | 60000         | 131000        | 68000         | 133000        | 60000         |
| KARNATAKA      | 100000        | 45000         | 102000        | 52000         | 102000        | 52000         | 107000        | 60000         | 118000        | 53000         |
| GOA            | 55000         | 27000         | 55000         | 29000         | 55000         | 29000         | 55000         | 30000         | 55000         | 26000         |
| WEST BENGAL    | 10000         | 10000         | 10000         | 10000         | 10000         | 10000         | 11000         | 11000         | 11000         | 10000         |
| OTHERS         | 21000         | 15000         | 24000         | 17000         | 24000         | 17000         | 30000         | 19000         | 33000         | 17000         |
| <b>TOTAL</b>   | <b>837000</b> | <b>573000</b> | <b>854000</b> | <b>620000</b> | <b>854000</b> | <b>620000</b> | <b>893000</b> | <b>695000</b> | <b>923000</b> | <b>613000</b> |

Source : Directorate of Cashewnut &amp; Cocoa Development, Cochin

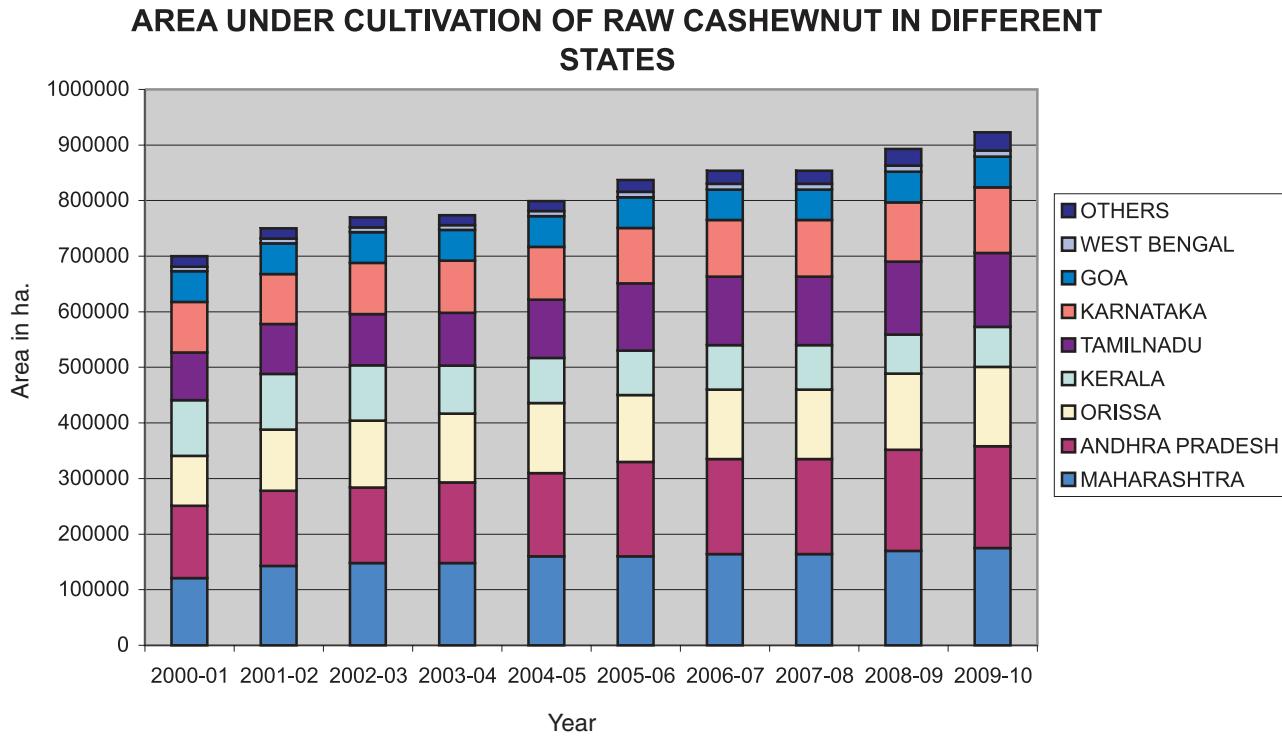


## AREA UNDER CULTIVATION AND PRODUCTION OF RAW CASHEWNUTS IN INDIA (2009-2010)

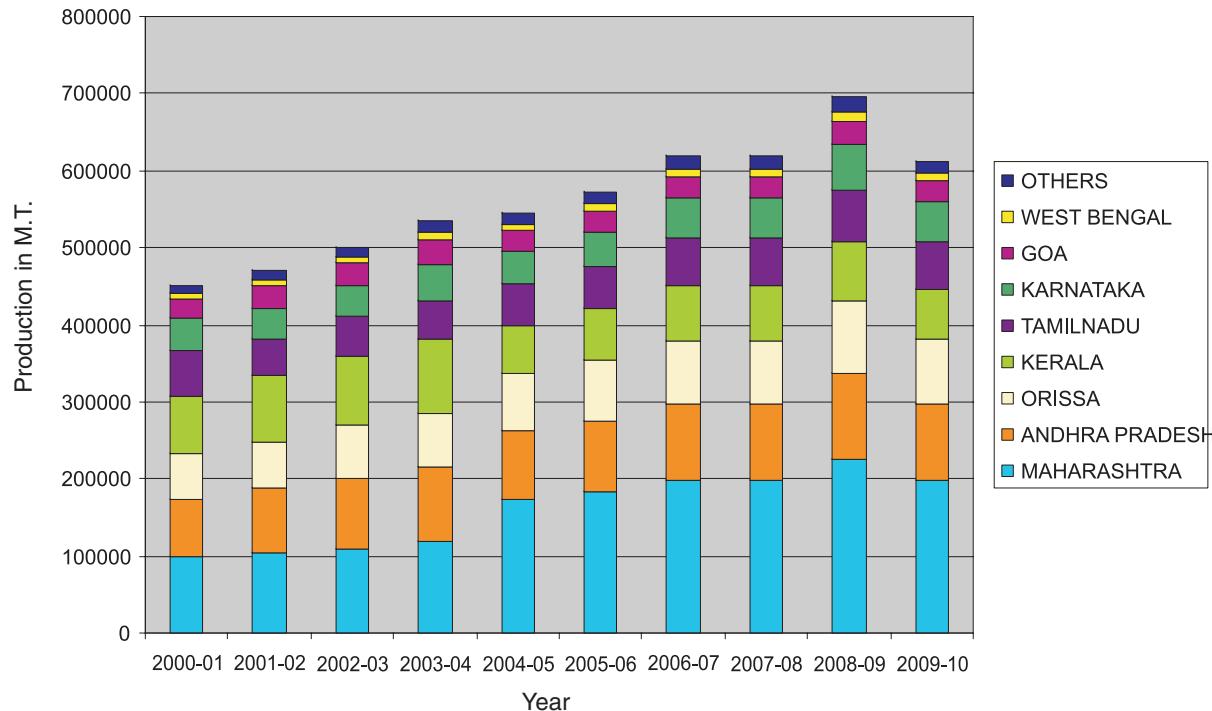
**AREA****PRODUCTION**

(As estimated by the Directorate of Cashewnut & Cocoa Development, Cochin - 11)





## PRODUCTION OF RAW CASHEWNUT IN INDIA



## IMPORT OF RAW CASHEWNUTS INTO INDIA

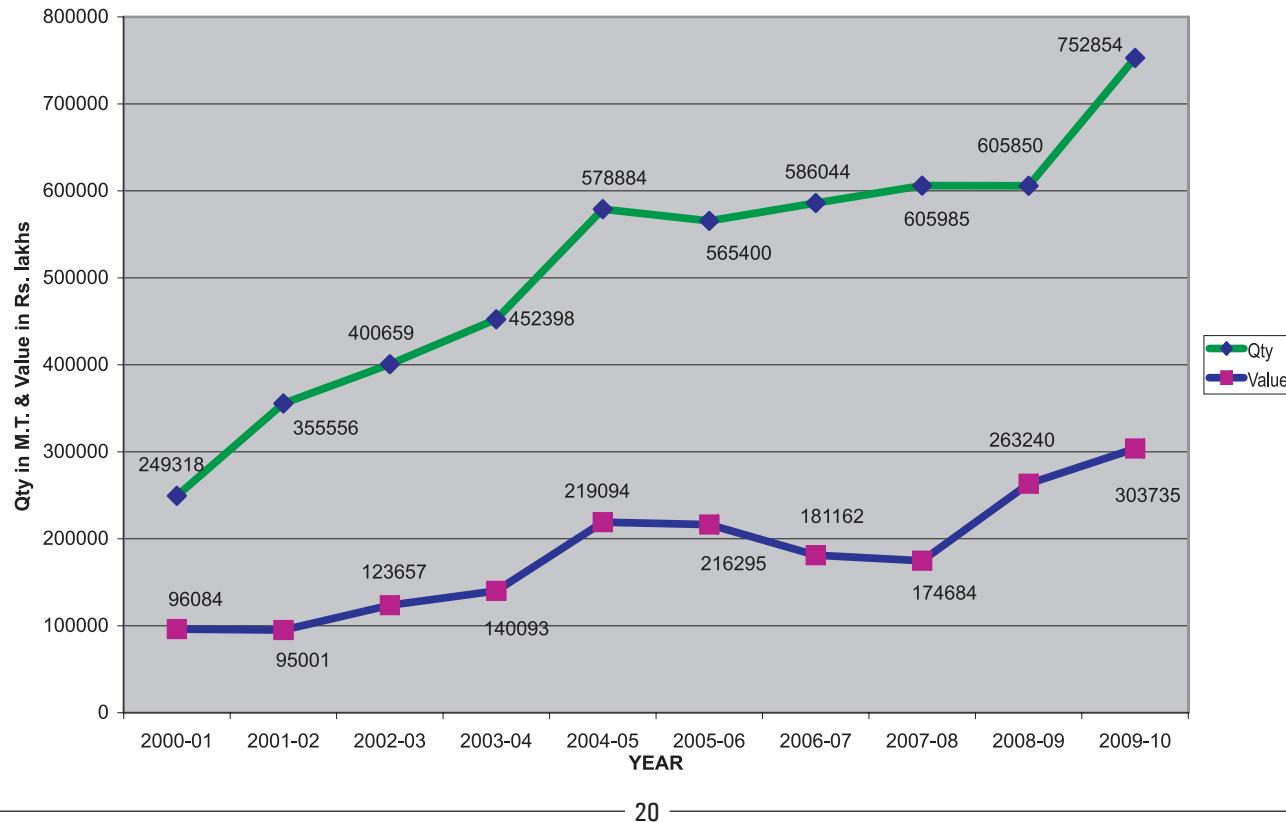
| YEAR     | Qty<br>(M.T) | Growth<br>%(+/-) | Value<br>(Rs.Crs) | Growth<br>%(+/-) | Value<br>US \$ Mls | Growth<br>%(+/-) |
|----------|--------------|------------------|-------------------|------------------|--------------------|------------------|
| 2000-01* | 249318       | -1.68            | 960.84            | -19.00           | 210.36             | -22.71           |
| 2001-02  | 355556       | 42.61            | 950.01            | -1.13            | 198.29             | -5.74            |
| 2002-03  | 400659       | 12.69            | 1236.57           | 30.16            | 256.59             | 29.40            |
| 2003-04  | 452398       | 12.91            | 1400.93           | 13.29            | 304.95             | 18.85            |
| 2004-05  | 578884       | 27.96            | 2190.94           | 56.39            | 487.63             | 59.91            |
| 2005-06  | 565400       | -2.33            | 2162.95           | -1.28            | 488.47             | 0.17             |
| 2006-07  | 586044       | 3.65             | 1811.62           | -16.24           | 400.36             | -18.04           |
| 2007-08  | 605985       | 3.40             | 1746.84           | -3.58            | 433.88             | 8.37             |
| 2008-09  | 605850       | -0.02            | 2632.40           | 50.69            | 572.39             | 31.92            |
| 2009-10  | 752854       | 24.26            | 3037.35           | 15.38            | 640.25             | 11.86            |

Source : \* : DGCI&S, Kolkatta, Various Custom Houses

Conversion to US \$ as per RBI average rates.



## IMPORT OF RAW CASHWNUT INTO INDIA



## PRODUCTION OF RAW CASHEWNUTS BY MAJOR PRODUCING COUNTRIES

| Countries     | 2000 M.T.        | 2001 M.T.       | 2002 M.T.       | 2003 M.T.        | 2004 M.T.        | 2005 M.T.        | 2006 M.T.        | 2007 M.T.        | 2008 M.T.        | 2009 M.T.        |
|---------------|------------------|-----------------|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| India         | 450,000          | 470,000         | 506,000         | 535,000          | 544,000          | 573,000          | 620,000          | 665,000          | 695,000          | 6,13,000         |
| Vietnam       | 420,000          | 171,461         | 209,563         | 304,819          | 338,159          | 336,000          | 414,364          | 349,986          | 315,000          | 231,000          |
| Brazil        | 798,000          | 166,698         | 157,172         | 209,563          | 252,428          | 252,000          | 257,191          | 185,220          | 262,500          | 273,600          |
| Indonesia     | 210,000          | —               | —               | —                | —                | —                | —                | 4,763            | 123,900          | 123,900          |
| Ivory Coast   | 126,000          | —               | —               | —                | —                | —                | —                | —                | 199,920          | 299,880          |
| Tanzania      | 420,000          | —               | —               | —                | —                | —                | —                | —                | 99,960           | 99,960           |
| Mozambique    | 168,000          | —               | —               | —                | —                | —                | —                | —                | 65,100           | 65,100           |
| Nigeria       | 126,000          | —               | —               | —                | —                | —                | —                | —                | 79,800           | 79,800           |
| Guinea Bissau | 210,000          | —               | —               | —                | —                | —                | —                | —                | 99,960           | 99,960           |
| Thailand      | —                | —               | —               | —                | —                | —                | —                | —                | 4,620            | 4,620            |
| Kenya         | —                | —               | —               | —                | —                | —                | —                | —                | 5,040            | 5,040            |
| Others        | 42,000           | 38,102          | 19,051          | 14,288           | 341,355          | 226,288          | 408,136          | 218,320          | 240,520          | 209,580          |
| <b>Total</b>  | <b>29,70,000</b> | <b>8,46,261</b> | <b>8,91,787</b> | <b>10,63,671</b> | <b>14,75,942</b> | <b>13,87,288</b> | <b>17,04,454</b> | <b>20,96,826</b> | <b>22,91,280</b> | <b>21,19,957</b> |

N.A. : Not Available

Source : INC, Spain



## SOURCE WISE IMPORT OF RAW CASHEWNUTS INTO INDIA (JAN-DEC)

| Countries     | 2000*         |                    | 2001*         |                    | 2002          |                    | 2003          |                    | 2004          |                    |
|---------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|               | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Benin         | 27143         | 105.41             | 32317         | 78.31              | 36923         | 106.66             | 45021         | 136.73             | 56089         | 184.03             |
| Brazil        | -             | -                  | -             | -                  | 1148          | 3.17               | -             | -                  | -             | -                  |
| Burkinafaso   | 1306          | 4.94               | 246           | 0.38               | -             | -                  | 3632          | 9.73               | 2523          | 6.28               |
| Costarica     | 99            | 0.34               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| El Salvador   | -             | -                  | 249           | 0.99               | 341           | 1.37               | 320           | 1.18               | 253           | 0.92               |
| Gambia        | 243           | 1.03               | 2029          | 3.96               | 6195          | 20.59              | 6034          | 18.59              | 10612         | 38.53              |
| Ghana         | 3475          | 13.46              | 3745          | 8.03               | 6039          | 17.07              | 32925         | 95.31              | 39323         | 127.52             |
| Guinea        | 3097          | 14.27              | -             | -                  | 382           | 1.04               | 2348          | 3.44               | 3905          | 14.33              |
| Guinea Bissau | 57163         | 271.57             | 70118         | 192.80             | 66569         | 243.28             | 72374         | 245.85             | 87878         | 339.83             |
| Indonesia     | 16287         | 72.07              | 34414         | 110.06             | 44224         | 147.44             | 46922         | 160.7              | 47033         | 213.71             |
| Ivory Coast   | 50169         | 189.73             | 68830         | 166.40             | 84052         | 236.69             | 79829         | 215.86             | 136595        | 433.52             |
| Kenya         | 5029          | 20.82              | 7613          | 20.61              | 7759          | 22.55              | 5638          | 16.55              | 8103          | 26.33              |
| Madagascar    | -             | -                  | 997           | 2.26               | 1996          | 4.30               | 1983          | 4.65               | 2244          | 6.87               |
| Monaco        | -             | -                  | -             | -                  | 200           | 0.53               | -             | -                  | -             | -                  |
| Mozambique    | 18223         | 75.22              | 25953         | 65.76              | 28699         | 76.28              | 36484         | 96.99              | 51193         | 173.70             |
| Myanmar       | 183           | 0.7                | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Netherlands   | 200           | 0.84               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Nigeria       | 10742         | 31.59              | 9695          | 19.95              | 17619         | 40.04              | 22725         | 54.67              | 22543         | 60.03              |

Contd.



Cashew Statistics

| Countries    | 2000*         |                    | 2001*         |                    | 2002          |                    | 2003          |                    | 2004          |                    |
|--------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|              | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Panama       | -             | -                  | -             | -                  | 114           | 0.28               | 164           | 0.42               | 50            | 0.14               |
| Pakistan     | 21            | 0.06               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Philippines  | -             | -                  | -             | -                  | 279           | 0.83               | 689           | 1.95               | 1638          | 6.06               |
| Saudi Arabia | 2223          | 8.45               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Senegal      | 4993          | 16.64              | 5448          | 13.09              | 7759          | 26.41              | 7881          | 25.61              | 9360          | 33.47              |
| Singapore    | 224           | 0.87               | 200           | 0.47               | 159           | 0.43               | 238           | 0.85               | 222           | 0.89               |
| Switzerland  |               |                    |               |                    |               |                    | -             | -                  | 453           | 1.72               |
| Tanzania     | 66439         | 321.16             | 128868        | 394.35             | 82995         | 263.75             | 67216         | 223.59             | 86002         | 370.71             |
| Thailand     | 184           | 0.61               | -             | -                  | 486           | 1.77               | -             | -                  | 595           | 2.08               |
| Togo         | 121           | 0.43               | -             | -                  | -             | -                  | 3475          | 9.06               | 919           | 3.08               |
| UAE          | 8             | 0.03               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| UK           | -             | -                  | -             | -                  | 163           | 0.58               | -             | -                  | -             | -                  |
| USA          | 45            | 0.30               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Others       | 501           | 2.47               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| <b>Total</b> | <b>268118</b> | <b>1153.01</b>     | <b>390722</b> | <b>1077.43</b>     | <b>394099</b> | <b>1215.06</b>     | <b>435897</b> | <b>1320.73</b>     | <b>567532</b> | <b>2043.75</b>     |

Source : \* : D.G.C.I. & S, Calcutta, Various Custom Houses



## SOURCE WISE IMPORT OF RAW CASHEWNUTS INTO INDIA (JAN-DEC)

| Countries     | 2005          |                    | 2006          |                    | 2007          |                    | 2008          |                    | 2009          |                    |
|---------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|               | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Benin         | 59710         | 233.88             | 63227         | 199.22             | 59259         | 168.29             | 84696         | 337.99             | 114290        | 449.03             |
| Brazil        | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 484           | 1.76               |
| Cambodia      | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 756           | 3.14               |
| China         | -             | -                  | -             | -                  | 350           | 1.05               | -             | -                  | 34            | 0.11               |
| Burkinafaso   | 269           | 0.93               | -             | -                  | -             | -                  | 33            | 0.16               | -             | -                  |
| Cambodia      | 146           | 0.66               | 373           | 1.35               | -             | -                  | -             | -                  | -             | -                  |
| Egypt         | -             | -                  | -             | -                  | 16            | 0.04               | -             | -                  | -             | -                  |
| El Salvador   | 284           | 1.06               | 259           | 0.90               | 183           | 0.61               | 205           | 1.04               | 202           | 0.93               |
| French Guiana | 348           | 1.42               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Gambia        | 12214         | 49.72              | 20617         | 65.44              | 23545         | 58.77              | 23457         | 112.70             | 34271         | 140.86             |
| Ghana         | 32667         | 126.47             | 39788         | 118.31             | 29898         | 72.86              | 42128         | 155.23             | 48085         | 164.15             |
| Guinea        | 4029          | 14.29              | 4132          | 11.78              | 8740          | 20.30              | 12431         | 49.41              | 17995         | 67.09              |
| Guinea Bissau | 93965         | 422.86             | 64719         | 214.31             | 114043        | 300.61             | 86505         | 452.90             | 136581        | 586.87             |
| Hong Kong     | 69            | 0.20               | -             | -                  | 152           | 0.49               | -             | -                  | -             | -                  |
| Iceland       | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 51            | 0.20               |
| Indonesia     | 82677         | 369.74             | 50812         | 180.58             | 54371         | 194.00             | 57330         | 278.20             | 36965         | 193.01             |
| Ivory Coast   | 144311        | 514.70             | 184594        | 541.03             | 202512        | 470.99             | 215923        | 846.52             | 221345        | 735.22             |
| Kenya         | 6846          | 26.77              | 3880          | 12.72              | 2120          | 5.42               | 6814          | 23.29              | 5612          | 22.66              |
| Libya         | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 86            | 0.23               |

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Cashew Statistics

| Countries    | 2005          |                    | 2006          |                    | 2007          |                    | 2008          |                    | 2009          |                    |
|--------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|              | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Malawi       | 53            | 0.17               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Mauritius    | -             | -                  | 1858          | 7.14               | -             | -                  | -             | -                  | -             | -                  |
| Madagascar   | 2260          | 7.98               | 2213          | 5.60               | 1166          | 2.32               | 385           | 1.17               | 54            | 0.11               |
| Mozambique   | 48248         | 188.80             | 29676         | 97.88              | 22776         | 66.70              | 28722         | 114.00             | 6785          | 29.03              |
| Myanmar      | 73            | 0.37               | -             | -                  | -             | -                  | -             | -                  | 48            | 0.26               |
| Nigeria      | 16637         | 52.74              | 21913         | 57.82              | 18855         | 39.56              | 13224         | 47.83              | 15823         | 51.52              |
| Panama       | 75            | 0.21               | 149           | 0.48               | 100           | 0.24               | 170           | 0.54               | 117           | 0.35               |
| Philippines  | 756           | 2.21               | 249           | 0.81               | -             | -                  | -             | -                  | -             | -                  |
| Saudi Arabia | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 64            | 0.20               |
| Senegal      | 6628          | 26.11              | 10138         | 31.69              | 10064         | 24.71              | 4387          | 20.73              | 15927         | 63.27              |
| Singapore    | -             | -                  | -             | -                  | 802           | 2.23               | 558           | 1.82               | 754           | 3.14               |
| South Africa | -             | -                  | -             | -                  | -             | -                  | 14            | 0.05               | 1345          | 5.83               |
| Sri Lanka    | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 344           | 1.80               |
| Taiwan       | -             | -                  | -             | -                  | -             | -                  | 36            | 0.17               | -             | -                  |
| Tanzania     | 49582         | 198.78             | 72474         | 254.41             | 43804         | 151.00             | 71598         | 308.99             | 69287         | 350.78             |
| Togo         | 3120          | 10.58              | 403           | 1.18               | 122           | 0.36               | 384           | 1.48               | 413           | 1.46               |
| UK           | 677           | 3.02               | -             | -                  | 18            | 0.05               | -             | -                  | -             | -                  |
| Virgin IS US | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 98            | 0.33               |
| <b>Total</b> | <b>565645</b> | <b>2253.68</b>     | <b>571474</b> | <b>1802.64</b>     | <b>592896</b> | <b>1580.57</b>     | <b>648999</b> | <b>2754.22</b>     | <b>727814</b> | <b>2873.33</b>     |

Source: Various Custom Houses



## SOURCE WISE IMPORT OF RAW CASHEWNUTS INTO INDIA (APR-MAR)

| Countries     | 2000-2001*    |                    | 2001-2002     |                    | 2002-2003     |                    | 2003-2004     |                    | 2004-2005     |                    |
|---------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|               | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Australia     | 184           | 0.6                | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Benin         | 27239         | 105.6              | 32239         | 78.12              | 36905         | 106.62             | 45168         | 137.10             | 55958         | 183.71             |
| Burkina Faso  | 1306          | 4.9                | 246           | 0.39               | -             | -                  | 4167          | 11.05              | 2021          | 5.08               |
| EI Salvador   | -             | -                  | 249           | 0.99               | 341           | 1.37               | 320           | 1.18               | 253           | 0.92               |
| Gambia        | 259           | 1.1                | 2012          | 3.92               | 6361          | 20.96              | 5867          | 18.22              | 10612         | 38.53              |
| Ghana         | 3360          | 13.1               | 3745          | 8.03               | 6039          | 17.07              | 33070         | 95.69              | 39376         | 127.91             |
| Guinea        | -             | -                  | -             | -                  | 382           | 1.04               | -             | -                  | 3819          | 14.18              |
| Guinea Bissau | 56928         | 270.4              | 70685         | 193.86             | 65751         | 241.33             | 73229         | 248.76             | 87483         | 338.67             |
| Indonesia     | 9700          | 39.4               | 42920         | 136.09             | 45334         | 155.33             | 44198         | 155.34             | 67603         | 335.89             |
| Ivory Coast   | 50268         | 190                | 68875         | 166.5              | 84006         | 236.59             | 83448         | 225.64             | 133335        | 424.81             |
| Kenya         | 6382          | 21.9               | 9481          | 27.41              | 4288          | 12.33              | 8389          | 26.34              | 6533          | 24.39              |
| Malawi        | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 53            | 0.17               |
| Madagascar    | -             | -                  | 1551          | 3.34               | 2328          | 5.37               | 1433          | 3.62               | 2905          | 10.64              |
| Monaco        | -             | -                  | 200           | 0.53               | -             | -                  | -             | -                  | -             | -                  |
| Mozambique    | 20971         | 62.5               | 25655         | 66.53              | 38767         | 100.92             | 34682         | 101.56             | 60201         | 235.66             |

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Cashew Statistics

| Countries    | 2000-2001*    |                    | 2001-2002     |                    | 2002-2003     |                    | 2003-2004     |                    | 2004-2005     |                    |
|--------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|              | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Myanmar      | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 73            | 0.37               |
| Nigeria      | 10858         | 31.9               | 9511          | 19.64              | 17619         | 40.04              | 22725         | 54.67              | 22543         | 60.03              |
| Panama       | -             | -                  | -             | -                  | 114           | 0.28               | -             | -                  | 50            | 0.14               |
| Philippines  | -             | -                  | -             | -                  | 279           | 0.83               | 689           | 1.95               | 1638          | 6.06               |
| Senegal      | 6679          | 22.8               | 5448          | 13.09              | 7759          | 26.41              | 7881          | 25.61              | 9360          | 33.47              |
| Singapore    | -             | -                  | 200           | 0.47               | 159           | 0.43               | 238           | 0.85               | 222           | 0.89               |
| Sweden       | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 453           | 1.72               |
| Tanzania     | 50808         | 177                | 82539         | 231.1              | 82431         | 264.13             | 80730         | 280.03             | 72971         | 342.81             |
| Thailand     | -             | -                  | -             | -                  | 486           | 1.77               | -             | -                  | 595           | 2.08               |
| Togo         | 121           | 0.4                | -             | -                  | -             | -                  | 3568          | 9.31               | 827           | 2.83               |
| Others       | 4255          | 19.2               | -             | -                  | 1310          | 3.75               | 2598          | 4.01               | -             | -                  |
| <b>Total</b> | <b>249318</b> | <b>960.84</b>      | <b>355556</b> | <b>950.01</b>      | <b>400659</b> | <b>1236.57</b>     | <b>452399</b> | <b>1400.93</b>     | <b>578884</b> | <b>2190.94</b>     |

Source: \* : DGCI & S Calcutta , Various Custom Houses



## SOURCE WISE IMPORT OF RAW CASHEWNUTS INTO INDIA (APR-MAR)

| Countries     | 2005-2006     |                    | 2006-2007     |                    | 2007-2008     |                    | 2008-2009     |                    | 2009-2010     |                    |
|---------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|               | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Benin         | 59695         | 233.83             | 65420         | 205.16             | 57982         | 165.22             | 84033         | 336.19             | 114955        | 451.28             |
| Brazil        | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 484           | 1.76               |
| Cambodia      | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 756           | 3.14               |
| China         | -             | -                  | -             | -                  | 350           | 1.05               | -             | -                  | 34            | 0.11               |
| Burkina Faso  | 235           | 0.81               | -             | -                  | -             | -                  | 33            | 0.16               | -             | -                  |
| Egypt         | -             | -                  | -             | -                  | 16            | 0.04               | -             | -                  | -             | -                  |
| El Salvador   | 284           | 1.06               | 259           | 0.90               | 183           | 0.61               | 205           | 1.04               | 202           | 0.93               |
| Gambia        | 12214         | 49.72              | 22508         | 70.21              | 21662         | 54.12              | 23449         | 112.57             | 34271         | 140.86             |
| Ghana         | 32469         | 125.69             | 39804         | 118.35             | 30610         | 74.68              | 41568         | 154.00             | 50061         | 171.88             |
| Guinea        | 4674          | 16.52              | 4388          | 11.89              | 8937          | 20.90              | 11939         | 48.47              | 17534         | 65.55              |
| Guinea Bissau | 98176         | 438.95             | 76126         | 240.91             | 98056         | 256.66             | 89691         | 467.91             | 133994        | 574.29             |
| Iceland       | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 51            | 0.20               |
| Hongkong      | -             | -                  | -             | -                  | 152           | 0.49               | -             | -                  | -             | -                  |
| Indonesia     | 67225         | 265.94             | 60959         | 213.81             | 40659         | 161.37             | 45450         | 231.95             | 47281         | 264.59             |
| Ivory Coast   | 146045        | 520.63             | 187613        | 547.72             | 205407        | 485.16             | 211724        | 833.74             | 238179        | 797.67             |
| Kenya         | 5581          | 19.59              | 1719          | 5.44               | 6071          | 18.02              | 6645          | 26.85              | 1224          | 4.64               |
| Libya         | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 86            | 0.23               |
| Madagascar    | 1403          | 3.95               | 2243          | 4.79               | 171           | 0.56               | 268           | 0.72               | 125           | 0.50               |

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Cashew Statistics

| Countries    | 2005-2006     |                    | 2006-2007     |                    | 2007-2008     |                    | 2008-2009     |                    | 2009-2010     |                    |
|--------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|
|              | Qty<br>(M.T.) | Value<br>(Rs. Crs) |
| Mauritius    | 1858          | 7.14               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| Mozambique   | 36865         | 129.10             | 26367         | 77.26              | 26489         | 101.83             | 10481         | 44.76              | 25787         | 127.26             |
| Myanmar      | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 48            | 0.26               |
| Nigeria      | 17397         | 54.83              | 21154         | 55.73              | 18991         | 39.91              | 13206         | 47.91              | 15846         | 51.59              |
| Panama       | -             | -                  | 149           | 0.48               | 100           | 0.24               | 170           | 0.54               | 117           | 0.35               |
| Philippines  | 756           | 2.21               | 249           | 0.81               | -             | -                  | -             | -                  | -             | -                  |
| Saudi Arabia | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 64            | 0.20               |
| Senegal      | 6682          | 26.33              | 10084         | 31.47              | 10064         | 24.71              | 4562          | 21.78              | 15751         | 62.22              |
| Singapore    | -             | -                  | -             | -                  | 802           | 2.23               | 558           | 1.82               | 754           | 3.14               |
| South Africa | -             | -                  | -             | -                  | -             | -                  | 14            | 0.05               | 1345          | 5.83               |
| Sri Lanka    | -             | -                  | -             | -                  | -             | -                  | 344           | 1.80               | -             | -                  |
| Tanzania     | 69034         | 249.21             | 66600         | 225.52             | 79109         | 338.47             | 61127         | 298.66             | 51825         | 299.50             |
| Taiwan       | -             | -                  | -             | -                  | 36            | 0.17               | -             | -                  | -             | -                  |
| Togo         | 3120          | 10.58              | 403           | 1.18               | 122           | 0.36               | 384           | 1.48               | 413           | 1.46               |
| UK           | -             | -                  | -             | -                  | 18            | 0.05               | -             | -                  | -             | -                  |
| Vietnam      | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 1572          | 7.59               |
| Virgin IS US | -             | -                  | -             | -                  | -             | -                  | -             | -                  | 98            | 0.33               |
| Others       | 1687          | 6.45               | -             | -                  | -             | -                  | -             | -                  | -             | -                  |
| <b>Total</b> | <b>565400</b> | <b>2162.95</b>     | <b>586044</b> | <b>1811.62</b>     | <b>605985</b> | <b>1746.84</b>     | <b>605850</b> | <b>2632.41</b>     | <b>752854</b> | <b>3037.35</b>     |

Source: Various Custom Houses



## IMPORT OF RAW CASHEWNUTS THROUGH DIFFERENT PORTS IN INDIA

| Year<br>(Apr-Mar) | Cochin |         | Tuticorin |        | Mangalore |        | Others |        | Total  |         |
|-------------------|--------|---------|-----------|--------|-----------|--------|--------|--------|--------|---------|
|                   | M.T.   | Rs.Crs  | M.T.      | Rs.Crs | M.T.      | Rs.Crs | M.T.   | Rs.Crs | M.T.   | Rs.Crs  |
| 2000-2001 *       | 152516 | 552.74  | 94216     | 398.60 | 0         | 0.00   | 2586   | 9.51   | 249318 | 960.84  |
| 2001-2002         | 191579 | 502.46  | 163875    | 447.35 | 0         | 0.00   | 101    | 0.20   | 355556 | 950.01  |
| 2002-2003         | 249970 | 772.47  | 150385    | 463.32 | 304       | 0.81   | 0      | 0.00   | 400659 | 1236.57 |
| 2003-2004         | 294552 | 909.45  | 155686    | 485.09 | 2161      | 6.40   | 0      | 0.00   | 452399 | 1400.93 |
| 2004-2005         | 283149 | 1055.08 | 260385    | 987.41 | 35350     | 140.77 | 0      | 0.00   | 578884 | 2183.26 |
| 2005-2006         | 306765 | 1134.83 | 224646    | 893.16 | 33782     | 134.40 | 207    | 0.76   | 565400 | 2162.95 |
| 2006-2007         | 322443 | 971.79  | 219862    | 693.19 | 42801     | 143.03 | 938    | 3.61   | 586044 | 1811.62 |
| 2007-2008         | 372497 | 1071.21 | 172018    | 463.73 | 60429     | 208.77 | 1041   | 3.13   | 605985 | 1746.84 |
| 2008-2009         | 345366 | 1476.87 | 177788    | 789.06 | 82054     | 363.82 | 642    | 2.66   | 605850 | 2632.41 |
| 2009-2010         | 375467 | 1445.24 | 238310    | 968.14 | 112610    | 511.96 | 26467  | 112.02 | 752854 | 3037.35 |

Source: \* D.G.C.I & S., Calcutta, Various Custom Houses



## ANNUAL AVERAGE UNIT VALUE OF RAW CASHEWNUTS IMPORTED INTO INDIA

| Year  | Quantity<br>(Jan - Dec.) | Value<br>(M.T.) | Rs./M.T.<br>(Rs.000) |
|-------|--------------------------|-----------------|----------------------|
| 2000* | 268118                   | 11530077        | 43004                |
| 2001  | 390722                   | 10774253        | 27169                |
| 2002  | 394240                   | 12150619        | 30599                |
| 2003  | 435897                   | 13207283        | 30299                |
| 2004  | 567532                   | 20437479        | 36011                |
| 2005  | 565645                   | 22536779        | 39843                |
| 2006  | 571474                   | 18026420        | 31544                |
| 2007  | 592896                   | 15805664        | 26658                |
| 2008  | 648999                   | 27542225        | 42438                |
| 2009  | 727814                   | 28733293        | 39479                |

Source: \* :DGCI & S, Various Custom Houses

## ANNUAL AVERAGE UNIT VALUE OF RAW CASHEWNUTS IMPORTED INTO INDIA

| Year     | Quantity<br>(Apr. - Mar) | Value<br>(M.T.) | Rs./M.T.<br>(Rs.000) |
|----------|--------------------------|-----------------|----------------------|
| 2000-01* | 249318                   | 9608484         | 38539                |
| 2001-02  | 355556                   | 9500142         | 26719                |
| 2002-03  | 400659                   | 12365717        | 30863                |
| 2003-04  | 452399                   | 14009307        | 30967                |
| 2004-05  | 578884                   | 21832600        | 37715                |
| 2005-06  | 565400                   | 21629485        | 38255                |
| 2006-07  | 586044                   | 18116230        | 30913                |
| 2007-08  | 605985                   | 17468396        | 28826                |
| 2008-09  | 605850                   | 26324069        | 43450                |
| 2009-10  | 752854                   | 30373523        | 40344                |

Source: \* :DGCI & S, Various Custom Houses



## AVERAGE MONTHLY UNIT VALUE OF RAW CASHEWNUTS IMPORTED INTO INDIA

(Rs./M.T.)

| Year     | April | May   | June  | July  | Aug   | Sept  | Oct   | Nov.  | Dec.  | Jan.  | Feb.  | March |
|----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 2000-01* | 37480 | 39550 | 37310 | 51090 | 41930 | 42620 | 41570 | 40190 | 36320 | 32120 | 29490 | 29070 |
| 2001-02  | 24720 | 24960 | 23150 | 24850 | 24680 | 25040 | 27790 | 28830 | 28940 | 29150 | 30740 | 28760 |
| 2002-03  | 26730 | 26000 | 27010 | 30060 | 33180 | 34540 | 33580 | 33294 | 31510 | 29926 | 30139 | 28732 |
| 2003-04  | 26569 | 27594 | 29763 | 30372 | 29714 | 30053 | 29056 | 31808 | 34015 | 34051 | 32627 | 30576 |
| 2004-05  | 22472 | 29671 | 31639 | 33913 | 34435 | 36121 | 41809 | 50049 | 46635 | 44724 | 42520 | 40996 |
| 2005-06  | 38559 | 38476 | 39626 | 40121 | 40534 | 37102 | 37077 | 39485 | 36743 | 35832 | 34143 | 34316 |
| 2006-07  | 30662 | 31418 | 30737 | 30472 | 29870 | 29525 | 30847 | 31540 | 33323 | 32322 | 31335 | 24824 |
| 2007-08  | 27194 | 27188 | 25125 | 23412 | 22888 | 24004 | 26344 | 29384 | 40252 | 41397 | 40535 | 40891 |
| 2008-09  | 38945 | 37879 | 38674 | 39357 | 43254 | 48141 | 51064 | 51196 | 48684 | 45881 | 48060 | 44888 |
| 2009-10  | 38578 | 36510 | 34591 | 37830 | 38859 | 40787 | 40822 | 40996 | 45238 | 52428 | 50815 | 48681 |

Source: \*DGCI &amp; S, Kolkatta &amp; Various Custom Houses

(US \$/MT)

| Year     | April | May | June | July | Aug  | Sept | Oct  | Nov. | Dec. | Jan. | Feb. | March |
|----------|-------|-----|------|------|------|------|------|------|------|------|------|-------|
| 2000-01* | 860   | 900 | 840  | 1140 | 920  | 930  | 900  | 800  | 780  | 690  | 630  | 620   |
| 2001-02  | 530   | 530 | 490  | 530  | 510  | 520  | 580  | 600  | 600  | 600  | 630  | 590   |
| 2002-03  | 550   | 530 | 560  | 620  | 690  | 720  | 700  | 693  | 656  | 623  | 631  | 603   |
| 2003-04  | 561   | 586 | 637  | 657  | 647  | 656  | 640  | 701  | 746  | 748  | 721  | 679   |
| 2004-05  | 512   | 656 | 695  | 737  | 743  | 784  | 889  | 1109 | 1061 | 1022 | 974  | 938   |
| 2005-06  | 882   | 885 | 910  | 921  | 929  | 845  | 827  | 863  | 805  | 807  | 770  | 771   |
| 2006-07  | 682   | 692 | 667  | 656  | 642  | 640  | 678  | 703  | 747  | 729  | 710  | 564   |
| 2007-08  | 645   | 667 | 616  | 579  | 561  | 595  | 667  | 745  | 1021 | 1051 | 1020 | 1013  |
| 2008-09  | 973   | 899 | 903  | 919  | 1007 | 1057 | 1050 | 1045 | 1001 | 940  | 976  | 876   |
| 2009-10  | 771   | 752 | 724  | 780  | 804  | 842  | 874  | 880  | 970  | 1141 | 1097 | 1070  |

Source: \*DGCI &amp; S, Kolkatta &amp; Various Custom Houses



## PRICING TREND OF RAW CASHEWNUT IN DIFFERENT STATES

(Prices Rs./Kg.)

| Year | Kerala | Karnataka | Andhra Pradesh | Tamil Nadu | Goa   |
|------|--------|-----------|----------------|------------|-------|
| 2000 | 42.00  | 27.00     | 34.50          | 34.50      | 35.50 |
| 2001 | 26.75  | 28.00     | 28.25          | 29.00      | 35.50 |
| 2002 | 25.00  | 28.00     | 34.50          | 34.50      | 34.10 |
| 2003 | 29.75  | 31.50     | 28.00          | 35.00      | 35.50 |
| 2004 | 28.50  | 30.00     | 28.75          | 35.63      | 35.10 |
| 2005 | 37.88  | 35.20     | 38.10          | 47.75      | 45.20 |
| 2006 | 31.20  | 30.55     | 28.75          | 36.60      | 37.50 |
| 2007 | 29.80  | 30.50     | 29.40          | 36.25      | 37.70 |
| 2008 | 34.00  | 33.50     | 30.00          | 36.50      | 47.20 |
| 2009 | 42.15  | NA        | NA             | NA         | 47.20 |

NA : Not Available

Source: DCCD,Kochi





# VINAYAKA

**ENGINEERING WORKS**  
Plot No. 254, 8th 'A' Road, Industrial Area,  
Baikampady, New Mangalore - 575 011

#### EXECUTIVES

**B. Sudhakar Baliga - (09845245577)**

**N. Arun Padiyar - (09448470977)**

Ph: 0824 - 2407939, TeleFax: 0824 - 2407929

E-mail: vwork@dataone.in

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S. Sankaranarayanan (Santhosh)  
(91) 94477 98048

Post Bag No. 2156

Kollam (Quilon) 691 013, Kerala, India

Tel: 91 474 2768048, 2743965

Fax: 91 474 2764030

### **Emails**

[swathyent@gmail.com](mailto:swathyent@gmail.com)  
[santhosh@indiancashews.in](mailto:santhosh@indiancashews.in)

### **Websites**

[www.indiancashews.in](http://www.indiancashews.in)  
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**CASHEW KERNELS**



## EXPORT OF CASHEW KERNELS FROM INDIA

| YEAR     | Qty<br>(M.T) | Growth<br>%(+/-) | Value<br>(Rs.Crs) | Growth<br>%(+/-) | Value<br>US \$ Mls | Growth<br>%(+/-) |
|----------|--------------|------------------|-------------------|------------------|--------------------|------------------|
| 2000-01* | 89155        | -7.90            | 2049.60           | -20.23           | 448.72             | -23.89           |
| 2001-02* | 98203        | 10.15            | 1788.68           | -12.73           | 373.34             | -16.80           |
| 2002-03  | 104137       | 6.04             | 1933.02           | 8.07             | 401.11             | 7.44             |
| 2003-04  | 100828       | -3.18            | 1804.43           | -6.65            | 392.78             | -2.08            |
| 2004-05  | 126667       | 25.63            | 2709.24           | 50.14            | 602.98             | 53.51            |
| 2005-06  | 114143       | -9.89            | 2514.86           | -7.17            | 567.99             | -5.80            |
| 2006-07  | 118540       | 3.85             | 2455.15           | -2.37            | 542.58             | -4.47            |
| 2007-08  | 114345       | -3.54            | 2289.02           | -6.77            | 568.56             | 4.79             |
| 2008-09  | 109522       | -4.22            | 2988.40           | 30.55            | 649.79             | 14.29            |
| 2009-10  | 108120       | -1.28            | 2905.82           | -2.76            | 612.53             | -5.73            |

Source : \* : DGCI&S, Kolkatta, Various Custom Houses



## EXPORT OF CASHEW KERNELS FROM INDIA



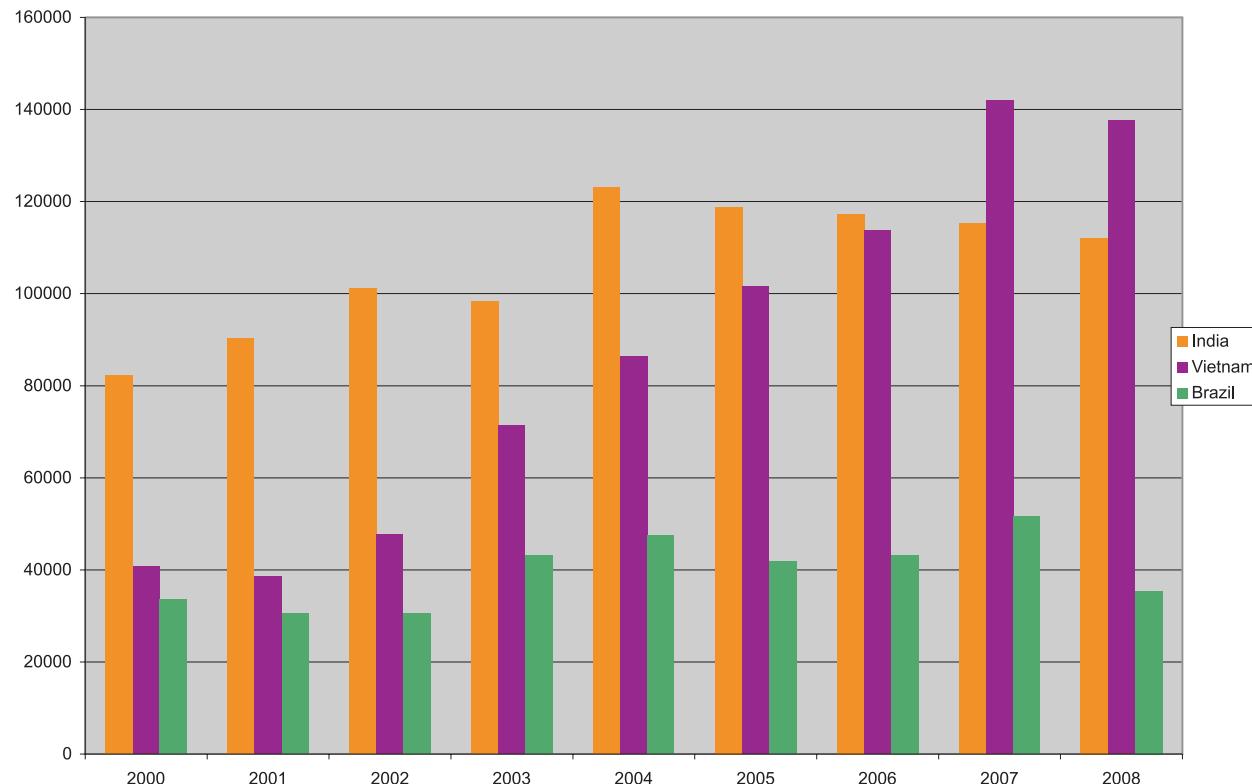
## EXPORT OF CASHEW KERNELS BY MAJOR PRODUCING COUNTRIES

| Countries/<br>Year | 2000<br>M.T   | 2001<br>M.T   | 2002<br>M.T   | 2003<br>M.T   | 2004<br>M.T   | 2005<br>M.T   | 2006<br>M.T   | 2007<br>M.T   | 2008<br>M.T   |
|--------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| India              | 82175         | 90197         | 101078        | 98254         | 123054        | 118805        | 117325        | 115265        | 112113        |
| Vietnam            | 40734         | 38556         | 47628         | 71442         | 86379         | 101484        | 113755        | 141900        | 137696        |
| Brazil             | 33588         | 30618         | 30618         | 43092         | 47442         | 41853         | 43235         | 51560         | 35410         |
| Indonesia          | 170           | —             | —             | —             | 2578          | 3109          | 1021          | 2155          | 10094         |
| Kenya              | —             | —             | —             | —             | 2813          | 6343          | 440           | 2609          | 6999          |
| Mozambique         | 4700          | —             | —             | —             | 3201          | 1118          | 2652          | 1874          | 3207          |
| Thailand           | —             | —             | —             | —             | 1183          | 428           | 174           | 54            | 103           |
| Tanzania           | 4282          | —             | —             | —             | 894           | 1740          | 3822          | 5980          | —             |
| Others             | 1837          | 16286         | 11188         | 3806          | 28681         | 42712         | 37720         | 50329         | 55606         |
| <b>Total</b>       | <b>167486</b> | <b>175657</b> | <b>190512</b> | <b>216594</b> | <b>296225</b> | <b>317592</b> | <b>320144</b> | <b>371726</b> | <b>361228</b> |

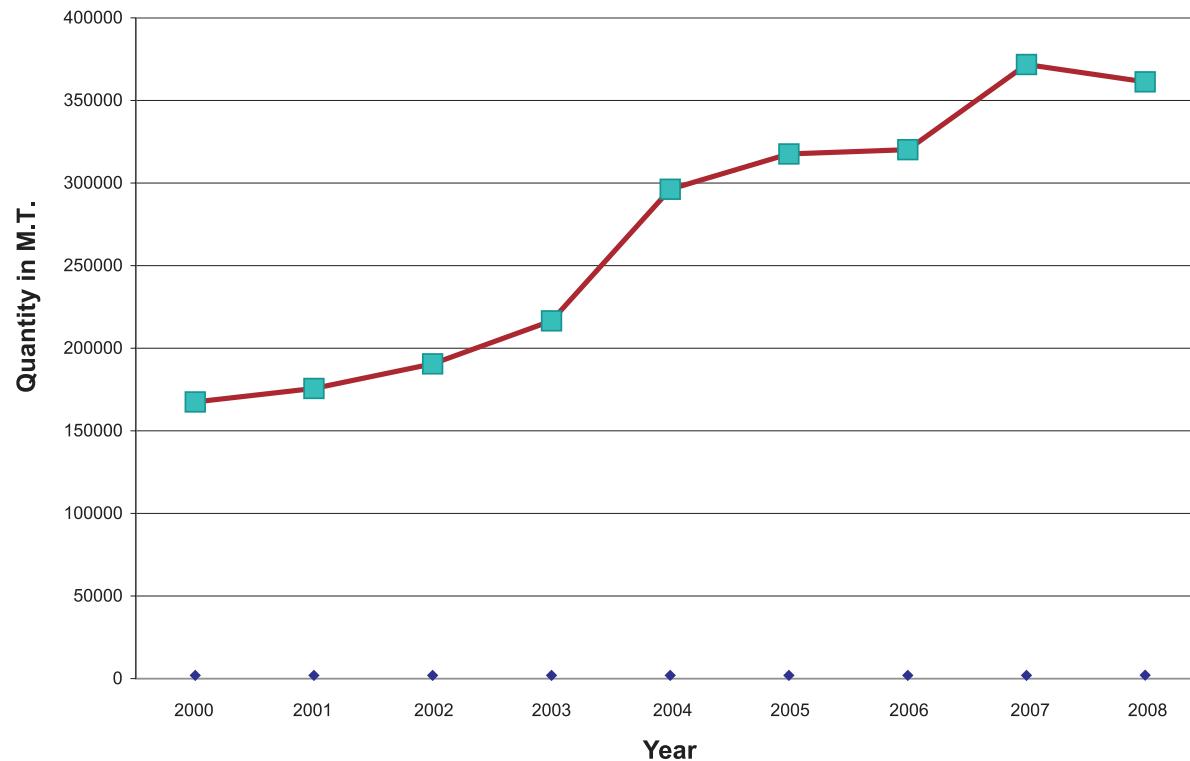
Source : INC, Spain



## EXPORT OF CASHEW KERNELS BY INDIA, VIETNAM AND BRAZIL



## WORLD EXPORT OF CASHEW KERNELS



## ANNUAL AVERAGE VALUE OF CASHEW KERNELS EXPORTED FROM INDIA (JAN-DEC)

| Year<br>(Jan-Dec) | Quantity<br>M.T. | Value<br>Rs.(000) | Rs./ M.T |
|-------------------|------------------|-------------------|----------|
| 2000*             | 821,75           | 19,786,069        | 240811   |
| 2001*             | 901,98           | 18,010,200        | 199674   |
| 2002              | 1,01,078         | 18,889,416        | 187007   |
| 2003              | 98,254           | 17,571,290        | 178835   |
| 2004              | 123,054          | 24,920,347        | 202515   |
| 2005              | 118,805          | 26,629,848        | 224147   |
| 2006              | 117,325          | 24,521,985        | 209009   |
| 2007              | 115,265          | 22,604,650        | 196110   |
| 2008              | 112,113          | 29,335,199        | 261659   |
| 2009              | 107,496          | 28,687,367        | 266868   |

Source : \* : DGCI & S, Kolkatta, Various Custom Houses



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries              | 2000*              |                    | 2001*              |                    | 2002               |                    | 2003               |                    | 2004               |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>American Zone</b>   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bahamas                | 8                  | 0.18               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Brazil                 | -                  | -                  | 26                 | 0.51               | -                  | -                  | -                  | -                  | -                  | -                  |
| Canada                 | 1311               | 30.97              | 1623               | 29.52              | 1598               | 28.72              | 1383               | 23.59              | 1686               | 32.59              |
| Chile                  | 18                 | 0.4                | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Georgia                | -                  | -                  | 64                 | 1.22               | 70                 | 1.19               | -                  | -                  | -                  | -                  |
| Norfolk Is             | -                  | -                  | 64                 | 1.34               | 79                 | 1.56               | -                  | -                  | -                  | -                  |
| Sierra Leone           | -                  | -                  | 54                 | 0.17               | -                  | -                  | -                  | -                  | -                  | -                  |
| Trinidad               | 64                 | 1.61               | 64                 | 1.34               | 79                 | 1.56               | 74                 | 1.36               | 143                | 2.92               |
| U.S.A.                 | 37864              | 907.09             | 43449              | 874.59             | 52564              | 986.01             | 46305              | 851.60             | 59803              | 1196.30            |
| Zone Total (1)         | 39264              | 940.24             | 45279              | 907.35             | 54312              | 1017.49            | 47762              | 876.55             | 61632              | 1231.81            |
| <b>European Zone</b>   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| <b>(a) East Europe</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bosnia-Herzegovina     | -                  | -                  | -                  | -                  | 16                 | 0.31               | -                  | -                  | -                  | -                  |
| Bulgaria               | -                  | -                  | -                  | -                  | 33                 | 0.6                | 65                 | 1.12               | 171                | 3.79               |
| Czech Rep.             | -                  | -                  | -                  | -                  | -                  | -                  | 64                 | 1.13               | 32                 | 0.65               |
| Estonia                | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 16                 | 0.20               |
| Hungary                | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 65                 | 1.38               |
| Latvia                 | 16                 | 0.30               | 16                 | 0.22               | 64                 | 0.99               | 191                | 3.17               | 78                 | 1.53               |
| Lithuania              | -                  | -                  | -                  | -                  | -                  | -                  | 197                | 3.35               | 191                | 3.85               |
| Poland                 | 32                 | 0.73               | 71                 | 1.55               | 48                 | 0.95               | 48                 | 0.81               | 93                 | 1.73               |
| Russia                 | 369                | 6.94               | 457                | 6.46               | 543                | 6.74               | 1144               | 16.91              | 2222               | 39.31              |
| Ukraine                | -                  | -                  | 15                 | 0.38               | -                  | -                  | -                  | -                  | -                  | -                  |
| Zone Total             | 416                | 7.97               | 564                | 8.7                | 831                | 11.94              | 1708               | 26.49              | 2867               | 52.44              |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries              | 2000*              |                    | 2001*              |                    | 2002               |                    | 2003               |                    | 2004               |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>(b) West Europe</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Austria                | -                  | -                  | 21                 | 0.44               | -                  | -                  | -                  | -                  | 17                 | 0.30               |
| Belgium                | 527                | 14.3               | 985                | 21.27              | 1292               | 24.95              | 1539               | 30.39              | 2417               | 47.69              |
| Cyprus                 | 107                | 2.86               | 119                | 2.4                | 159                | 3.72               | 192                | 4.24               | 169                | 4.05               |
| Denmark                | -                  | -                  | 49                 | 0.9                | -                  | -                  | -                  | -                  | -                  | -                  |
| Finland                | 8                  | 0.19               | 16                 | 0.43               | 83                 | 1.45               | 16                 | 0.29               | 127                | 2.02               |
| France                 | 1973               | 47.01              | 2754               | 59.3               | 2253               | 46.39              | 2191               | 39.98              | 3079               | 58.34              |
| German F Rep.          | 793                | 18.11              | 1184               | 21.93              | 1386               | 18.17              | 2403               | 27.13              | 1822               | 36.80              |
| Greece                 | 542                | 13.57              | 619                | 12.44              | 756                | 14.85              | 885                | 16.66              | 1466               | 31.32              |
| Iceland                | -                  | -                  | 48                 | 1.05               | -                  | -                  | -                  | -                  | -                  | -                  |
| Italy                  | 787                | 19.54              | 1280               | 25.93              | 1020               | 18.78              | 1171               | 21.59              | 970                | 19.30              |
| Ireland                | 104                | 2.13               | 16                 | 0.36               | 32                 | 0.62               | 16                 | 0.28               | 16                 | 0.32               |
| Malta                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 10                 | 0.19               |
| Netherlands            | 16703              | 411.53             | 12853              | 254.73             | 12679              | 234.76             | 12620              | 222.01             | 14357              | 295.97             |
| Norway                 | 176                | 4.17               | 385                | 8.12               | 445                | 8.62               | 731                | 13.08              | 1318               | 27.61              |
| Portugal               | -                  | -                  | 133                | 2.67               | 65                 | 1.32               | 64                 | 1.17               | 182                | 3.95               |
| Spain                  | 736                | 18.05              | 1723               | 35.18              | 1492               | 30.17              | 1977               | 37.04              | 2663               | 56.22              |
| Sweden                 | -                  | -                  | 80                 | 1.63               | -                  | -                  | 0.49               | 0.01               | 33                 | 0.67               |
| Switzerland            | 18                 | 0.41               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Slovenia               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 17                 | 0.43               |
| U.K.                   | 4933               | 119.07             | 6435               | 125.03             | 5733               | 111.32             | 5190               | 92.70              | 6665               | 142.02             |
| Zone Total (3)         | 27407              | 670.94             | 28699              | 573.80             | 27395              | 515.11             | 28995              | 506.57             | 35326              | 727.18             |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries              | 2000*              |                    | 2001*              |                    | 2002               |                    | 2003               |                    | 2004               |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>West Asian Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bahrain                | 421                | 10.05              | 283                | 5.69               | 369                | 5.76               | 411                | 6.02               | 415                | 7.55               |
| Iran                   | 14                 | 0.34               | 18                 | 0.36               | -                  | -                  | 15                 | 0.29               | -                  | -                  |
| Iraq                   | -                  | -                  | 48                 | 0.76               | -                  | -                  | -                  | -                  | -                  | -                  |
| Israel                 | 1026               | 26.83              | 1046               | 23.53              | 1209               | 24.88              | 573                | 10.95              | 729                | 16.95              |
| Jordan                 | 59                 | 1.73               | 105                | 2.43               | 358                | 7.69               | 398                | 7.58               | 481                | 10.21              |
| Kazakhstan             | 32                 | 0.36               | 63                 | 0.59               | 32                 | 0.46               | 32                 | 0.45               | -                  | -                  |
| Kuwait                 | 388                | 9.96               | 302                | 6.69               | 507                | 9.97               | 697                | 12.40              | 669                | 13.59              |
| Lebanon                | 206                | 4.62               | 490                | 8.09               | 332                | 8.03               | 631                | 13.43              | 580                | 12.34              |
| Libya                  | -                  | -                  | -                  | -                  | -                  | -                  | 33                 | 0.53               | -                  | -                  |
| Oman                   | 2                  | 0.05               | 103                | 1.74               | -                  | -                  | -                  | -                  | -                  | -                  |
| Qatar                  | 24                 | 0.51               | 104                | 2.16               | 51                 | 0.88               | 51                 | 0.83               | 77                 | 1.57               |
| Saudi Arabia           | 1360               | 32.85              | 1627               | 33.08              | 2103               | 36.17              | 2543               | 41.55              | 2908               | 56.16              |
| Syria                  | 62                 | 1.73               | 64                 | 1.74               | 293                | 6.21               | 272                | 5.26               | 503                | 10.21              |
| Turkey                 | 22                 | 0.55               | 42                 | 0.87               | 32                 | 0.59               | 31                 | 0.54               | 268                | 6.30               |
| U.A.E.                 | 3279               | 78.68              | 3227               | 66.17              | 4997               | 87.85              | 6361               | 106.52             | 7053               | 143.54             |
| Zone Total (4)         | 6894               | 168.25             | 7521               | 153.92             | 10283              | 188.48             | 12048              | 206.35             | 13682              | 278.40             |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries                                 | 2000*              |                    | 2001*              |                    | 2002               |                    | 2003               |                    | 2004               |                    |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|   | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>South East and Far East Asian Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Brunei                                    | 36                 | 0.79               | -                  | -                  | -                  | -                  | -                  | -                  | 16                 | 0.39               |
| Cambodia                                  | -                  | -                  | 15                 | 0.42               | -                  | -                  | -                  | -                  | -                  | -                  |
| China P Rep.                              | 107                | 2.56               | 87                 | 1.78               | -                  | -                  | -                  | -                  | 16                 | 0.38               |
| Chinese Taipei                            | 64                 | 1.64               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Hong Kong                                 | 564                | 14.64              | 631                | 14.09              | 511                | 11.43              | 477                | 10.28              | 704                | 16.96              |
| Indonesia                                 | 72                 | 0.54               | 15                 | 0.26               | -                  | -                  | -                  | -                  | 131                | 2.07               |
| Japan                                     | 4475               | 107.13             | 4686               | 93.01              | 4756               | 92.45              | 4726               | 86.78              | 5781               | 120.39             |
| Korea Rep.                                | 129                | 1.21               | 240                | 2.96               | 126                | 2.51               | 274                | 5.12               | 235                | 5.30               |
| Korea DP. Rep.                            | 21                 | 0.54               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Lao People's Dem.                         | -                  | -                  | -                  | -                  | 16                 | 0.28               | -                  | -                  | -                  | -                  |
| Mali                                      | 18                 | 0.35               | 16                 | 0.22               | -                  | -                  | 2                  | 0.05               | -                  | -                  |
| Malaysia                                  | 104                | 2.02               | 67                 | 1.2                | 40                 | 0.70               | 13                 | 0.2                | 94                 | 1.95               |
| Maldives                                  | -                  | -                  | -                  | -                  | 2                  | 0.05               | 18                 | 0.24               | 11                 | 0.17               |
| Nepal                                     | 3                  | 0.05               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Pakistan                                  | -                  | -                  | -                  | -                  | -                  | -                  | 32                 | 0.73               | 9                  | 0.15               |
| Philippines                               | 34                 | 0.72               | 112                | 1.98               | 52                 | 0.94               | 10                 | 0.18               | 1                  | 0.02               |
| Singapore                                 | 1172               | 25.14              | 481                | 8.85               | 486                | 9.21               | 519                | 9.35               | 546                | 12.19              |
| Sri Lanka                                 | -                  | -                  | -                  | -                  | 56                 | 0.79               | 104                | 1.10               | 26                 | 0.34               |
| Taiwan                                    | -                  | -                  | 79                 | 1.53               | 79                 | 1.61               | 142                | 2.64               | 95                 | 2.20               |
| Thailand                                  | -                  | -                  | 48                 | 1.10               | -                  | -                  | 235                | 4.47               | 216                | 5.57               |
| Vietnam                                   | -                  | -                  | 16                 | 0.34               | -                  | -                  | -                  | -                  | -                  | -                  |
| <b>Zone Total (5)</b>                     | <b>6799</b>        | <b>157.31</b>      | <b>6493</b>        | <b>127.65</b>      | <b>6124</b>        | <b>119.97</b>      | <b>6552</b>        | <b>121.14</b>      | <b>7880</b>        | <b>168.07</b>      |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries           | 2000               |                    | 2001               |                    | 2002               |                    | 2003               |                    | 2004               |                    |
|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                     | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>African Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Algeria             | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 7                  | 0.12               |
| Botswana            | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 1                  | 0.02               |
| Congo               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Egypt A. Rep        | 160                | 4.40               | 86                 | 2.00               | 171                | 4.12               | 118                | 2.59               | 248                | 5.74               |
| Ghana               | -                  | -                  | 33                 | 0.53               | -                  | -                  | -                  | -                  | -                  | -                  |
| Mauritius           | 12                 | 0.28               | 13                 | 0.30               | 12                 | 0.24               | 8                  | 0.14               | 14                 | 0.30               |
| Mororco             | -                  | -                  | 16                 | 0.36               | -                  | -                  | 16                 | 0.30               | -                  | -                  |
| Nigeria             | -                  | -                  | 16                 | 0.32               | -                  | -                  | -                  | -                  | -                  | -                  |
| Panama              | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 1                  | 0.03               |
| Seychelles          | 3                  | 0.05               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| South Africa        | 82                 | 2.04               | 243                | 4.62               | 181                | 3.10               | 158                | 2.65               | 282                | 5.50               |
| Tunisia             | -                  | -                  | -                  | -                  | 16                 | 0.28               | 95                 | 1.66               | 79                 | 1.48               |
| Zone Total (6)      | 257                | 6.77               | 407                | 8.12               | 381                | 7.74               | 395                | 7.34               | 631                | 13.19              |
| <b>Oceanic Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Australia           | 844                | 19.97              | 937                | 15.13              | 1474               | 23.52              | 478                | 7.58               | 760                | 15.47              |
| Fiji                | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 2                  | 0.04               |
| Nauru Rp.           | -                  | -                  | 16                 | 0.23               | -                  | -                  | -                  | -                  | -                  | -                  |
| New Zealand         | 294                | 7.41               | 283                | 5.43               | 278                | 4.62               | 320                | 5.18               | 275                | 5.44               |
| Zone Total (7)      | 1138               | 27.38              | 1235               | 20.79              | 1753               | 28.14              | 798                | 12.76              | 1037               | 20.95              |
| <b>Total</b>        | <b>82175</b>       | <b>1978.87</b>     | <b>90198</b>       | <b>1801.02</b>     | <b>101078</b>      | <b>1888.90</b>     | <b>98254</b>       | <b>1757.13</b>     | <b>123054</b>      | <b>2492.04</b>     |

Source: \* : D.G.C.I&S., Calcutta & Customs House



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries              | 2005               |                    | 2006               |                    | 2007               |                    | 2008               |                    | 2009               |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>American Zone</b>   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Canada                 | 1621               | 35.09              | 1293               | 25.70              | 624                | 11.50              | 908                | 23.23              | 552                | 13.21              |
| Costa Rica             | -                  | -                  | 67                 | 1.59               | -                  | -                  | 32                 | 0.82               | -                  | -                  |
| Georgia                | -                  | -                  | -                  | -                  | 16                 | 0.31               | 32                 | 0.92               | 32                 | 0.92               |
| Mexico                 | -                  | -                  | -                  | -                  | -                  | -                  | 16                 | 0.49               | -                  | -                  |
| Trinidad               | 270                | 6.31               | 286                | 5.80               | 333                | 6.39               | 406                | 10.40              | 286                | 7.18               |
| U.S.A.                 | 49055              | 1087.18            | 44818              | 955.70             | 43355              | 847.92             | 38735              | 971.70             | 32236              | 851.76             |
| West Indies            | -                  | -                  | -                  | -                  | 16                 | 0.29               | -                  | -                  | -                  | -                  |
| Zone Total (1)         | 50946              | 1128.58            | 46464              | 988.79             | 44344              | 866.42             | 40129              | 1007.57            | 33106              | 873.07             |
| <b>European Zone</b>   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| <b>(a) East Europe</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bulgaria               | 269                | 6.27               | 260                | 5.39               | 175                | 3.46               | 318                | 8.14               | 158                | 4.03               |
| Croatia                | -                  | -                  | -                  | -                  | -                  | -                  | 32                 | 0.93               | -                  | -                  |
| Czech Rep.             | 183                | 3.53               | 463                | 7.52               | 193                | 3.03               | 111                | 2.87               | 382                | 9.21               |
| Estonia                | 32                 | 0.79               | -                  | -                  | 16                 | 0.26               | 17                 | 0.47               | -                  | -                  |
| Hungary                | 16                 | 0.35               | 48                 | 0.85               | 32                 | 0.58               | 32                 | 0.66               | 143                | 3.22               |
| Latvia                 | 238                | 3.59               | 191                | 3.48               | 191                | 3.13               | 159                | 3.75               | 64                 | 1.46               |
| Lithuania              | 125                | 2.88               | 310                | 5.63               | 254                | 4.38               | 95                 | 2.31               | 191                | 4.44               |
| Luxembourg             | -                  | -                  | 16                 | 0.32               | -                  | -                  | -                  | -                  | -                  | -                  |
| Poland                 | 126                | 2.60               | 270                | 4.95               | 254                | 4.71               | 79                 | 2.40               | 206                | 4.95               |
| Romania                | 16                 | 0.35               | 32                 | 0.75               | 24                 | 0.44               | 32                 | 0.92               | -                  | -                  |
| Russia                 | 2160               | 43.86              | 1293               | 21.76              | 1148               | 18.47              | 48                 | 1.09               | 271                | 6.86               |
| Ukraine                | 134                | 2.80               | 91                 | 1.76               | 341                | 6.79               | 493                | 11.78              | 104                | 2.61               |
| Zone Total (2)         | 3299               | 67.02              | 2972               | 52.40              | 2627               | 45.24              | 1415               | 35.30              | 1518               | 36.77              |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries              | 2005               |                    | 2006               |                    | 2007               |                    | 2008               |                    | 2009               |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>(b) West Europe</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Austria                | 8                  | 0.16               | 28                 | 0.63               | 31                 | 0.61               | 44                 | 1.37               | 59                 | 1.50               |
| Belgium                | 2584               | 60.56              | 2160               | 45.47              | 2625               | 50.64              | 2313               | 57.04              | 2451               | 84.13              |
| Cyprus                 | 141                | 3.50               | 272                | 6.85               | 242                | 5.79               | 282                | 8.94               | 220                | 6.54               |
| Finland                | 175                | 3.01               | 64                 | 0.94               | —                  | —                  | —                  | —                  | 32                 | 0.79               |
| France                 | 3442               | 74.86              | 3508               | 74.15              | 4148               | 77.95              | 4169               | 104.50             | 3480               | 92.91              |
| German F Rep.          | 2041               | 45.44              | 1876               | 35.15              | 1786               | 32.56              | 1308               | 34.10              | 1470               | 39.06              |
| Greece                 | 1672               | 39.49              | 1969               | 42.41              | 1819               | 38.48              | 1851               | 51.85              | 2066               | 57.59              |
| Italy                  | 1334               | 27.92              | 1397               | 30.26              | 447                | 8.27               | 1151               | 30.95              | 524                | 14.00              |
| Ireland                | 15                 | 0.37               | —                  | —                  | —                  | —                  | 32                 | 0.80               | 15                 | 0.41               |
| Malta                  | 22                 | 0.48               | 33                 | 0.76               | —                  | —                  | —                  | —                  | —                  | —                  |
| Netherlands            | 18285              | 414.47             | 20460              | 410.50             | 15178              | 282.19             | 13399              | 347.98             | 10038              | 272.67             |
| Norway                 | 937                | 21.88              | 1136               | 23.63              | 969                | 18.46              | 1016               | 25.36              | 1286               | 33.72              |
| Portugal               | 84                 | 1.95               | 103                | 2.13               | 133                | 2.68               | 236                | 6.20               | 48                 | 1.14               |
| Slovenia               | 16                 | 0.35               | 16                 | 0.28               | 16                 | 0.25               | —                  | —                  | 48                 | 1.19               |
| Spain                  | 2654               | 63.32              | 2698               | 58.04              | 2697               | 54.66              | 2421               | 65.74              | 2846               | 74.63              |
| Sweden                 | —                  | —                  | 221                | 4.38               | 331                | 6.36               | 336                | 9.10               | 433                | 11.31              |
| Switzerland            | —                  | —                  | 35                 | 0.84               | 18                 | 0.38               | 8                  | 0.27               | 204                | 6.38               |
| U.K.                   | 6541               | 150.67             | 5200               | 106.39             | 3740               | 75.53              | 3430               | 89.22              | 4659               | 116.35             |
| Zone Total (3)         | 39950              | 908.42             | 41177              | 842.81             | 34179              | 654.80             | 31996              | 833.41             | 29879              | 814.32             |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries              | 2005               |                    | 2006               |                    | 2007               |                    | 2008               |                    | 2009               |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>West Asian Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bahrain                | 395                | 7.98               | 431                | 8.42               | 432                | 8.36               | 556                | 14.71              | 453                | 11.56              |
| Iran                   | —                  | —                  | —                  | —                  | 110                | 2.38               | 298                | 9.08               | 341                | 9.13               |
| Israel                 | 940                | 22.80              | 932                | 20.92              | 729                | 15.85              | 785                | 22.85              | 620                | 17.63              |
| Jordan                 | 729                | 17.16              | 690                | 14.75              | 1067               | 22.22              | 931                | 26.81              | 1271               | 37.36              |
| Kazakhstan             | —                  | —                  | —                  | —                  | 33                 | 0.50               | —                  | —                  | 67                 | 1.17               |
| Kuwait                 | 861                | 20.14              | 690                | 15.05              | 942                | 21.05              | 1108               | 32.22              | 1176               | 33.38              |
| Lebanon                | 467                | 10.68              | 531                | 10.73              | 342                | 7.60               | 312                | 10.15              | 362                | 10.07              |
| Libya                  | 60                 | 1.15               | 210                | 3.65               | 60                 | 1.12               | 104                | 2.50               | 30                 | 0.79               |
| Oman                   | 3                  | 0.06               | —                  | —                  | —                  | —                  | 15                 | 0.35               | 30                 | 0.93               |
| Qatar                  | 136                | 2.91               | 228                | 4.42               | 240                | 4.75               | 316                | 8.56               | 283                | 7.10               |
| Saudi Arabia           | 2692               | 59.10              | 3110               | 62.05              | 3727               | 72.98              | 2696               | 72.33              | 4056               | 104.71             |
| Syria                  | 1396               | 26.00              | 1420               | 32.10              | 1405               | 29.62              | 1550               | 44.06              | 1294               | 38.26              |
| Turkey                 | 410                | 9.61               | 659                | 13.78              | 866                | 17.94              | 1204               | 34.26              | 1109               | 29.12              |
| U.A.E.                 | 7097               | 162.75             | 9208               | 200.59             | 11762              | 246.51             | 14691              | 398.73             | 16932              | 452.98             |
| Zone Total (4)         | 15187              | 340.33             | 18108              | 386.46             | 21714              | 450.86             | 24565              | 676.59             | 28025              | 754.21             |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries                                 | 2005               |                    | 2006               |                    | 2007               |                    | 2008               |                    | 2009               |                    |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|   | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>South East and Far East Asian Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bangladesh                                | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  | 6                  | 0.09               |
| Brunei                                    | —                  | —                  | —                  | —                  | —                  | —                  | 125                | 3.70               | 125                | 2.93               |
| China P Rep.                              | —                  | —                  | —                  | —                  | 34                 | 0.53               | 65                 | 2.02               | 17                 | 0.41               |
| Hong Kong                                 | 723                | 15.81              | 668                | 16.69              | 677                | 16.75              | 435                | 12.90              | 450                | 14.04              |
| Indonesia                                 | —                  | —                  | 32                 | 0.54               | 302                | 4.61               | 127                | 2.14               | 79                 | 1.88               |
| Japan                                     | 4939               | 117.97             | 3788               | 81.49              | 5010               | 101.14             | 5102               | 144.47             | 5364               | 147.96             |
| Korea Rep.                                | 221                | 5.34               | 344                | 7.31               | 696                | 14.48              | 731                | 20.71              | 870                | 24.15              |
| Mali                                      | —                  | —                  | 1                  | 0.01               | —                  | —                  | —                  | —                  | —                  | —                  |
| Malaysia                                  | 148                | 3.27               | 154                | 2.90               | 271                | 5.31               | 463                | 12.52              | 491                | 12.27              |
| Maldives                                  | 5                  | 0.12               | 5                  | 0.14               | 5                  | 0.11               | 4                  | 0.13               | 7                  | 0.16               |
| Pakistan                                  | 103                | 2.37               | 17                 | 0.40               | 117                | 2.34               | —                  | —                  | 65                 | 1.80               |
| Philipines                                | 8                  | 0.04               | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  |
| Singapore                                 | 688                | 13.45              | 293                | 6.36               | 379                | 8.08               | 1028               | 28.38              | 1209               | 30.66              |
| Sri Lanka                                 | 10                 | 0.17               | 100                | 1.68               | —                  | —                  | 25                 | 0.60               | 16                 | 0.38               |
| Taiwan                                    | 84                 | 1.83               | 111                | 2.29               | 129                | 2.51               | 209                | 5.20               | 159                | 3.82               |
| Thailand                                  | 491                | 11.97              | 694                | 13.69              | 16                 | 0.31               | 667                | 16.92              | 1127               | 27.18              |
| Vietnam                                   | —                  | —                  | 32                 | 0.74               | 16                 | 0.40               | —                  | —                  | 222                | 5.04               |
| <b>Zone Total (5)</b>                     | <b>7419</b>        | <b>172.34</b>      | <b>6237</b>        | <b>134.24</b>      | <b>7651</b>        | <b>156.58</b>      | <b>8980</b>        | <b>249.68</b>      | <b>10208</b>       | <b>272.77</b>      |

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## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (JAN-DEC)

| Countries           | 2005               |                    | 2006               |                    | 2007               |                    | 2008               |                    | 2009               |                    |
|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                     | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>African Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Algeria             | 32                 | 0.68               | 81                 | 1.50               | 111                | 2.10               | 269                | 7.24               | 545                | 13.80              |
| Botswana            | 0                  | 0.01               | 0                  | 0.00               | —                  | —                  | —                  | —                  | —                  | —                  |
| Egypt A. Rep        | 405                | 9.83               | 534                | 11.00              | 1040               | 20.65              | 1274               | 36.22              | 1884               | 50.76              |
| Ivory Coast         | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  | 16                 | 0.05               |
| Mauritius           | 30                 | 0.70               | 19                 | 0.40               | 17                 | 0.34               | 41                 | 0.84               | 19                 | 0.55               |
| Morocco             | —                  | —                  | 16                 | 0.35               | 208                | 3.86               | 165                | 4.13               | 245                | 6.04               |
| Panama              | 2                  | 0.04               | -                  | -                  | 1                  | 0.02               | —                  | —                  | 1                  | 0.03               |
| South Africa        | 185                | 4.42               | 282                | 5.05               | 330                | 5.91               | 559                | 13.69              | 183                | 4.29               |
| Tanzania            | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  | 33                 | 0.09               |
| Tunisia             | 47                 | 1.14               | 50                 | 0.97               | 46                 | 0.96               | 91                 | 2.36               | 47                 | 1.09               |
| Zone Total (6)      | 700                | 16.82              | 981                | 19.27              | 1753               | 33.84              | 2399               | 64.48              | 2973               | 76.70              |
| <b>Oceanic Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Australia           | 1065               | 24.03              | 1238               | 25.16              | 2555               | 44.64              | 2455               | 61.87              | 1564               | 35.69              |
| Fiji                | —                  | —                  | 4                  | 0.10               | —                  | —                  | —                  | —                  | 2                  | 0.07               |
| New Zealand         | 239                | 5.46               | 144                | 2.96               | 442                | 8.09               | 175                | 4.62               | 222                | 5.16               |
| Zone Total (7)      | 1304               | 29.48              | 1386               | 28.23              | 2997               | 52.73              | 2629               | 66.49              | 1788               | 40.91              |
| <b>Total</b>        | <b>118805</b>      | <b>2662.98</b>     | <b>117325</b>      | <b>2452.19</b>     | <b>115265</b>      | <b>2260.46</b>     | <b>112113</b>      | <b>2933.52</b>     | <b>107496</b>      | <b>2868.74</b>     |

Source: \* : D.G.C.I&S., Kolkatta & Custom Houses



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries                | 2000-2001*         |                    | 2001-2002*         |                    | 2002-2003          |                    | 2003-2004          |                    | 2004-2005          |                    |
|--------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                          | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>I. American Zone</b>  |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bahamas                  | 8                  | 0.17               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Brazil                   | 10                 | 0.22               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Canada                   | 1463               | 32.53              | 2370               | 35.2               | 1502               | 27.16              | 1354               | 22.72              | 1540               | 31.39              |
| Mexico                   | -                  | -                  | 39                 | 0.67               | 48                 | 0.78               | -                  | -                  | -                  | -                  |
| Norfolk Islands          | 16                 | 0.38               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Panama                   | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 1                  | 0.03               |
| Trinidad                 | 48                 | 1.17               | 53                 | 1.29               | 79                 | 1.56               | 58                 | 1.06               | 191                | 4.15               |
| Turks Caicos             | 7                  | 0.16               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| U.S.A.                   | 40392              | 923.58             | 48161              | 833.95             | 53725              | 1015.89            | 48504              | 881.55             | 61546              | 1288.49            |
| Zone Total (1)           | 41944              | 958.21             | 50623              | 871.11             | 55354              | 1045.39            | 49916              | 905.33             | 63277              | 1324.06            |
| <b>II. European Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| <b>(a) East Europe</b>   |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bosnia-Herzegovina       | -                  | -                  | -                  | -                  | 16                 | 0.31               | -                  | -                  | -                  | -                  |
| Bulgaria                 | -                  | -                  | -                  | -                  | 50                 | 0.87               | 111                | 2.06               | 140                | 3.33               |
| Czech Rep.               | -                  | -                  | -                  | -                  | 16                 | 0.29               | 48                 | 0.84               | 48                 | 0.91               |
| Estonia                  | -                  | -                  | -                  | -                  | -                  | -                  | 16                 | 0.20               | 16                 | 0.37               |
| Hungary                  | -                  | -                  | 1                  | 0.02               | -                  | -                  | -                  | -                  | 65                 | 1.38               |
| Latvia                   | -                  | -                  | 64                 | 0.90               | 143                | 2.40               | 95                 | 1.56               | 110                | 1.92               |
| Lithuania                | -                  | -                  | 17                 | 0.34               | 111                | 2.02               | 278                | 4.70               | 174                | 3.99               |
| Poland                   | 52                 | 1.14               | 32                 | 0.57               | 48                 | 0.95               | 79                 | 1.31               | 61                 | 1.30               |
| Russia                   | 352                | 5.79               | 547                | 5.83               | 644                | 8.85               | 1413               | 22.09              | 2331               | 43.41              |
| Zone Total (2)           | 404                | 6.93               | 661                | 7.65               | 1028               | 15.68              | 2040               | 32.76              | 2944               | 56.62              |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries              | 2000-2001*         |                    | 2001-2002*         |                    | 2002-2003          |                    | 2003-2004          |                    | 2004-2005          |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>(b) West Europe</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Austria                | -                  | -                  | -                  | -                  | -                  | -                  | 16                 | 0.28               | 2                  | 0.04               |
| Belgium                | 872                | 21.56              | 1087               | 19.89              | 1427               | 28.35              | 1769               | 33.88              | 2497               | 53.18              |
| Cyprus                 | 154                | 3.85               | 117                | 2.17               | 216                | 4.97               | 146                | 3.25               | 158                | 3.86               |
| Finland                | 8                  | 0.19               | -                  | -                  | 83                 | 1.45               | 16                 | 0.23               | 127                | 2.02               |
| France                 | 2343               | 55.31              | 2810               | 58.86              | 2236               | 44.56              | 2444               | 43.61              | 3329               | 66.49              |
| German F Rep.          | 922                | 19.99              | 1138               | 17.8               | 2423               | 23.08              | 1574               | 26.11              | 1966               | 42.39              |
| Greece                 | 585                | 13.92              | 522                | 9.63               | 915                | 17.81              | 830                | 15.57              | 1511               | 33.74              |
| Iceland                | -                  | -                  | 111                | 2.14               | -                  | -                  | -                  | -                  | -                  | -                  |
| Italy                  | 1106               | 26.21              | 1143               | 21.85              | 1070               | 20.17              | 986                | 17.74              | 1119               | 23.72              |
| Ireland                | 88                 | 1.76               | 18                 | 0.32               | 16                 | 0.30               | 16                 | 0.28               | 16                 | 0.32               |
| Malta                  | -                  | -                  | -                  | -                  | -                  | -                  | 10                 | 0.19               | 10                 | 0.25               |
| Netherlands            | 16069              | 380.10             | 13915              | 253.96             | 13315              | 244.69             | 12237              | 215.00             | 15693              | 345.67             |
| Norway                 | 175                | 4.15               | 586                | 9.63               | 445                | 8.56               | 890                | 15.90              | 1318               | 29.15              |
| Portugal               | 11                 | 0.14               | 79                 | 1.32               | 81                 | 1.61               | 127                | 2.44               | 119                | 2.82               |
| Spain                  | 1058               | 24.80              | 1219               | 24.47              | 1678               | 33.52              | 2198               | 41.10              | 2870               | 64.80              |
| Sweden                 | 32                 | 0.74               | -                  | -                  | -                  | -                  | 16                 | 0.30               | 17                 | 0.38               |
| Switzerland            | 16                 | 0.33               | 18                 | 0.31               | -                  | -                  | -                  | -                  | -                  | -                  |
| Slovenia               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 17                 | 0.43               |
| U.K.                   | 6416               | 148.69             | 6849               | 125.03             | 5192               | 100.73             | 5392               | 95.61              | 7108               | 158.34             |
| Zone Total (3)         | 29855              | 701.74             | 29612              | 547.37             | 29097              | 529.79             | 28667              | 511.49             | 37877              | 827.59             |
|                        |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries                   | 2000-2001*         |                    | 2001-2002*         |                    | 2002-2003          |                    | 2003-2004          |                    | 2004-2005          |                    |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                             | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>III. West Asian Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bahrain                     | 454                | 9.51               | 287                | 4.41               | 417                | 6.35               | 439                | 6.82               | 362                | 7.08               |
| Iran                        | -                  | -                  | -                  | -                  | -                  | -                  | 15                 | 0.29               | -                  | -                  |
| Israel                      | 1205               | 29.24              | 1167               | 24.36              | 940                | 18.68              | 508                | 9.71               | 964                | 23.26              |
| Jordan                      | 150                | 4.07               | 164                | 3.68               | 349                | 7.58               | 477                | 8.92               | 534                | 12.57              |
| Kazakhstan                  | 32                 | 0.36               | 68                 | 0.50               | 32                 | 0.46               | 32                 | 0.45               | -                  | -                  |
| Kuwait                      | 230                | 5.69               | 376                | 7.77               | 434                | 8.33               | 847                | 15.34              | 574                | 12.78              |
| Lebanon                     | 245                | 4.64               | 575                | 8.88               | 323                | 7.71               | 561                | 11.28              | 655                | 14.95              |
| Libya                       | -                  | -                  | -                  | -                  | 16                 | 0.27               | 17                 | 0.26               | -                  | -                  |
| Oman                        | 4                  | 0.09               | 5                  | 0.06               | -                  | -                  | -                  | -                  | -                  | -                  |
| Qatar                       | 11                 | 0.16               | 25                 | 0.43               | 51.06              | 0.86               | 68                 | 1.10               | 87                 | 2.03               |
| Saudi Arabia                | 1630               | 37.72              | 1609               | 28.53              | 2501.33            | 42.46              | 2011               | 32.95              | 2998               | 61.55              |
| Syria                       | 76                 | 1.98               | 109                | 2.43               | 277.54             | 5.81               | 309                | 5.59               | 632                | 13.96              |
| Turkey                      | 39                 | 0.91               | 14                 | 0.27               | 31.77              | 0.59               | 110                | 2.07               | 278                | 6.94               |
| U.A.E                       | 3688               | 83.65              | 3273               | 61.77              | 5765.14            | 100.80             | 6239               | 102.42             | 6690               | 148.23             |
| Zone Total (4)              | 7764               | 178.03             | 7672               | 143.07             | 11137.56           | 199.91             | 11633              | 197.20             | 13774              | 303.34             |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries                                     | 2000-2001*         |                    | 2001-2002*         |                    | 2002-2003          |                    | 2003-2004          |                    | 2004-2005          |                    |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|   | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>IV. South East and Far East Asian Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Brunei  | 36                 | 0.79               | 32                 | 0.49               | -                  | -                  | -                  | -                  | 16                 | 0.39               |
| China P Rep.                                  | 138                | 3.37               | 110                | 2.12               | -                  | -                  | -                  | -                  | 16                 | 0.38               |
| Chinese Taipei                                | 127                | 3.01               | 98                 | 1.59               | -                  | -                  | -                  | -                  | -                  | -                  |
| Hong Kong                                     | 627                | 15.6               | 575                | 11.53              | 392                | 9.72               | 477                | 10.25              | 719                | 17.71              |
| Indonesia                                     | 16                 | 0.36               | -                  | -                  | -                  | -                  | 65                 | 0.92               | 66                 | 1.15               |
| Japan   | 5370               | 121.97             | 4166               | 78.74              | 4123               | 80.34              | 5522               | 101.95             | 5047               | 111.21             |
| Korea Rep.                                    | 80                 | 2.06               | 176                | 2.93               | 143                | 2.82               | 311                | 5.83               | 213                | 5.22               |
| Korea Dp. Rep.                                | 28                 | 0.75               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Lao People's<br>Democr.                       | -                  | -                  | -                  | -                  | 16                 | 0.28               | -                  | -                  | -                  | -                  |
| Mali  | 21                 | 0.40               | -                  | -                  | 2                  | 0.05               | -                  | -                  | -                  | -                  |
| Malaysia                                      | 111                | 2.00               | 132                | 1.90               | 40                 | 0.72               | 40                 | 0.69               | 62                 | 1.39               |
| Maldives                                      | 1                  | 0.03               | 1                  | 0.02               | 3                  | 0.06               | 19                 | 0.29               | 9                  | 0.11               |
| Pakistan                                      | -                  | -                  | -                  | -                  | -                  | -                  | 34                 | 0.75               | 11                 | 0.24               |
| Philippines                                   | 76                 | 1.58               | 45                 | 0.72               | 35                 | 0.65               | 5                  | 0.09               | 1                  | 0.02               |
| Singapore                                     | 1297               | 24.17              | 1590               | 24.08              | 496                | 9.48               | 513                | 9.24               | 510                | 11.60              |
| Sri Lanka                                     | 27                 | 0.11               | 26                 | 0.34               | 63                 | 0.83               | 96                 | 1.03               | 19                 | 0.28               |
| Thailand                                      | -                  | -                  | -                  | -                  | 64                 | 1.26               | 142                | 2.65               | 95                 | 2.28               |
| <b>Zone Total (5)</b>                         | <b>7955</b>        | <b>176.20</b>      | <b>6951</b>        | <b>124.47</b>      | <b>5375</b>        | <b>106.22</b>      | <b>7507</b>        | <b>139.12</b>      | <b>7062.77</b>     | <b>159.54</b>      |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries              | 2000-2001*         |                    | 2001-2002*         |                    | 2002-2003          |                    | 2003-2004          |                    | 2004-2005          |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>V. African Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Algeria                | -                  | -                  | -                  | -                  | -                  | -                  | 7                  | 0.12               | -                  | -                  |
| Benin                  | -                  | -                  | 40                 | 0.59               | -                  | -                  | -                  | -                  | -                  | -                  |
| Botswana               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  | 1                  | 0.02               |
| Egypt A. Rep           | 133                | 3.52               | 212                | 4.53               | 118                | 2.78               | 165                | 3.59               | 320                | 7.76               |
| Kenya                  | 1                  | 0.05               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Mauritius              | 9                  | 0.22               | 13                 | 0.25               | 12                 | 0.24               | 12                 | 0.23               | 16                 | 0.38               |
| Morocco                | -                  | -                  | -                  | -                  | 0                  | 0.02               | 16                 | 0.30               | -                  | -                  |
| Seychelles             | 3                  | 0.05               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| South Africa           | 87                 | 1.79               | 313                | 5.12               | 225                | 3.81               | 214                | 3.50               | 226                | 4.99               |
| Sudan                  | -                  | -                  | 16                 | 0.13               | -                  | -                  | -                  | -                  | -                  | -                  |
| Tunisia                | -                  | -                  | 16                 | 0.13               | 96                 | 1.68               | 43                 | 0.77               | 97                 | 2.11               |
| Zimbabwe               | 9                  | 0.13               | -                  | -                  | -                  | -                  | -                  | -                  | -                  | -                  |
| Zone Total (6)         | 242                | 5.76               | 594                | 10.63              | 451                | 8.54               | 457                | 8.51               | 659                | 15.27              |
| <b>Oceanic Zone</b>    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Australia              | 762                | 17.25              | 968                | 14.71              | 1381               | 22.42              | 275                | 4.38               | 873                | 18.36              |
| Fiji                   | -                  | -                  | -                  | -                  | -                  | -                  | 2                  | 0.04               | -                  | -                  |
| Nauru Rp.              | -                  | -                  | Neg.               | 0.46               | -                  | -                  | -                  | -                  | -                  | -                  |
| New Zealand            | 229                | 5.45               | 411                | 6.94               | 314                | 5.10               | 332                | 5.58               | 201                | 4.46               |
| Wallis F Islands       | -                  | -                  | 16                 | 0.32               | -                  | -                  | -                  | -                  | -                  | -                  |
| Zone Total (7)         | 991                | 22.70              | 1427               | 22.42              | 1694               | 27.52              | 609                | 10.00              | 1074               | 22.82              |
| <b>Total</b>           | <b>89155</b>       | <b>2049.57</b>     | <b>97550</b>       | <b>1776.74</b>     | <b>104137</b>      | <b>1933.04</b>     | <b>100828</b>      | <b>1804.45</b>     | <b>126667</b>      | <b>2709.24</b>     |

Source : \* : D.G.C.I&S, Kolkatta & Custom Houses



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries                | 2005-2006          |                    | 2006-2007          |                    | 2007-2008          |                    | 2008-2009          |                    | 2009-2010          |                    |
|--------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                          | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>I. American Zone</b>  |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Canada                   | 1558               | 33.14              | 1308               | 26.04              | 659                | 12.68              | 752                | 19.79              | 531                | 13.21              |
| Costarica                | —                  | —                  | 67                 | 1.59               | 32                 | 0.82               | —                  | —                  | —                  | —                  |
| Georgia                  | —                  | —                  | —                  | —                  | 32                 | 0.71               | 16                 | 0.52               | 32                 | 0.92               |
| Guatimala                | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  | 16                 | 0.43               |
| Mexico                   | —                  | —                  | —                  | —                  | —                  | —                  | 16                 | 0.49               | —                  | —                  |
| Panama                   | 2                  | 0.04               | —                  | —                  | 1                  | 0.02               | —                  | —                  | 1                  | 0.03               |
| Trinidad                 | 238                | 5.42               | 349                | 7.05               | 346                | 6.87               | 345                | 9.12               | 302                | 7.82               |
| U.S.A.                   | 43149              | 958.33             | 46245              | 969.51             | 42693              | 838.35             | 36565              | 975.69             | 30804              | 806.63             |
| West Indies              | —                  | —                  | —                  | —                  | 15                 | 0.29               | —                  | —                  | —                  | —                  |
| Zone Total (1)           | 44947              | 996.92             | 47969              | 1004.20            | 43777              | 859.74             | 37694              | 1005.61            | 31686              | 829.04             |
| <b>II. European Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| (a) East Europe          |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bulgaria                 | 275                | 6.14               | 286                | 6.09               | 238                | 5.13               | 206                | 5.49               | 158                | 4.15               |
| Croatia                  | —                  | —                  | —                  | —                  | —                  | —                  | 32                 | 0.93               | —                  | —                  |
| Czech Rep.               | 249                | 4.67               | 460                | 7.41               | 130                | 2.03               | 95                 | 2.58               | 445                | 10.72              |
| Estonia                  | 16                 | 0.42               | —                  | —                  | 16                 | 0.26               | 17                 | 0.47               | —                  | —                  |
| Hungary                  | 32                 | 0.62               | 32                 | 0.58               | 48                 | 0.93               | 16                 | 0.31               | 175                | 4.02               |
| Latvia                   | 254                | 4.12               | 143                | 2.57               | 222                | 3.79               | 111                | 2.82               | 111                | 2.70               |
| Lithuania                | 94                 | 1.95               | 341                | 6.16               | 254                | 4.73               | 48                 | 1.18               | 222                | 5.35               |
| Luxembourg               | —                  | —                  | 16                 | 0.32               | —                  | —                  | —                  | —                  | —                  | —                  |
| Poland                   | 206                | 4.00               | 175                | 3.21               | 270                | 5.05               | 95                 | 2.79               | 262                | 6.40               |
| Romania                  | 32                 | 0.69               | 24                 | 0.52               | 16                 | 0.33               | 32                 | 0.92               | 31                 | 0.88               |
| Russia                   | 1990               | 38.77              | 1163               | 19.20              | 873                | 14.34              | —                  | —                  | 543                | 14.10              |
| Ukraine                  | 150                | 3.02               | 152                | 3.17               | 375                | 7.79               | 381                | 9.16               | 168                | 4.32               |
| Zone Total (2)           | 3297               | 64.39              | 2792               | 49.23              | 2442               | 44.37              | 1033               | 26.65              | 2115               | 52.65              |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries              | 2005-2006          |                    | 2006-2007          |                    | 2007-2008          |                    | 2008-2009          |                    | 2009-2010          |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>(b) West Europe</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Austria                | 9                  | 0.19               | 29                 | 0.65               | 28                 | 0.53               | 88                 | 2.50               | 21                 | 0.44               |
| Belgium                | 2378               | 54.48              | 2380               | 48.99              | 2387               | 46.18              | 2379               | 64.85              | 2470               | 81.92              |
| Cyprus                 | 163                | 4.06               | 263                | 6.58               | 229                | 5.51               | 345                | 10.91              | 166                | 4.95               |
| Finland                | 222                | 3.76               | 16                 | 0.20               | —                  | —                  | —                  | —                  | 32                 | 0.79               |
| France                 | 3470               | 75.79              | 3558               | 73.17              | 4033               | 75.51              | 3843               | 104.10             | 3814               | 99.70              |
| German F Rep.          | 1991               | 42.21              | 1770               | 32.79              | 1705               | 32.35              | 1479               | 38.28              | 1451               | 41.35              |
| Greece                 | 1859               | 42.61              | 1870               | 40.83              | 1867               | 40.20              | 1852               | 53.32              | 2222               | 62.97              |
| Italy                  | 1236               | 25.20              | 1208               | 26.18              | 636                | 12.87              | 991                | 27.66              | 651                | 17.97              |
| Ireland                | 15                 | 0.37               | —                  | —                  | —                  | —                  | 32                 | 0.80               | 31                 | 0.84               |
| Malta                  | 11                 | 0.24               | 33                 | 0.76               | —                  | —                  | —                  | —                  | —                  | —                  |
| Netherlands            | 18736              | 408.82             | 19360              | 385.07             | 13627              | 256.27             | 13608              | 371.48             | 10314              | 273.99             |
| Norway                 | 873                | 19.89              | 1105               | 22.72              | 1064               | 20.85              | 1143               | 29.74              | 1239               | 32.81              |
| Portugal               | 101                | 2.21               | 86                 | 1.77               | 149                | 3.13               | 203                | 5.42               | 48                 | 1.14               |
| Spain                  | 2648               | 61.09              | 2457               | 52.42              | 2831               | 58.73              | 2434               | 68.64              | 2782               | 74.07              |
| Sweden                 | 32                 | 0.65               | 266                | 5.18               | 317                | 6.18               | 368                | 10.19              | 416                | 10.99              |
| Switzerland            | —                  | —                  | 37                 | 0.90               | 16                 | 0.31               | 8                  | 0.28               | 220                | 6.87               |
| Slovenia               | 16                 | 0.35               | 16                 | 0.28               | 16                 | 0.25               | —                  | —                  | 97                 | 2.50               |
| U.K.                   | 6238               | 140.88             | 4715               | 95.50              | 3757               | 78.39              | 3495               | 91.21              | 4477               | 114.18             |
| Zone Total (3)         | 39999              | 882.78             | 39170              | 793.98             | 32660              | 637.26             | 32268              | 879.38             | 30451              | 827.48             |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries                   | 2005-2006          |                    | 2006-2007          |                    | 2007-2008          |                    | 2008-2009          |                    | 2009-2010          |                    |
|-----------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                             | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>III. West Asian Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bahrain                     | 393                | 7.80               | 477                | 9.42               | 470                | 9.63               | 434                | 11.98              | 573                | 15.00              |
| Iran                        | —                  | —                  | —                  | —                  | 158                | 3.53               | 318                | 9.55               | 438                | 12.45              |
| Israel                      | 752                | 17.40              | 995                | 22.74              | 695                | 15.55              | 806                | 23.86              | 580                | 16.78              |
| Jordan                      | 699                | 15.80              | 726                | 15.23              | 1019               | 21.99              | 1113               | 32.30              | 1039               | 31.56              |
| Kazakhstan                  | —                  | —                  | —                  | —                  | 33                 | 0.50               | —                  | —                  | 67                 | 1.17               |
| Kuwait                      | 863                | 19.76              | 964                | 21.17              | 812                | 18.55              | 1138               | 34.43              | 1178               | 33.74              |
| Lebanon                     | 470                | 9.61               | 483                | 10.35              | 342                | 8.08               | 297                | 9.69               | 347                | 9.68               |
| Libya                       | 105                | 1.94               | 195                | 3.42               | 134                | 3.07               | 30                 | 0.79               | —                  | —                  |
| Oman                        | 3                  | 0.06               | —                  | —                  | —                  | —                  | 30                 | 0.80               | 30                 | 1.00               |
| Qatar                       | 130                | 2.58               | 235                | 4.61               | 304                | 6.34               | 282                | 7.90               | 270                | 7.04               |
| Saudi Arabia                | 2827               | 59.61              | 3357               | 66.55              | 3422               | 70.02              | 3278               | 88.42              | 3827               | 101.26             |
| Syria                       | 1486               | 27.32              | 1358               | 31.26              | 1470               | 31.32              | 1622               | 47.88              | 1010               | 29.95              |
| Turkey                      | 495                | 10.92              | 721                | 15.34              | 820                | 17.54              | 1108               | 32.03              | 1282               | 34.22              |
| U.A.E                       | 8274               | 184.41             | 9523               | 207.63             | 12691              | 275.68             | 14100              | 388.86             | 18161              | 501.65             |
| <b>Zone Total (4)</b>       | <b>16498</b>       | <b>357.19</b>      | <b>19034</b>       | <b>407.71</b>      | <b>22369</b>       | <b>481.80</b>      | <b>24556</b>       | <b>688.49</b>      | <b>28802</b>       | <b>795.50</b>      |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries                             | 2005-2006          |                    | 2006-2007          |                    | 2007-2008          |                    | 2008-2009          |                    | 2009-2010          |                    |
|---------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                       | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| IV.South East and Far East Asian Zone |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Bangladesh                            | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  | 6                  | 0.09               |
| Brunei                                | —                  | —                  | —                  | —                  | —                  | —                  | 125                | 3.7                | 125                | 2.93               |
| China P Rep.                          | —                  | —                  | 1                  | 0.00               | 33                 | 0.53               | 65                 | 2.02               | 34                 | 0.86               |
| Hong Kong                             | 788                | 17.28              | 659                | 16.66              | 628                | 15.53              | 428                | 13.08              | 433                | 13.77              |
| Indonesia                             | —                  | —                  | 79                 | 1.33               | 302                | 4.52               | 79                 | 1.43               | 143                | 3.40               |
| Japan                                 | 4685               | 110.20             | 4279               | 91.26              | 5114               | 106.52             | 4908               | 145.16             | 5633               | 156.21             |
| Korea Rep.                            | 255                | 5.85               | 397                | 8.50               | 742                | 15.88              | 725                | 21.09              | 856                | 24.02              |
| Mali                                  | —                  | —                  | 1                  | 0.01               | —                  | —                  | —                  | —                  | —                  | —                  |
| Malaysia                              | 191                | 4.05               | 161                | 3.11               | 300                | 6.18               | 454                | 12.29              | 586                | 15.25              |
| Maldives                              | 7                  | 0.17               | 4                  | 0.10               | 5                  | 0.12               | 5                  | 0.16               | 7                  | 0.15               |
| Pakistan                              | 99                 | 2.26               | 51                 | 1.09               | 83                 | 1.65               | —                  | —                  | 65                 | 1.80               |
| Philippines                           | 8                  | 0.04               | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  |
| Singapore                             | 694                | 13.61              | 318                | 6.90               | 399                | 8.66               | 1141               | 31.13              | 1279               | 33.41              |
| Sri Lanka                             | 48                 | 0.98               | 53                 | 0.70               | —                  | —                  | 33                 | 0.78               | 8                  | 0.21               |
| Thaïwan                               | 68                 | 1.45               | 174                | 3.58               | 115                | 2.11               | 160                | 4.30               | 175                | 4.26               |
| Thailand                              | 550                | 12.41              | 540                | 10.62              | 175                | 4.11               | 778                | 19.32              | 1000               | 24.95              |
| Vietnam                               | —                  | —                  | 48                 | 1.14               | —                  | —                  | —                  | —                  | 238                | 5.43               |
| Zone Total (5)                        | 7393               | 168.29             | 6765               | 145.01             | 7895               | 165.79             | 8901               | 254.46             | 10590              | 286.73             |



## DESTINATION WISE EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| Countries              | 2005-2006          |                    | 2006-2007          |                    | 2007-2008          |                    | 2008-2009          |                    | 2009-2010          |                    |
|------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                        | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| <b>V. African Zone</b> |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Algeria                | 113                | 2.18               | 46                 | 0.92               | 125                | 2.58               | 617                | 16.31              | 297                | 7.51               |
| Botswana               | 0                  | 0.01               | —                  | —                  | —                  | —                  | —                  | —                  | —                  | —                  |
| Egypt A. Rep           | 324                | 7.84               | 803                | 16.29              | 1058               | 22.63              | 1381               | 39.31              | 2018               | 56.10              |
| Ivory Coast            | —                  | —                  | —                  | —                  | —                  | —                  | 16                 | 0.05               | —                  | —                  |
| Mauritius              | 29                 | 0.66               | 13                 | 0.28               | 38                 | 0.60               | 22                 | 0.65               | 19                 | 0.54               |
| Morocco                | —                  | —                  | 32                 | 0.67               | 224                | 4.21               | 242                | 6.04               | 184                | 4.68               |
| South Africa           | 190                | 3.99               | 311                | 5.79               | 422                | 8.22               | 466                | 11.55              | 190                | 4.91               |
| Tanzania               | —                  | —                  | —                  | —                  | —                  | —                  | 33                 | 0.09               | —                  | —                  |
| Tunisia                | 33                 | 0.65               | 47                 | 0.96               | 62                 | 1.39               | 45                 | 1.28               | 62                 | 1.52               |
| Zone Total (6)         | 689                | 15.33              | 1252               | 24.90              | 1929               | 39.63              | 2822               | 75.29              | 2769.63            | 75.26              |
| <b>Oceanic Zone</b>    |                    |                    |                    |                    |                    |                    |                    |                    |                    |                    |
| Australia              | 1114               | 25.29              | 1344               | 25.85              | 2848               | 52.57              | 2118               | 54.84              | 1482               | 33.90              |
| Fiji                   | 2                  | 0.05               | 2                  | 0.06               | —                  | —                  | —                  | —                  | 2                  | 0.07               |
| New Zealand            | 204                | 4.62               | 212                | 4.23               | 420                | 7.83               | 131                | 3.68               | 222                | 5.20               |
| Zone Total (7)         | 1320               | 29.96              | 1558               | 30.14              | 3268               | 60.40              | 2249               | 58.52              | 1707               | 39.17              |
| <b>Total</b>           | <b>114143</b>      | <b>2514.86</b>     | <b>118540</b>      | <b>2455.15</b>     | <b>114340</b>      | <b>2288.98</b>     | <b>109522</b>      | <b>2988.40</b>     | <b>108120</b>      | <b>2905.82</b>     |

Source : Various Custom Houses.



## MONTHLY AVERAGE UNIT VALUE OF CASHEW KERNELS EXPORTED FROM INDIA

(Rs. /M.T)

| <b>Year</b> | <b>Apr</b> | <b>May</b> | <b>June</b> | <b>July</b> | <b>Aug</b> | <b>Sept</b> | <b>Oct</b> | <b>Nov</b> | <b>Dec</b> | <b>Jan</b> | <b>Feb</b> | <b>Mar</b> |
|-------------|------------|------------|-------------|-------------|------------|-------------|------------|------------|------------|------------|------------|------------|
| 2000-2001*  | 247520     | 258940     | 238710      | 237210      | 232220     | 233900      | 237010     | 222380     | 220130     | 216830     | 203570     | 215060     |
| 2001-2002*  | 208930     | 217460     | 200630      | 187280      | 201210     | 188760      | 178510     | 178090     | 183610     | 171400     | 170740     | 181770     |
| 2002-2003   | 184160     | 182090     | 192790      | 193640      | 188830     | 188190      | 189370     | 184778     | 185819     | 185464     | 186249     | 166392     |
| 2003-2004   | 185982     | 187254     | 182273      | 179914      | 175700     | 174660      | 174512     | 173419     | 179046     | 179504     | 180160     | 178590     |
| 2004-2005   | 179815     | 186139     | 196067      | 202431      | 215448     | 223087      | 225182     | 226997     | 225603     | 226037     | 226906     | 226387     |
| 2005-2006   | 225064     | 229490     | 227540      | 225722      | 221583     | 220133      | 222120     | 215898     | 218665     | 217408     | 210241     | 205799     |
| 2006-2007   | 206752     | 208511     | 207867      | 214129      | 211950     | 210722      | 205023     | 205055     | 205400     | 203299     | 205570     | 201496     |
| 2007-2008   | 202403     | 193002     | 188632      | 189455      | 187751     | 192589      | 189441     | 195319     | 206879     | 210727     | 218684     | 228310     |
| 2008-2009   | 239621     | 247298     | 276838      | 292041      | 283590     | 285230      | 292752     | 297268     | 268496     | 263540     | 266925     | 262104     |
| 2009-2010   | 265270     | 269327     | 262324      | 270477      | 269339     | 274070      | 268488     | 265745     | 266269     | 277939     | 270875     | 267414     |

Source: \* : D.G.C.I. & S. Kolkatta & Custom Houses



## EXPORT OF CASHEW KERNELS THROUGH DIFFERENT PORTS IN INDIA

| Ports         | 2000-2001*         |                     | 2001-2002*         |                     | 2002-2003          |                     | 2003-2004          |                     | 2004-2005          |                     |
|---------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|
|               | Quantity<br>(M.T.) | Value<br>Rs. (Crs.) |
| Cochin        | 49874              | 1152.40             | 54717              | 971.11              | 66859              | 1216.96             | 68119              | 1204.56             | 79950              | 1715.94             |
| Madras        | 2578               | 50.60               | 2934               | 47.12               | N.A.               | N.A.                | N.A.               | N.A.                | N.A.               | N.A.                |
| Tuticorin     | 32035              | 740.20              | 33308              | 640.38              | 29398              | 553.84              | 23356              | 419.96              | 33646              | 699.46              |
| Vishakapatnam | 2760               | 65.50               | 3829               | 71.86               | 2363               | 47.32               | 2633               | 49.44               | 3544               | 76.53               |
| Marmagoa      | 468                | 8.60                | 344                | 6.44                | 549                | 13.06               | 521                | 11.89               | 528                | 13.12               |
| Others        | 1440               | 32.40               | -                  | -                   | 4967               | 101.84              | 6199               | 118.59              | 8999               | 204.18              |
| <b>Total</b>  | <b>89155</b>       | <b>2049.60</b>      | <b>98203</b>       | <b>1788.70</b>      | <b>104137</b>      | <b>1933.02</b>      | <b>100828</b>      | <b>1804.44</b>      | <b>126667</b>      | <b>2709.23</b>      |

Source : \*D.G.C.I & S, Calcutta : Various Custom Houses, N.A. : Not Available.

| Ports         | 2005-2006          |                    | 2006-2007          |                    | 2007-2008          |                    | 2008-2009          |                    | 2009-2010          |                    |
|---------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|               | Quantity<br>(M.T.) | Value<br>Rs. (Crs) |
| Cochin        | 74376              | 1622.82            | 72861              | 1504.87            | 69298              | 1395.02            | 63730              | 1716.52            | 61698              | 1635.79            |
| Tuticorin     | 27946              | 620.50             | 31078              | 633.68             | 29897              | 577.50             | 27892              | 758.13             | 28160              | 754.69             |
| Mangalore     | 7144               | 162.68             | 9178               | 195.79             | 9381               | 199.75             | 10507              | 299.61             | 8692               | 239.61             |
| Vishakapatnam | 4150               | 94.99              | 4862               | 106.16             | 5116               | 100.62             | 5541               | 160.27             | 6713               | 194.65             |
| Madras        | N.A.               | N.A.               | N.A.               | N.A.               | 5.15               | 0.13               | 1392               | 38.16              | 2476               | 63.08              |
| Goa           | 526                | 13.87              | 561                | 14.65              | 648                | 16.00              | 461                | 15.70              | 382                | 18.00              |
| <b>Total</b>  | <b>114143</b>      | <b>2514.86</b>     | <b>118540</b>      | <b>2455.15</b>     | <b>114345</b>      | <b>2289.02</b>     | <b>109522</b>      | <b>2988.40</b>     | <b>108120</b>      | <b>2905.82</b>     |

Source : Various Custom Houses, N.A. : Not Available.



## AVERAGE ANNUAL UNIT VALUE OF EXPORT OF CASHEW KERNELS FROM INDIA (APR-MAR)

| <b>Year<br/>(Apr. - Mar.)</b> | <b>Quantity<br/>MT</b> | <b>Value<br/>Rs. (000)</b> | <b>Unit Value<br/>Rs/MT</b> |
|-------------------------------|------------------------|----------------------------|-----------------------------|
| 2000-01*                      | 89155                  | 20495832                   | 229890                      |
| 2001-02*                      | 98203                  | 17886838                   | 182141                      |
| 2002-03                       | 104137                 | 19330238                   | 185623                      |
| 2003-04                       | 100828                 | 18044287                   | 178963                      |
| 2004-05                       | 126667                 | 27092353                   | 213886                      |
| 2005-06                       | 114143                 | 25148645                   | 220325                      |
| 2006-07                       | 118540                 | 24551541                   | 207116                      |
| 2007-08                       | 114345                 | 22890291                   | 200186                      |
| 2008-09                       | 109522                 | 29884009                   | 272857                      |
| 2009-10                       | 108120                 | 29058239                   | 268759                      |

Source : \* : DGCI & S, Kolkatta, Various Custom Houses.



## COUNTRY WISE SHARE OF EXPORT OF CASHEW KERNELS FROM INDIA

| Countries      | 2000-2001*    |                  |                        | 2001-2002*    |                  |                        | 2002-2003     |                  |                        | 2003-2004     |                  |                        |
|----------------|---------------|------------------|------------------------|---------------|------------------|------------------------|---------------|------------------|------------------------|---------------|------------------|------------------------|
|                | QTY<br>(M.T.) | VALUE<br>Rs. Crs | % of<br>Total<br>Value |
| U.S.A          | 40392         | 923.6            | 45.06                  | 48367         | 887.5            | 49.62                  | 53725         | 1015.9           | 52.55                  | 48504         | 881.6            | 48.85                  |
| Netherlands    | 16069         | 380.1            | 18.55                  | 14018         | 255.6            | 14.29                  | 13315         | 244.7            | 12.66                  | 12237         | 215.0            | 11.92                  |
| U.A.E          | 3688          | 83.6             | 4.08                   | 3273          | 61.8             | 3.46                   | 5765          | 100.8            | 5.21                   | 6239          | 102.4            | 5.68                   |
| Japan          | 5370          | 122.0            | 5.95                   | 4166          | 78.7             | 4.40                   | 4123          | 80.3             | 4.16                   | 5522          | 101.9            | 5.65                   |
| U.K            | 6416          | 148.7            | 7.25                   | 6881          | 125.6            | 7.02                   | 5192          | 100.7            | 5.21                   | 5392          | 95.6             | 5.30                   |
| France         | 2343          | 55.3             | 2.7                    | 2810          | 58.9             | 3.29                   | 2236          | 44.6             | 2.30                   | 2444          | 43.6             | 2.42                   |
| Spain          | 1058          | 24.8             | 1.21                   | 1285          | 25.9             | 1.45                   | 1678          | 33.5             | 1.73                   | 2198          | 41.1             | 2.28                   |
| Saudi Arabia   | 1630          | 37.7             | 1.84                   | 1609          | 28.5             | 1.59                   | 2501          | 42.5             | 2.20                   | 2011          | 32.9             | 1.83                   |
| Germany        | 922           | 20.0             | 0.98                   | 1177          | 18.7             | 1.05                   | 2423          | 23.1             | 1.19                   | 1574          | 26.1             | 1.45                   |
| Canada         | 1463          | 32.5             | 1.59                   | 2386          | 35.5             | 1.98                   | 1502          | 27.2             | 1.41                   | 1354          | 22.7             | 1.26                   |
| Russia         | 352           | 5.8              | 0.28                   | 564           | 6.2              | 0.35                   | 644           | 8.8              | 0.46                   | 1413          | 22.1             | 1.22                   |
| Italy          | 1106          | 26.2             | 1.28                   | 1143          | 21.9             | 1.22                   | 1070          | 20.2             | 1.04                   | 986           | 17.7             | 0.98                   |
| Norway         | 175           | 4.2              | 0.20                   | 586           | 9.6              | 0.54                   | 445           | 8.6              | 0.44                   | 890           | 15.9             | 0.88                   |
| Greece         | 585           | 13.9             | 0.68                   | 554           | 10.3             | 0.58                   | 915           | 17.8             | 0.92                   | 830           | 15.6             | 0.86                   |
| Kuwait         | 230           | 5.7              | 0.28                   | 376           | 7.8              | 0.44                   | 434           | 8.3              | 0.43                   | 847           | 15.3             | 0.85                   |
| Lebanon        | 245           | 4.6              | 0.23                   | 575           | 8.9              | 0.50                   | 323           | 7.7              | 0.40                   | 561           | 11.3             | 0.62                   |
| Hong kong      | 627           | 15.6             | 0.76                   | 575           | 11.5             | 0.64                   | 392           | 9.7              | 0.50                   | 477           | 10.2             | 0.57                   |
| Israel         | 1205          | 29.2             | 1.43                   | 1167          | 24.4             | 1.36                   | 940           | 18.7             | 0.97                   | 508           | 9.7              | 0.54                   |
| Singapore      | 1297          | 24.2             | 1.18                   | 1590          | 24.1             | 1.35                   | 496           | 9.5              | 0.49                   | 513           | 9.2              | 0.51                   |
| Bahrain        | 454           | 9.5              | 0.46                   | 287           | 4.4              | 0.25                   | 417           | 6.3              | 0.33                   | 439           | 6.8              | 0.38                   |
| Korea Rep.     | 80            | 2.1              | 0.1                    | 176           | 2.9              | 0.16                   | 143           | 2.8              | 0.15                   | 311           | 5.8              | 0.32                   |
| New Zealand    | 229           | 5.5              | 0.27                   | 444           | 7.4              | 0.41                   | 314           | 5.1              | 0.26                   | 332           | 5.6              | 0.31                   |
| Australia      | 762           | 17.3             | 0.84                   | 968           | 14.7             | 0.82                   | 1381          | 22.4             | 1.16                   | 275           | 4.4              | 0.24                   |
| Malaysia       | 111           | 2                | 0.1                    | 132           | 1.9              | 0.11                   | 40            | 0.7              | 0.04                   | 40            | 0.7              | 0.04                   |
| Chinese Taipei | 127           | 3                | 0.15                   | 98            | 1.6              | 0.09                   | 0             | 0.0              | 0.00                   | 0             | 0.0              | 0.00                   |
| Others         | 2219          | 52.6             | 2.57                   | 2996          | 54.4             | 3.04                   | 3722          | 73.1             | 3.78                   | 4930          | 91.0             | 5.04                   |
| <b>Total</b>   | <b>89155</b>  | <b>2049.6</b>    | <b>100</b>             | <b>98203</b>  | <b>1788.7</b>    | <b>100.00</b>          | <b>104137</b> | <b>1933.0</b>    | <b>100.00</b>          | <b>100828</b> | <b>1804.4</b>    | <b>100.00</b>          |

Source : \* : D.G.C.I & S, Kolkatta, Various Custom Houses



## COUNTRY WISE SHARE OF EXPORT OF CASHEW KERNELS FROM INDIA

| Countries       | 2005-2006     |                    |                        | 2006-2007     |                    |                        | 2007-2008     |                    |                        | 2008-2009     |                    |                        | 2009-2010     |                    |                        |
|-----------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|
|                 | QTY<br>(M.T.) | VALUE<br>(Rs. Crs) | % of<br>Total<br>Value |
| U.S.A           | 43149         | 958.33             | 38.11                  | 46245         | 969.51             | 39.49                  | 42694         | 838.35             | 36.62                  | 36565         | 975.69             | 32.65                  | 30804         | 806.63             | 27.76                  |
| U.A.E           | 8274          | 184.41             | 7.33                   | 9523          | 207.63             | 8.46                   | 12692         | 275.68             | 12.04                  | 14100         | 388.86             | 13.01                  | 18161         | 501.65             | 17.26                  |
| Netherlands     | 18736         | 408.82             | 16.26                  | 19360         | 385.07             | 15.68                  | 13627         | 256.27             | 11.20                  | 13608         | 371.48             | 12.43                  | 10314         | 273.99             | 9.43                   |
| Japan           | 4685          | 110.20             | 4.38                   | 4279          | 91.26              | 3.72                   | 5114          | 106.52             | 4.65                   | 4908          | 145.16             | 4.86                   | 5633          | 156.21             | 5.38                   |
| U.K             | 6238          | 140.88             | 5.60                   | 4715          | 95.50              | 3.89                   | 3758          | 78.39              | 3.42                   | 3495          | 91.21              | 3.05                   | 4477          | 114.18             | 3.93                   |
| Saudi Arabia    | 2827          | 59.61              | 2.37                   | 3357          | 66.55              | 2.71                   | 3422          | 70.02              | 3.06                   | 3278          | 88.42              | 2.96                   | 3827          | 101.26             | 3.48                   |
| France          | 3470          | 75.79              | 3.01                   | 3558          | 73.17              | 2.98                   | 4033          | 75.51              | 3.30                   | 3843          | 104.10             | 3.48                   | 3814          | 99.70              | 3.43                   |
| Spain           | 2648          | 61.09              | 2.43                   | 2457          | 52.42              | 2.14                   | 2831          | 58.73              | 2.57                   | 2434          | 68.64              | 2.30                   | 2782          | 74.07              | 2.55                   |
| Belgium         | 2378          | 54.48              | 2.17                   | 2380          | 48.99              | 2.00                   | 2387          | 46.18              | 2.02                   | 2379          | 64.85              | 2.17                   | 2470          | 81.92              | 2.82                   |
| Greece          | 1859          | 42.61              | 1.69                   | 1870          | 40.83              | 1.66                   | 1867          | 40.20              | 1.76                   | 1852          | 53.32              | 1.78                   | 2222          | 62.97              | 2.17                   |
| Egypt           | 324           | 7.84               | 0.31                   | 803           | 16.29              | 0.66                   | 1058          | 22.63              | 0.99                   | 1381          | 39.31              | 1.32                   | 2018          | 56.10              | 1.93                   |
| Australia       | 1114          | 25.29              | 1.01                   | 1344          | 25.85              | 1.05                   | 2848          | 52.57              | 2.30                   | 2118          | 54.84              | 1.84                   | 1482          | 33.90              | 1.17                   |
| Germany         | 1991          | 42.21              | 1.68                   | 1770          | 32.79              | 1.34                   | 1705          | 32.36              | 1.41                   | 1479          | 38.28              | 1.28                   | 1451          | 41.35              | 1.42                   |
| Turkey          | 495           | 10.92              | 0.43                   | 721           | 15.34              | 0.62                   | 819           | 17.53              | 0.77                   | 1108          | 32.03              | 1.07                   | 1282          | 34.22              | 1.18                   |
| Singapore       | 694           | 13.61              | 0.54                   | 318           | 6.90               | 0.28                   | 395           | 8.55               | 0.37                   | 1141          | 31.13              | 1.04                   | 1279          | 33.41              | 1.15                   |
| Norway          | 873           | 19.89              | 0.79                   | 1105          | 22.72              | 0.93                   | 1064          | 20.85              | 0.91                   | 1143          | 29.74              | 1.00                   | 1239          | 32.81              | 1.13                   |
| Kuwait          | 863           | 19.76              | 0.79                   | 964           | 21.17              | 0.86                   | 812           | 18.55              | 0.81                   | 1138          | 34.43              | 1.15                   | 1178          | 33.74              | 1.16                   |
| Jordan          | 699           | 15.80              | 0.63                   | 726           | 15.23              | 0.62                   | 1019          | 21.99              | 0.96                   | 1113          | 32.30              | 1.08                   | 1039          | 31.56              | 1.09                   |
| Syrian Arab Rep | 1486          | 27.31              | 1.09                   | 1358          | 31.26              | 1.27                   | 1470          | 31.32              | 1.37                   | 1622          | 47.89              | 1.60                   | 1010          | 29.95              | 1.03                   |
| Thailand        | 550           | 12.41              | 0.49                   | 540           | 10.62              | 0.43                   | 174           | 4.10               | 0.18                   | 778           | 19.32              | 0.65                   | 1000          | 24.95              | 0.86                   |

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## COUNTRY WISE SHARE OF EXPORT OF CASHEW KERNELS FROM INDIA

| Countries    | 2005-2006     |                    |                        | 2006-2007     |                    |                        | 2007-2008     |                    |                        | 2008-2009     |                    |                        | 2009-2010     |                    |                        |
|--------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|---------------|--------------------|------------------------|
|              | QTY<br>(M.T.) | VALUE<br>(Rs. Crs) | % of<br>Total<br>Value |
| Korea Rep.   | 255           | 5.85               | 0.23                   | 397           | 8.50               | 0.35                   | 742           | 15.88              | 0.69                   | 725           | 21.09              | 0.71                   | 856           | 24.02              | 0.83                   |
| Italy        | 1236          | 25.20              | 1.00                   | 1208          | 26.18              | 1.07                   | 636           | 12.87              | 0.56                   | 991           | 27.66              | 0.93                   | 651           | 17.97              | 0.62                   |
| Israel       | 752           | 17.40              | 0.69                   | 995           | 22.74              | 0.93                   | 695           | 15.55              | 0.68                   | 806           | 23.86              | 0.80                   | 580           | 16.78              | 0.58                   |
| Russia       | 1990          | 38.77              | 1.54                   | 1163          | 19.20              | 0.78                   | 873           | 14.34              | 0.63                   | 0             | 0                  | 0.00                   | 543           | 14.10              | 0.49                   |
| Canada       | 1558          | 33.14              | 1.32                   | 1308          | 26.04              | 1.06                   | 659           | 12.68              | 0.55                   | 752           | 19.79              | 0.66                   | 531           | 13.21              | 0.45                   |
| Algeria      | 113           | 2.18               | 0.09                   | 46            | 0.92               | 0.04                   | 124           | 2.58               | 0.11                   | 617           | 16.31              | 0.55                   | 297           | 7.51               | 0.26                   |
| Others       | 4883          | 101.07             | 4.02                   | 6029          | 122.48             | 4.99                   | 6831          | 138.83             | 6.07                   | 6148          | 168.69             | 5.64                   | 7178          | 187.66             | 6.46                   |
| <b>Total</b> | <b>114143</b> | <b>2514.86</b>     | <b>100</b>             | <b>118540</b> | <b>2455.15</b>     | <b>100</b>             | <b>114345</b> | <b>2289.02</b>     | <b>100</b>             | <b>109522</b> | <b>2988.40</b>     | <b>100</b>             | <b>108120</b> | <b>2905.82</b>     | <b>100.00</b>          |

Source : Various Custom Houses



## EXPORT OF ROASTED & SALTED CASHEW KERNELS FROM INDIA

| Countries  | 2002-03<br>Qty<br>Kg | 2003-04<br>Qty<br>Kg | 2004-05<br>Qty<br>Kg | 2005-06<br>Qty<br>Kg | 2006-07<br>Qty<br>Kg | 2007-08<br>Qty<br>Kg | 2008-09<br>Qty<br>Kg | 2009-10<br>Qty<br>Kg |
|------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Australia  | 154                  | —                    | —                    | —                    | 1120                 | —                    | 200                  | 450                  |
| Austria    | —                    | —                    | 841                  | 4000                 | 2528                 | 10746                | —                    | 5565                 |
| Belgium    | —                    | —                    | —                    | 14650                | 850                  | 426                  | —                    | 2544                 |
| Canada     | 400                  | 9750                 | 6340                 | 700                  | 3310                 | 555                  | 110                  | 2504                 |
| Denmark    | —                    | —                    | —                    | 7900                 | 8800                 | 2600                 | 16728                | 1176                 |
| Fiji Is    | —                    | 220                  | —                    | 1100                 | 300                  | 420                  | 100                  | 2000                 |
| Finland    | —                    | —                    | —                    | —                    | 17500                | 12513                | 3511                 | —                    |
| France     | —                    | 1450                 | 1398                 | 1441                 | 4897                 | 1529                 | 1199                 | 21                   |
| Germany    | —                    | —                    | —                    | 639                  | 1800                 | —                    | 1289                 | 200                  |
| Ghana      | —                    | 500                  | 1250                 | 3850                 | —                    | —                    | —                    | —                    |
| Hong Kong  | —                    | 1000                 | —                    | 2990                 | 1195                 | 1532                 | 2977                 | 2070                 |
| Ireland    | —                    | —                    | —                    | —                    | 100                  | —                    | 310                  | 70                   |
| Italy      | —                    | —                    | —                    | —                    | 200                  | 210                  | 5000                 | 100                  |
| Japan      | —                    | 37500                | 20400                | 4200                 | 720                  | —                    | 3105                 | 4226                 |
| Korea Rep. | 20700                | 21000                | 3000                 | —                    | —                    | —                    | —                    | —                    |
| Kuwait     | —                    | 300                  | —                    | 6000                 | —                    | 513                  | 129                  | —                    |
| Malaysia   | 440                  | —                    | —                    | 4                    | 300                  | 3250                 | —                    | 3900                 |
| Maldives   | —                    | 148                  | 1014                 | 1411                 | 2681                 | 3519                 | 4503                 | 3142                 |

Contd.



Cashew Statistics

| Countries    | 2002-03<br>Qty<br>Kg | 2003-04<br>Qty<br>Kg | 2004-05<br>Qty<br>Kg | 2005-06<br>Qty<br>Kg | 2006-07<br>Qty<br>Kg | 2007-08<br>Qty<br>Kg | 2008-09<br>Qty<br>Kg | 2009-10<br>Qty<br>Kg |
|--------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Mauritius    | —                    | 207                  | —                    | 143                  | 3000                 | 2315                 | 925                  | 1500                 |
| New Zealand  | —                    | —                    | 437                  | —                    | 220                  | 400                  | —                    | 6305                 |
| Nigeria      | 313                  | —                    | —                    | —                    | —                    | —                    | 5000                 | —                    |
| Oman         | 1000                 | 3700                 | 20                   | —                    | —                    | 5727                 | —                    | 900                  |
| Philippines  | 18590                | 36847                | 4967                 | —                    | 8483                 | 8483                 | —                    | —                    |
| Qatar        | 738                  | 20                   | 150                  | —                    | 412                  | 37                   | 1201                 | —                    |
| Reunion      | —                    | —                    | 40                   | —                    | —                    | 1844                 | —                    | —                    |
| Saudi Arabia | —                    | —                    | —                    | —                    | —                    | 16950                | 16905                | 1805                 |
| Seychelles   | —                    | —                    | —                    | —                    | —                    | 160                  | —                    | 194                  |
| Singapore    | —                    | 762                  | 120                  | 420                  | 1500                 | 1061                 | 3204                 | 5061                 |
| Sri Lanka    | 4700                 | —                    | —                    | 25                   | —                    | —                    | 13467                | —                    |
| Sweden       | —                    | —                    | —                    | —                    | 22700                | 24507                | 22860                | 12200                |
| Switzerland  | —                    | 380                  | —                    | —                    | 1563                 | 3759                 | 3457                 | 10440                |
| Taiwan       | —                    | 16000                | 251000               | —                    | —                    | —                    | 900                  | —                    |
| U.A.E        | 11365                | 3020                 | 1656                 | 10975                | 4150                 | 41388                | 39371                | 34976                |
| U.K          | —                    | 162                  | 124                  | 2430                 | 1400                 | 46721                | 2088                 | 6060                 |
| U.S.A        | 2527                 | 9378                 | 2355                 | 6580                 | 15401                | 12387                | 76817                | 296154               |
| Others       | 1527                 | 12                   | 80000                | 295                  | 5330                 | 1382                 | 5676                 | 418                  |
| <b>Total</b> | <b>62300</b>         | <b>142356</b>        | <b>295112</b>        | <b>70503</b>         | <b>110460</b>        | <b>204934</b>        | <b>231032</b>        | <b>403981</b>        |

Source :D.G.C.I & S, Kolkata



## NET EXPORT EARNINGS OF THE INDIAN CASHEW INDUSTRY (APR-MAR)

| Year      | Exports        |             |                        |             |          | Import      |          | Net Earnings |          |     |
|-----------|----------------|-------------|------------------------|-------------|----------|-------------|----------|--------------|----------|-----|
|           | Cashew Kernels |             | Cashewnut Shell Liquid |             | Total    |             | Raw      | Cashewnuts   |          |     |
|           | Rs. Crs.       | US \$ Mlns. | Rs. Crs.               | US \$ Mlns. | Rs. Crs. | US \$ Mlns. | Rs. Crs. | US \$ Mlns.  | Rs. Crs. |     |
| 2000-01*  | 2049.60        | 449         | 3.89                   | 0.85        | 2053.49  | 450         | 960.84   | 210          | 1092.65  | 240 |
| 2001-02 * | 1788.68        | 373         | 5.93                   | 1.24        | 1794.61  | 375         | 950.01   | 198          | 833.38   | 177 |
| 2002-03   | 1933.02        | 401         | 9.26                   | 1.92        | 1942.28  | 403         | 1236.57  | 257          | 705.71   | 146 |
| 2003-04   | 1804.43        | 393         | 7.03                   | 1.53        | 1811.46  | 394         | 1400.93  | 305          | 410.56   | 89  |
| 2004-05   | 2709.24        | 603         | 7.91                   | 1.76        | 2717.15  | 605         | 2190.94  | 488          | 526.21   | 117 |
| 2005-06   | 2514.86        | 568         | 7.21                   | 1.63        | 2522.07  | 570         | 2162.95  | 488          | 359.12   | 82  |
| 2006-07   | 2455.15        | 543         | 10.29                  | 2.03        | 2465.44  | 545         | 1811.62  | 400          | 653.82   | 145 |
| 2007-08   | 2289.02        | 569         | 11.98                  | 2.98        | 2301.00  | 572         | 1746.84  | 434          | 554.16   | 138 |
| 2008-09   | 2988.40        | 650         | 26.06                  | 5.67        | 3014.46  | 655         | 2632.40  | 572          | 382.06   | 83  |
| 2009-10   | 2905.82        | 613         | 24.12                  | 5.08        | 2929.94  | 618         | 3037.35  | 640          | -107.41  | -22 |

Source : \* : D.G.C.I. & S., Calcutta , Various Custom Houses



## EXPORT OF CASHEW KERNELS FROM TANZANIA

Quantity in M.T.

| COUNTRY OF DESTINATION | 2004       | 2005        | 2006        | 2007        |
|------------------------|------------|-------------|-------------|-------------|
| Belgium                | 0          | 0           | 49          | 0           |
| Canada                 | 0          | 0           | 33          | 65          |
| China                  | 15         | 0           | 33          | 49          |
| Germany                | 80         | 3           | 17          | 68          |
| India                  | 0          | 272         | 260         | 377         |
| Kenya                  | 16         | 10          | 20          | 0           |
| Malaysia               | 35         | 0           | 0           | 0           |
| Netherlands            | 0          | 329         | 1045        | 1960        |
| Pakistan               | 0          | 70          | 0           | 16          |
| Russian Fed.           | 0          | 0           | 64          | 32          |
| Saudi Arabia           | 0          | 145         | 5           | 0           |
| Singapore              | 0          | 0           | 0           | 95          |
| South Africa           | 326        | 180         | 464         | 635         |
| Sri Lanka              | 9          | 0           | 27          | 32          |
| UAE                    | 0          | 0           | 16          | 0           |
| UK                     | 158        | 0           | 65          | 0           |
| USA                    | 211        | 717         | 1692        | 2468        |
| Vietnam                | 0          | 0           | 0           | 130         |
| Others                 | 44         | 14          | 32          | 42          |
| <b>TOTAL</b>           | <b>894</b> | <b>1740</b> | <b>3822</b> | <b>5969</b> |

Source : INC, Spain



## EXPORT OF CASHEW KERNELS FROM THAILAND

Quantity in M.T.

| <b>COUNTRY OF DESTINATION</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>2008</b> |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| Canada                        | 29          | 154         | 29          | 0           | 0           |
| China                         | 42          | 5           | 0           | 38          | 11          |
| India                         | 600         | 0           | 0           | 0           | 0           |
| Singapore                     | 57          | 6           | 8           | 6           | 12          |
| South Africa                  | 23          | 16          | 0           | 0           | 0           |
| USA                           | 404         | 230         | 110         | 0           | 0           |
| Vietnam                       | 0           | 0           | 0           | 0           | 73          |
| Others                        | 28          | 17          | 27          | 10          | 7           |
| <b>TOTAL</b>                  | <b>1183</b> | <b>428</b>  | <b>174</b>  | <b>54</b>   | <b>103</b>  |

Source : INC, Spain



## EXPORT OF CASHEW KERNELS FROM BRAZIL

Quantity in M.T.

| <b>COUNTRY OF DESTINATION</b> | <b>2000</b>  | <b>2001</b>  | <b>2002</b>  | <b>2003</b>  | <b>2004</b>  | <b>2005</b>  | <b>2006</b>  | <b>2007</b>  | <b>2008</b>  |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Argentina                     | —            | —            | —            | —            | 195          | 306          | 279          | 460          | 269          |
| Canada                        | —            | —            | —            | —            | 3459         | 3143         | 2178         | 4001         | 2273         |
| Chile                         | —            | —            | —            | —            | 72           | 88           | 122          | 143          | 286          |
| China                         | —            | —            | —            | —            | 0            | 0            | 0            | 262          | 206          |
| France                        | —            | —            | —            | —            | 748          | 834          | 595          | 700          | 441          |
| Germany                       | —            | —            | —            | —            | 521          | 651          | 536          | 601          | 680          |
| India                         | —            | —            | —            | —            | 587          | 143          | 0            | 75           | 191          |
| Italy                         | —            | —            | —            | —            | 1641         | 1461         | 1510         | 1759         | 1464         |
| Mexico                        | —            | —            | —            | —            | 614          | 621          | 543          | 765          | 701          |
| Netherlands                   | —            | —            | —            | —            | 649          | 1195         | 855          | 1619         | 1771         |
| Portugal                      | —            | —            | —            | —            | 372          | 560          | 397          | 537          | 381          |
| South Africa                  | —            | —            | —            | —            | 788          | 762          | 463          | 511          | 274          |
| Spain                         | —            | —            | —            | —            | 381          | 446          | 408          | 239          | 212          |
| UK                            | —            | —            | —            | —            | 566          | 814          | 984          | 1127         | 562          |
| USA                           | —            | —            | —            | —            | 33512        | 26896        | 30817        | 33990        | 21818        |
| Venezuela                     | —            | —            | —            | —            | 91           | 147          | 206          | 260          | 302          |
| Others                        | 33588        | 30618        | 30618        | 43092        | 3246         | 3786         | 3342         | 4511         | 3579         |
| <b>TOTAL</b>                  | <b>33588</b> | <b>30618</b> | <b>30618</b> | <b>43092</b> | <b>47442</b> | <b>41853</b> | <b>43235</b> | <b>51560</b> | <b>35410</b> |

Source : INC, Spain



## EXPORT OF CASHEW KERNELS FROM VIETNAM

Quantity in M.T.

| COUNTRY OF DESTINATION | 2000         | 2001         | 2002         | 2003         | 2004         | 2005          | 2006          | 2007          | 2008          |
|------------------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
| Australia              | —            | —            | —            | —            | 9321         | 11190         | 12735         | 11513         | 11113         |
| Belgium                | —            | —            | —            | —            | 161          | 306           | 413           | 222           | 865           |
| China                  | —            | —            | —            | —            | 14361        | 20536         | 23975         | 26174         | 25803         |
| France                 | —            | —            | —            | —            | 113          | 403           | 328           | 426           | 427           |
| Germany                | —            | —            | —            | —            | 892          | 1816          | 1541          | 2074          | 2468          |
| Greece                 | —            | —            | —            | —            | 353          | 367           | 161           | 523           | 455           |
| Israel                 | —            | —            | —            | —            | 955          | 1052          | 1213          | 1199          | 1369          |
| Italy                  | —            | —            | —            | —            | 752          | 1044          | 1627          | 1052          | 598           |
| Japan                  | —            | —            | —            | —            | 1044         | 878           | 831           | 886           | 843           |
| Kazakhstan             | —            | —            | —            | —            | 64           | 126           | 183           | 210           | 413           |
| Malaysia               | —            | —            | —            | —            | 373          | 350           | 214           | 302           | 353           |
| Netherlands            | —            | —            | —            | —            | 9428         | 12446         | 12494         | 21684         | 20210         |
| New Zealand            | —            | —            | —            | —            | 826          | 1158          | 1034          | 1530          | 1442          |
| Norway                 | —            | —            | —            | —            | 84           | 382           | 460           | 746           | 1421          |
| Pakistan               | —            | —            | —            | —            | 122          | 414           | 550           | 745           | 524           |
| Philippines            | —            | —            | —            | —            | 107          | 95            | 160           | 382           | 376           |
| Poland                 | —            | —            | —            | —            | 10           | 29            | 48            | 142           | 343           |
| Russian Fed.           | —            | —            | —            | —            | 923          | 2513          | 4320          | 5100          | 7472          |
| Thailand               | —            | —            | —            | —            | 490          | 862           | 789           | 1579          | 1685          |
| UAE                    | —            | —            | —            | —            | 333          | 488           | 447           | 810           | 848           |
| UK                     | —            | —            | —            | —            | 4778         | 5601          | 5395          | 7969          | 8282          |
| Ukraine                | —            | —            | —            | —            | 14           | 152           | 547           | 736           | 578           |
| USA                    | —            | —            | —            | —            | 35084        | 32065         | 37061         | 45071         | 46530         |
| Others                 | 40734        | 38556        | 47628        | 71442        | 5791         | 7211          | 7229          | 9826          | 3278          |
| <b>TOTAL</b>           | <b>40734</b> | <b>38556</b> | <b>47628</b> | <b>71442</b> | <b>86379</b> | <b>101484</b> | <b>113755</b> | <b>140901</b> | <b>137696</b> |

Source : INC,Spain



## EXPORT OF CASHEW KERNELS FROM INDONESIA

Quantity in M.T.

| <b>COUNTRY OF DESTINATION</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>2008</b> |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| Australia                     | 52          | 86          | 0           | 0           | 201         |
| Canada                        | 276         | 237         | 0           | 0           | 327         |
| China                         | 37          | 151         | 0           | 0           | 117         |
| France                        | 0           | 0           | 0           | 0           | 67          |
| Germany                       | 107         | 90          | 0           | 0           | 297         |
| Lebanon                       | 28          | 85          | 0           | 0           | 176         |
| Malaysia                      | 100         | 43          | 0           | 0           | 245         |
| Netherlands                   | 0           | 66          | 0           | 0           | 50          |
| Singapore                     | 111         | 173         | 0           | 0           | 17          |
| Syria                         | 28          | 28          | 0           | 0           | 275         |
| USA                           | 686         | 1347        | 0           | 0           | 1879        |
| Vietnam                       | 8           | 384         | 0           | 0           | 304         |
| Others                        | 60          | 122         | 1021        | 2155        | 107         |
| <b>TOTAL</b>                  | <b>1493</b> | <b>2812</b> | <b>1021</b> | <b>2155</b> | <b>4062</b> |

Source : INC, Spain



## EXPORT OF CASHEW KERNELS FROM KENYA

Quantity in M.T.

| <b>COUNTRY OF DESTINATION</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>2008</b> |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| Australia                     | 80          | 0           | 0           | 662         | 0           |
| Canada                        | 12          | 207         | 10          | 16          | 16          |
| China                         | 0           | 0           | 0           | 0           | 892         |
| Germany                       | 3           | 17          | 0           | 1           | 3           |
| India                         | 2260        | 5150        | 157         | 1362        | 5513        |
| Indonesia                     | 0           | 0           | 0           | 0           | 100         |
| Japan                         | 39          | 124         | 12          | 48          | 49          |
| Netherlands                   | 0           | 0           | 0           | 0           | 37          |
| Spain                         | 0           | 0           | 31          | 35          | 0           |
| UAE                           | 0           | 0           | 0           | 150         | 100         |
| UK                            | 128         | 88          | 75          | 63          | 53          |
| USA                           | 188         | 272         | 77          | 246         | 233         |
| Vietnam                       | 100         | 471         | 60          | 25          | 0           |
| Others                        | 3           | 14          | 18          | 1           | 3           |
| <b>TOTAL</b>                  | <b>2813</b> | <b>6343</b> | <b>440</b>  | <b>2609</b> | <b>6999</b> |

Source : INC, Spain



## EXPORT OF CASHEW KERNELS FROM MOZAMBIQUE

Quantity in M.T.

| COUNTRY OF DESTINATION | 2004        | 2005        | 2006        | 2007        | 2008        |
|------------------------|-------------|-------------|-------------|-------------|-------------|
| Germany                | 5           | 2           | 1160        | 4           | 7           |
| Greece                 | 0           | 70          | 0           | 0           | 0           |
| India                  | 2717        | 15          | 8           | 0           | 27          |
| Italy                  | 17          | 75          | 23          | 28          | 0           |
| Japan                  | 0           | 0           | 70          | 0           | 0           |
| Kenya                  | 16          | 0           | 20          | 0           | 0           |
| Lebanon                | 14          | 36          | 9           | 10          | 100         |
| Netherlands            | 177         | 624         | 653         | 1070        | 1831        |
| Portugal               | 16          | 0           | 32          | 20          | 45          |
| Russian Fed.           | 0           | 0           | 18          | 0           | 30          |
| Singapore              | 0           | 0           | 0           | 30          | 46          |
| South Africa           | 82          | 135         | 459         | 334         | 529         |
| Spain                  | 32          | 39          | 0           | 0           | 20          |
| UAE                    | 0           | 0           | 18          | 78          | 51          |
| UK                     | 0           | 24          | 39          | 126         | 0           |
| USA                    | 93          | 50          | 120         | 88          | 424         |
| Vietnam                | 0           | 0           | 0           | 33          | 13          |
| Others                 | 32          | 48          | 23          | 53          | 84          |
| <b>TOTAL</b>           | <b>3201</b> | <b>1118</b> | <b>2652</b> | <b>1874</b> | <b>3207</b> |

| Countries    | Qty (MT)    |
|--------------|-------------|
| East Europe  | 61          |
| England      | 17          |
| India        | 1689        |
| Japan        | 415         |
| Lebanon      | 181         |
| Netherland   | 634         |
| South Africa | 131         |
| USA          | 424         |
| Venezuela    | 32          |
| Others       | 52          |
| <b>TOTAL</b> | <b>3636</b> |

Source : EOI, Mozambique

Source: INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO USA

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004          | 2005          | 2006          | 2007          | 2008          |
|-------------------|---------------|---------------|---------------|---------------|---------------|
| Australia         | 69            | 17            | 0             | 0             | 36            |
| Brazil            | 33512         | 26896         | 30817         | 33990         | 21818         |
| Canada            | 183           | 204           | 122           | 127           | 123           |
| Cote Ivoire       | 0             | 58            | 82            | 117           | 369           |
| India             | 58355         | 48235         | 46508         | 42302         | 40992         |
| Indonesia         | 686           | 1347          | 0             | 0             | 1879          |
| Kenya             | 188           | 272           | 77            | 246           | 233           |
| Madagascar        | 48            | 16            | 6             | 12            | 40            |
| Mozambique        | 93            | 50            | 120           | 88            | 424           |
| Netherlands       | 19            | 32            | 31            | 208           | 283           |
| Tanzania          | 211           | 717           | 1692          | 2468          | 0             |
| Thailand          | 404           | 230           | 110           | 0             | 0             |
| UK                | 93            | 0             | 16            | 4             | 52            |
| Vietnam           | 35084         | 32065         | 37061         | 45071         | 46530         |
| Others            | 124           | 87            | 235           | 32            | 21            |
| <b>TOTAL</b>      | <b>129069</b> | <b>110226</b> | <b>116877</b> | <b>124665</b> | <b>112800</b> |

Source : INC, Spain



**SOURCE WISE IMPORT OF CASHEW KERNELS INTO U.A.E**

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004        | 2005        | 2006        | 2007         | 2008         |
|-------------------|-------------|-------------|-------------|--------------|--------------|
| Ghana             | 0           | 35          | 0           | 0            | 0            |
| India             | 7538        | 7009        | 9104        | 12564        | 16357        |
| Indonesia         | 14          | 44          | 0           | 0            | 0            |
| Kenya             | 0           | 0           | 0           | 150          | 100          |
| Mozambique        | 0           | 0           | 18          | 78           | 51           |
| Netherlands       | 0           | 0           | 0           | 0            | 16           |
| USA               | 0           | 0           | 0           | 2            | 14           |
| Vietnam           | 333         | 488         | 447         | 810          | 848          |
| Others            | 7           | 22          | 35          | 17           | 13           |
| <b>TOTAL</b>      | <b>7892</b> | <b>7598</b> | <b>9604</b> | <b>13621</b> | <b>17399</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO NETHERLANDS

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004         | 2005         | 2006         | 2007         | 2008         |
|-------------------|--------------|--------------|--------------|--------------|--------------|
| Belgium           | 7            | 12           | 141          | 56           | 0            |
| Brazil            | 649          | 1195         | 855          | 1619         | 1771         |
| Cote Ivoire       | 0            | 60           | 327          | 229          | 176          |
| France            | 1            | 2            | 7            | 14           | 0            |
| Germany           | 12           | 28           | 29           | 3            | 23           |
| Greece            | 0            | 0            | 16           | 2            | 1            |
| India             | 14589        | 17001        | 19065        | 13820        | 15292        |
| Indonesia         | 0            | 66           | 0            | 0            | 50           |
| Italy             | 0            | 47           | 45           | 0            | 0            |
| Madagascar        | 0            | 0            | 55           | 35           | 26           |
| Malawi            | 0            | 16           | 0            | 0            | 0            |
| Mozambique        | 177          | 624          | 653          | 1070         | 1831         |
| Sri Lanka         | 44           | 26           | 13           | 0            | 28           |
| Sweden            | 1            | 0            | 0            | 0            | 0            |
| Switzerland       | 3            | 62           | 0            | 1            | 0            |
| Tanzania          | 0            | 329          | 1045         | 1960         | 0            |
| UK                | 372          | 98           | 687          | 388          | 185          |
| USA               | 0            | 34           | 70           | 93           | 0            |
| Vietnam           | 9428         | 12446        | 12494        | 21684        | 20210        |
| Others            | 0            | 28           | 58           | 29           | 82           |
| <b>TOTAL</b>      | <b>25283</b> | <b>32074</b> | <b>35560</b> | <b>41003</b> | <b>39675</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO JAPAN

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004        | 2005        | 2006        | 2007        | 2008        |
|-------------------|-------------|-------------|-------------|-------------|-------------|
| Canada            | 0           | 0           | 9           | 16          | 0           |
| India             | 6687        | 5810        | 4224        | 5314        | 5560        |
| Indonesia         | 46          | 40          | 0           | 0           | 0           |
| Kenya             | 39          | 124         | 12          | 48          | 49          |
| Mozambique        | 0           | 0           | 70          | 0           | 0           |
| Sri Lanka         | 10          | 22          | 20          | 0           | 7           |
| Thailand          | 11          | 1           | 0           | 0           | 0           |
| UK                | 0           | 0           | 0           | 0           | 10          |
| USA               | 9           | 0           | 0           | 0           | 0           |
| Vietnam           | 1044        | 878         | 831         | 886         | 843         |
| <b>TOTAL</b>      | <b>7846</b> | <b>6875</b> | <b>5166</b> | <b>6264</b> | <b>6469</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO U.K.

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004         | 2005         | 2006         | 2007         | 2008         |
|-------------------|--------------|--------------|--------------|--------------|--------------|
| Belgium           | 24           | 18           | 4            | 29           | 0            |
| Brazil            | 566          | 814          | 984          | 1127         | 562          |
| Ivory Coast       | 0            | 0            | 0            | 111          | 0            |
| France            | 4            | 0            | 0            | 0            | 2            |
| Germany           | 2            | 25           | 0            | 23           | 25           |
| Greece            | 16           | 16           | 24           | 17           | 1            |
| India             | 6443         | 6427         | 4928         | 5648         | 3614         |
| Italy             | 443          | 553          | 647          | 752          | 874          |
| Kenya             | 128          | 88           | 75           | 63           | 53           |
| Mozambique        | 0            | 24           | 39           | 126          | 0            |
| Netherlands       | 364          | 226          | 324          | 941          | 293          |
| Poland            | 0            | 0            | 14           | 5            | 0            |
| Tanzania          | 158          | 0            | 65           | 0            | 0            |
| UAE               | 0            | 0            | 0            | 0            | 33           |
| USA               | 389          | 365          | 459          | 630          | 522          |
| Vietnam           | 4778         | 5601         | 5395         | 7969         | 8282         |
| Others            | 29           | 14           | 41           | 29           | 36           |
| <b>TOTAL</b>      | <b>13344</b> | <b>14171</b> | <b>12999</b> | <b>17470</b> | <b>14297</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO SAUDI ARABIA

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004        | 2005        | 2006        | 2007        | 2008        |
|-------------------|-------------|-------------|-------------|-------------|-------------|
| Brazil            | 113         | 0           | 14          | 46          | 32          |
| Canada            | 0           | 0           | 0           | 0           | 1           |
| Germany           | 0           | 0           | 0           | 0           | 10          |
| India             | 2534        | 3403        | 3971        | 4238        | 3047        |
| Tanzania          | 0           | 145         | 5           | 0           | 0           |
| Sri Lanka         | 0           | 1           | 0           | 0           | 0           |
| UAE               | 0           | 100         | 0           | 117         | 368         |
| Vietnam           | 301         | 344         | 597         | 193         | 0           |
| Yemen             | 0           | 0           | 0           | 1           | 0           |
| <b>TOTAL</b>      | <b>2948</b> | <b>3993</b> | <b>4587</b> | <b>4595</b> | <b>3458</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO FRANCE

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004        | 2005        | 2006        | 2007        | 2008         |
|-------------------|-------------|-------------|-------------|-------------|--------------|
| Belgium           | 62          | 84          | 115         | 135         | 0            |
| Brazil            | 748         | 834         | 595         | 700         | 441          |
| Germany           | 46          | 264         | 780         | 873         | 875          |
| Greece            | 8           | 0           | 0           | 671         | 537          |
| India             | 2586        | 3787        | 3553        | 3535        | 5541         |
| Indonesia         | 0           | 0           | 0           | 0           | 67           |
| Luxembourg        | 3           | 34          | 51          | 0           | 0            |
| Netherlands       | 3162        | 3128        | 2183        | 2354        | 2222         |
| Tunisia           | 0           | 0           | 20          | 83          | 51           |
| UK                | 24          | 24          | 5           | 27          | 4            |
| USA               | 0           | 0           | 0           | 0           | 26           |
| Vietnam           | 113         | 403         | 328         | 426         | 427          |
| Others            | 10          | 16          | 47          | 38          | 121          |
| <b>TOTAL</b>      | <b>6762</b> | <b>8574</b> | <b>7677</b> | <b>8842</b> | <b>10312</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO SPAIN

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004        | 2005        | 2006        | 2007        | 2008        |
|-------------------|-------------|-------------|-------------|-------------|-------------|
| Brazil            | 381         | 446         | 408         | 239         | 212         |
| Germany           | 1           | 7           | 10          | 29          | 7           |
| India             | 2238        | 3011        | 2037        | 2467        | 2632        |
| Kenya             | 0           | 0           | 31          | 35          | 0           |
| Mozambique        | 32          | 39          | 0           | 0           | 20          |
| Netherlands       | 172         | 187         | 218         | 352         | 201         |
| Tanzania          | 0           | 0           | 0           | 16          | 0           |
| UK                | 4           | 6           | 12          | 10          | 3           |
| Vietnam           | 288         | 942         | 1141        | 1505        | 0           |
| Others            | 17          | 13          | 40          | 6           | 0           |
| <b>TOTAL</b>      | <b>3133</b> | <b>4651</b> | <b>3897</b> | <b>4659</b> | <b>3075</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO BELGIUM

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004        | 2005        | 2006        | 2007        | 2008        |
|-------------------|-------------|-------------|-------------|-------------|-------------|
| Brazil            | 81          | 126         | 154         | 188         | 0           |
| France            | 7           | 1           | 3           | 2           | 0           |
| Germany           | 70          | 134         | 112         | 50          | 0           |
| India             | 2204        | 2788        | 2291        | 2386        | 2612        |
| Italy             | 22          | 36          | 50          | 52          | 0           |
| Netherlands       | 387         | 1198        | 1022        | 1859        | 0           |
| Tanzania          | 0           | 0           | 49          | 0           | 0           |
| Vietnam           | 161         | 306         | 413         | 222         | 865         |
| Others            | 45          | 8           | 13          | 4           | 0           |
| <b>TOTAL</b>      | <b>2977</b> | <b>4597</b> | <b>4107</b> | <b>4763</b> | <b>3477</b> |

Source : INC, Spain



**SOURCE WISE IMPORT OF CASHEW KERNELS INTO GREECE**

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004        | 2005        | 2006        | 2007        | 2008        |
|-------------------|-------------|-------------|-------------|-------------|-------------|
| Bulgaria          | 0           | 0           | 0           | 79          | 2           |
| China             | 0           | 0           | 0           | 3           | 0           |
| Germany           | 1           | 1           | 4           | 6           | 5           |
| India             | 1456        | 1841        | 1937        | 1817        | 1938        |
| Mozambique        | 0           | 70          | 0           | 0           | 0           |
| Netherlands       | 171         | 270         | 220         | 110         | 311         |
| Vietnam           | 353         | 367         | 161         | 523         | 455         |
| <b>TOTAL</b>      | <b>1981</b> | <b>2549</b> | <b>2322</b> | <b>2538</b> | <b>2711</b> |

Source : INC, Spain

**SOURCE WISE IMPORT OF CASHEW KERNELS INTO EGYPT**

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004       | 2005       | 2006       | 2007        | 2008        |
|-------------------|------------|------------|------------|-------------|-------------|
| Brazil            | 32         | 11         | 14         | 0           | 0           |
| India             | 227        | 502        | 849        | 975         | 1339        |
| UAE               | 0          | 206        | 0          | 465         | 495         |
| Vietnam           | 18         | 0          | 0          | 62          | 71          |
| <b>TOTAL</b>      | <b>277</b> | <b>719</b> | <b>863</b> | <b>1502</b> | <b>1905</b> |

Source : INC , Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO AUSTRALIA

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004         | 2005         | 2006         | 2007         | 2008         |
|-------------------|--------------|--------------|--------------|--------------|--------------|
| Brazil            | 179          | 401          | 375          | 48           | 143          |
| China             | 0            | 9            | 0            | 0            | 0            |
| India             | 591          | 1298         | 1296         | 2285         | 2614         |
| Indonesia         | 52           | 86           | 0            | 0            | 201          |
| Kenya             | 80           | 0            | 0            | 662          | 0            |
| New Zealand       | 9            | 16           | 0            | 0            | 0            |
| USA               | 12           | 15           | 8            | 25           | 0            |
| Vietnam           | 9321         | 11190        | 12735        | 11513        | 11113        |
| Others            | 14           | 18           | 29           | 20           | 4            |
| <b>TOTAL</b>      | <b>10258</b> | <b>13033</b> | <b>14443</b> | <b>14553</b> | <b>14075</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO GERMANY

Quantity in M.T.

| COUNTRY OF ORIGIN | 2004         | 2005         | 2006         | 2007         | 2008         |
|-------------------|--------------|--------------|--------------|--------------|--------------|
| Austria           | 40           | 50           | 87           | 121          | 126          |
| Belgium           | 6            | 14           | 47           | 2595         | 0            |
| Brazil            | 521          | 651          | 536          | 601          | 680          |
| Greece            | 0            | 1            | 0            | 0            | 151          |
| India             | 1582         | 2066         | 1771         | 1710         | 1381         |
| Indonesia         | 107          | 90           | 0            | 0            | 297          |
| Italy             | 0            | 0            | 22           | 76           | 17           |
| Kenya             | 3            | 17           | 0            | 1            | 3            |
| Mozambique        | 5            | 2            | 1160         | 4            | 7            |
| Netherlands       | 14138        | 16005        | 14307        | 15323        | 9759         |
| Sri Lanka         | 26           | 92           | 46           | 0            | 34           |
| Tanzania          | 80           | 3            | 17           | 68           | 0            |
| UK                | 8            | 65           | 56           | 476          | 629          |
| USA               | 0            | 0            | 16           | 0            | 0            |
| Vietnam           | 892          | 1816         | 1541         | 2074         | 2468         |
| Others            | 38           | 31           | 36           | 14           | 46           |
| <b>TOTAL</b>      | <b>17446</b> | <b>20903</b> | <b>19642</b> | <b>23063</b> | <b>15598</b> |

Source : INC, Spain



## SOURCE WISE IMPORT OF CASHEW KERNELS INTO CHINA

Quantity in M.T.

| Country      | 2004         | 2005         | 2006         | 2007         | 2008         | 2009       |
|--------------|--------------|--------------|--------------|--------------|--------------|------------|
| Brazil       | 0            | 0            | 0            | 262          | 206          | 0          |
| India        | 678          | 807          | 706          | 738          | 560          | 511        |
| Indonesia    | 37           | 151          | 0            | 0            | 117          | 0          |
| Kenya        | 0            | 0            | 0            | 0            | 892          | 0          |
| Malaysia     | 31           | 7            | 2            | 0            | 0            | 0          |
| Mozambique   | 32           | 0            | 0            | 47           | 0            | 0          |
| Singapore    | 24           | 15           | 40           | 4            | 0            | 18         |
| Tanzania     | 15           | 0            | 33           | 49           | 0            | 0          |
| Thailand     | 42           | 5            | 0            | 38           | 11           | 0          |
| USA          | 0            | 1            | 2            | 64           | 20           | 4          |
| Vietnam      | 14361        | 20536        | 23975        | 26174        | 25803        | —          |
| Others       | 13           | 33           | 1            | 38           | 6            | 30         |
| <b>TOTAL</b> | <b>15233</b> | <b>21555</b> | <b>24759</b> | <b>27414</b> | <b>27615</b> | <b>563</b> |

Source INC, Spain



**SOURCE WISE IMPORT OF CASHEW KERNELS INTO RUSSIA**

Quantity in M.T.

| <b>Country</b> | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>2008</b> | <b>2009</b> |
|----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Brazil         | —           | 1143        | 1222        | 1030        | 1231        | 781         | 832         |
| India          | —           | 1853        | 2504        | 1430        | 1111        | 97          | 446         |
| Netherlands    | —           | 76          | 4           | 106         | 339         | —           | 400         |
| Tanzania       | —           | —           | —           | 64          | 32          | 286         | 16          |
| Latvia         | —           | 5           | 5           | 7           | 16          | —           | 12          |
| Lithuania      | —           | 5           | 16          | 14          | 11          | —           | 10          |
| Germany        | —           | 26          | 6           | 6           | 10          | 10          | 5           |
| Vietnam        | —           | 923         | 2513        | 4320        | 5100        | 7472        | —           |
| Others         | 2955        | —           | 3           | 46          | 32          | 247         | 18          |
| <b>TOTAL</b>   | <b>2955</b> | <b>4031</b> | <b>6273</b> | <b>7023</b> | <b>7882</b> | <b>8893</b> | <b>1739</b> |

Source : INC, Spain



## PRICES (C & F) OF CASHEW KERNELS IN LONDON MARKET

| <b>Year</b>    | <b>April</b> | <b>May</b> | <b>June</b> | <b>July</b> | <b>Aug.</b> | <b>Sep.</b> | <b>Oct.</b> | <b>Nov.</b> | <b>Dec.</b> | <b>Jan.</b> | <b>Feb.</b> | <b>March</b> |
|----------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| <u>2000-01</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 2.80         | 2.80       | 2.80        | 2.77        | 2.71        | 2.65        | 2.60        | 2.42        | 2.46        | 2.46        | 2.32        | 2.29         |
| L.W.P          | 2.20         | 2.20       | 2.20        | 2.00        | 2.00        | 2.00        | 1.87        | 1.75        | 1.75        | 1.75        | 1.75        | 1.75         |
| <u>2001-02</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 2.29         | 2.07       | 2.00        | 2.00        | 2.00        | 2.00        | 2.00        | 1.96        | 1.92        | 1.94        | 1.82        | 1.70         |
| L.W.P          | 1.75         | 1.64       | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60         |
| <u>2002-03</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 1.70         | 1.70       | 1.85        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 1.91         |
| L.W.P          | 1.60         | 1.60       | 1.40        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60         |
| <u>2003-04</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 1.80         | 1.80       | 1.80        | 1.87        | 1.87        | 1.87        | 1.87        | 1.87        | 1.92        | 1.97        | 2.03        | 2.03         |
| L.W.P          | 1.60         | 1.60       | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60        | 1.60         |
| <u>2004-05</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 2.10         | 2.13       | 2.35        | 2.35        | 2.49        | 2.55        | 2.55        | 2.51        | 2.45        | 2.45        | 2.45        | 2.53         |
| L.W.P          | 1.60         | 1.64       | 2.00        | 2.00        | 2.14        | 2.20        | 2.20        | 2.20        | 2.20        | 2.20        | 2.20        | 1.98         |

Contd.

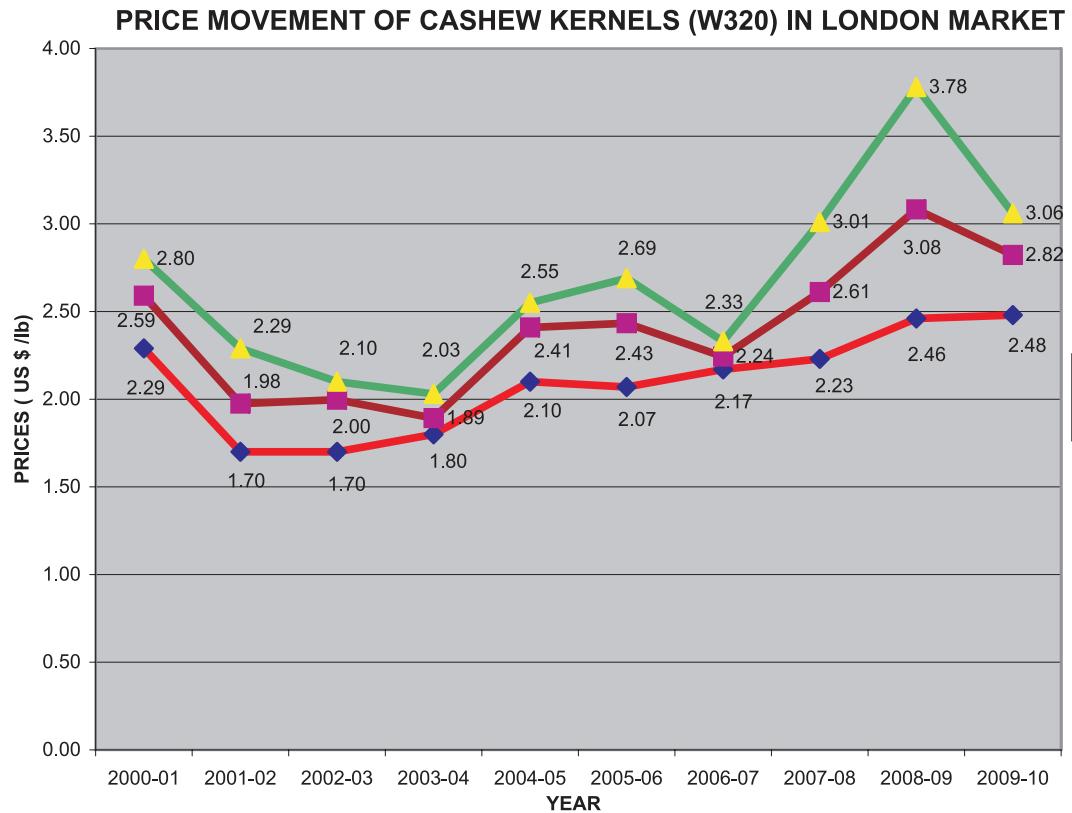


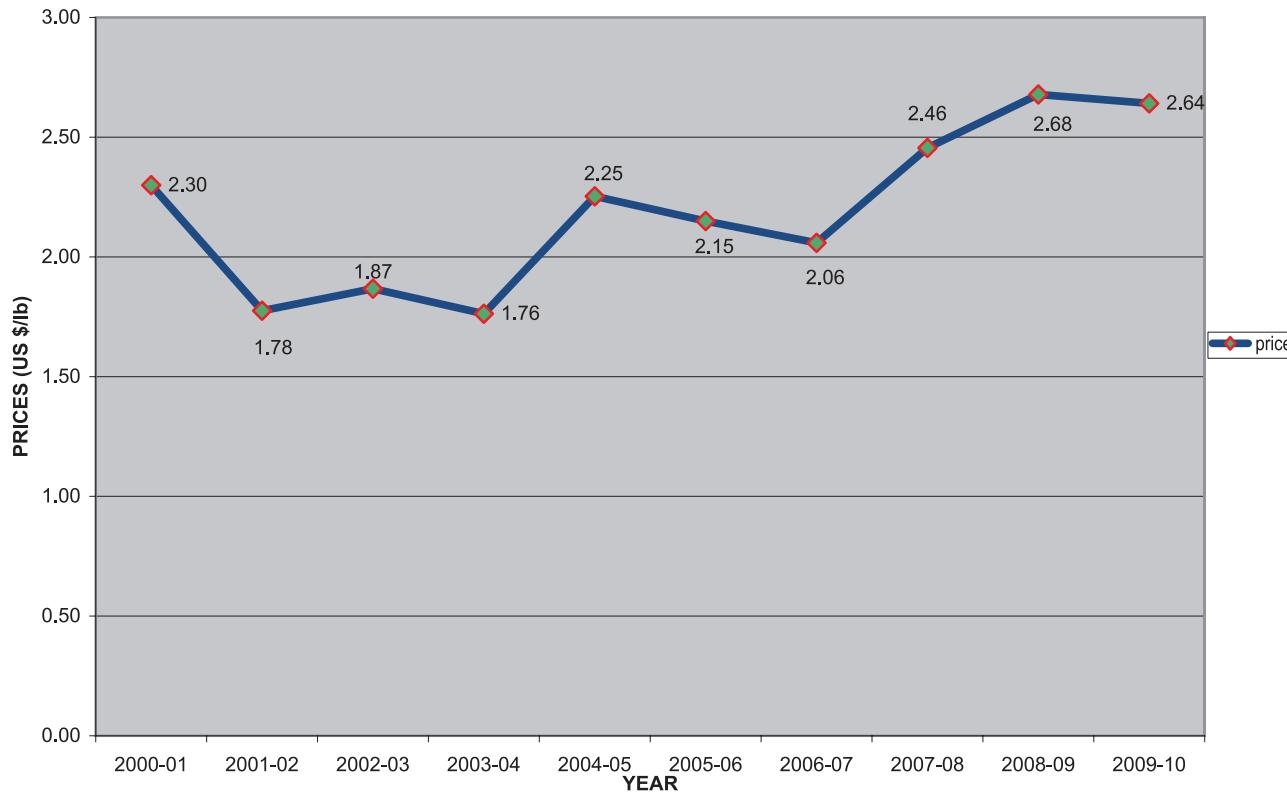
| <b>Year</b>    | <b>April</b> | <b>May</b> | <b>June</b> | <b>July</b> | <b>Aug.</b> | <b>Sep.</b> | <b>Oct.</b> | <b>Nov.</b> | <b>Dec.</b> | <b>Jan.</b> | <b>Feb.</b> | <b>March</b> |
|----------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| <u>2005-06</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 2.61         | 2.69       | 2.65        | 2.65        | 2.65        | 2.58        | 2.50        | 2.35        | 2.20        | 2.15        | 2.10        | 2.07         |
| L.W.P          | 1.93         | 2.15       | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 1.95        | 1.80        | 1.80        | 1.80        | 1.83         |
| <u>2006-07</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 2.20         | 2.25       | 2.25        | 2.25        | 2.25        | 2.25        | 2.18        | 2.23        | 2.30        | 2.33        | 2.25        | 2.17         |
| L.W.P          | 1.85         | 1.85       | 1.85        | 1.85        | 1.85        | 1.85        | 1.85        | 1.85        | 1.85        | 1.85        | 1.85        | 1.47         |
| <u>2007-08</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 2.23         | 2.41       | 2.62        | 2.46        | 2.40        | 2.41        | 2.43        | 2.67        | 2.87        | 2.82        | 3.00        | 3.01         |
| L.W.P          | 1.42         | 1.42       | 1.42        | 1.55        | 1.95        | 1.95        | 1.56        | 1.95        | 1.95        | 1.86        | 1.86        | 1.86         |
| <u>2008-09</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 3.33         | 3.35       | 3.71        | 3.78        | 3.53        | 3.32        | 3.06        | 2.74        | 2.62        | 2.56        | 2.53        | 2.46         |
| L.W.P          | 1.86         | 1.86       | 1.95        | 2.05        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10         |
| <u>2009-10</u> |              |            |             |             |             |             |             |             |             |             |             |              |
| W320           | 2.48         | 2.57       | 2.70        | 2.79        | 2.79        | 2.74        | 2.80        | 2.92        | 3.04        | 3.06        | 2.98        | 3.00         |
| L.W.P          | 2.10         | 2.10       | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | 2.10        | N.A          |

Source: The Public Ledger, UK,

N.A. Not Available





**AVERAGE PRICE OF CASHEW KERNELS (W320) IN LONDON MARKET**

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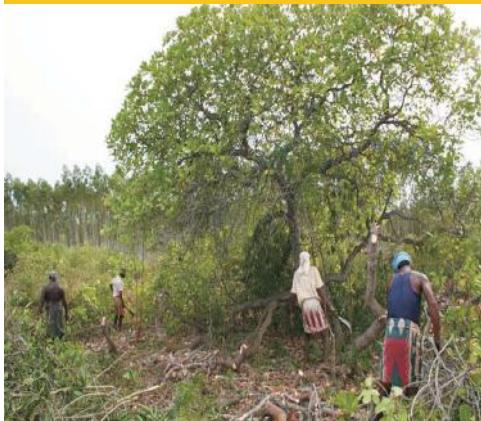
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# **CASHEW NUT SHELL LIQUID**

## **(CNSL)**



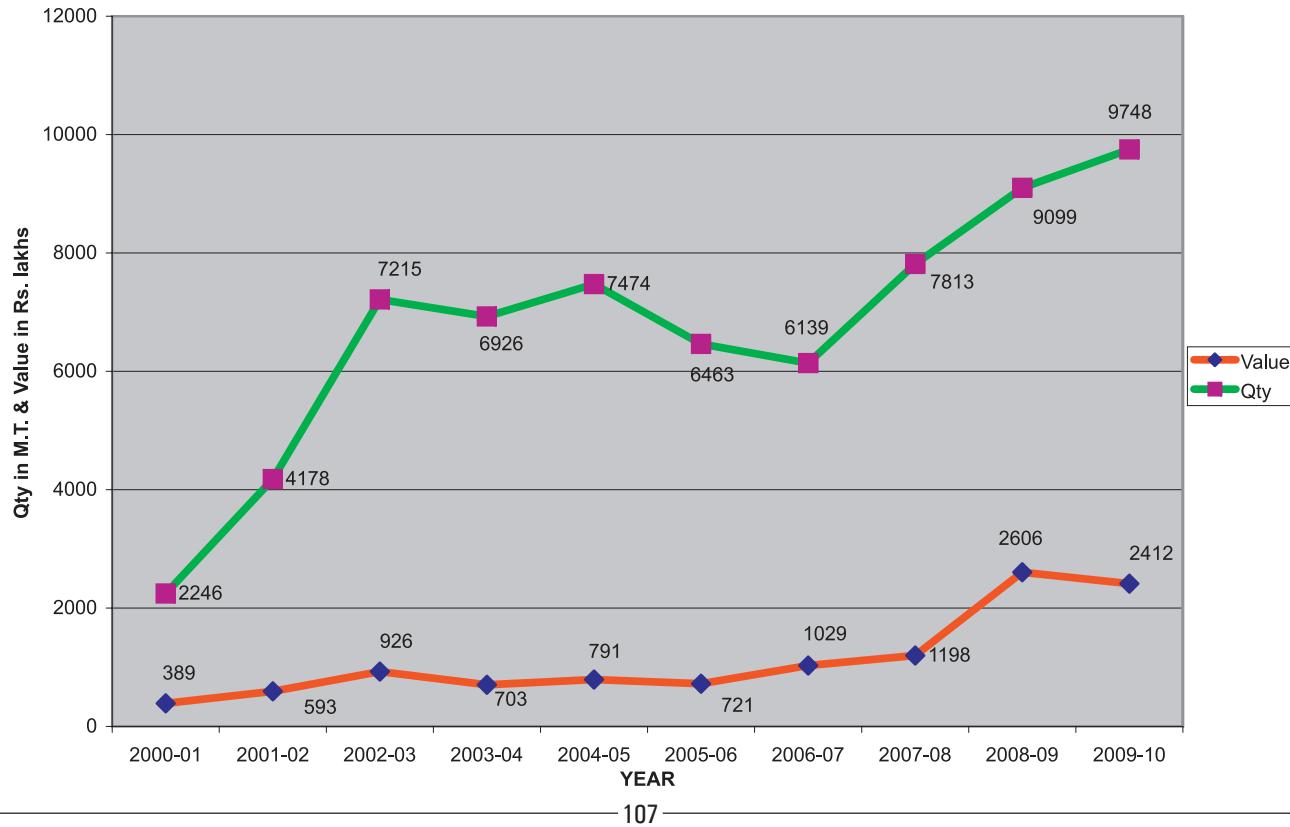
## EXPORT OF CASHEWNUT SHELL LIQUID FROM INDIA

| YEAR     | Qty<br>(M.T) | Growth<br>%(+/-) | Value<br>(Rs.Crs) | Growth<br>%(+/-) | Value<br>US \$ Mls | Growth<br>%(+/-) |
|----------|--------------|------------------|-------------------|------------------|--------------------|------------------|
| 2000-01* | 2246         | 16.37            | 3.89              | 4.01             | 0.85               | -0.76            |
| 2001-02* | 4178         | 86.02            | 5.93              | 52.44            | 1.24               | 45.34            |
| 2002-03  | 7215         | 72.69            | 9.26              | 56.16            | 1.92               | 55.24            |
| 2003-04  | 6926         | -4.01            | 7.03              | -24.08           | 1.53               | -20.37           |
| 2004-05  | 7474         | 7.91             | 7.91              | 12.52            | 1.76               | 15.06            |
| 2005-06  | 6463         | -13.53           | 7.21              | -8.85            | 1.63               | -7.51            |
| 2006-07  | 6139         | -5.01            | 10.29             | 42.72            | 2.03               | 24.67            |
| 2007-08  | 7813         | 27.27            | 11.98             | 16.42            | 2.98               | 46.80            |
| 2008-09  | 9099         | 16.46            | 26.06             | 117.53           | 5.67               | 90.27            |
| 2009-10  | 9748         | 7.13             | 24.12             | -7.44            | 5.08               | -10.41           |

Source: \* D.G.C.I&S., Kolkatta, Various Custom Houses



## EXPORT OF CASHEW NUT SHELL LIQUID FROM INDIA



## DESTINATION WISE EXPORT OF CASHEWNUT SHELL LIQUID FROM INDIA (APR-MAR)

| Countries    | 2000-2001*         |                    |                        | 2001-2002 *        |                    |                        | 2002-2003          |                    |                        | 2003-2004          |                    |                        | 2004-2005          |                    |                        |
|--------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|
|              | Quantity<br>(M.T.) | Value<br>(Rs. Crs) | % Of<br>Total<br>Value |
| USA          | 653                | 0.76               | 19.5                   | 3075               | 4.11               | 69.3                   | 5500               | 6.13               | 66.20                  | 6600               | 6.45               | 91.71                  | 6550               | 6.45               | 81.59                  |
| Korea Rep.   | 697                | 1.35               | 34.7                   | 931                | 1.48               | 25.0                   | 1498               | 2.77               | 29.90                  | 191                | 0.40               | 5.63                   | 125                | 0.31               | 3.93                   |
| Japan        | 66                 | 0.18               | 4.6                    | 123                | 0.25               | 4.2                    | 170                | 0.29               | 3.13                   | 135                | 0.19               | 2.69                   | 154                | 0.24               | 3.03                   |
| Indonesia    | 192                | 0.29               | 7.5                    | 32                 | 0.05               | 0.8                    | 47                 | 0.07               | 0.77                   | -                  | -                  | -                      | 384                | 0.50               | 6.37                   |
| Zimbabwe     | -                  | -                  | -                      | 16                 | 0.03               | 0.5                    | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      |
| Spain        | 469                | 0.74               | 19                     | 1                  | 0.01               | 0.2                    | -                  | -                  | -                      | -                  | -                  | -                      | 213                | 0.33               | 4.17                   |
| China        | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      | 32                 | 0.04               | 0.52                   |
| U.K.         | 53                 | 0.18               | 4.6                    | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      |
| Korea Dp.Rp. | 2                  | 0.01               | 0.3                    | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      |
| Russia       | 79                 | 0.26               | 6.7                    | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      |
| Others       | 35                 | 0.12               | 3.1                    | -                  | -                  | -                      | -                  | -                  | -                      | -                  | -                  | -                      | 16                 | 0.03               | 0.38                   |
| <b>Total</b> | <b>2246</b>        | <b>3.89</b>        | <b>100</b>             | <b>4178</b>        | <b>5.93</b>        | <b>100</b>             | <b>7215</b>        | <b>9.26</b>        | <b>100</b>             | <b>6926</b>        | <b>7.03</b>        | <b>100</b>             | <b>7474</b>        | <b>7.91</b>        | <b>100</b>             |

Source : \* : D.G.C.I&S, Kolkatta, : Various Custom Houses



## DESTINATION WISE EXPORT OF CASHEWNUT SHELL LIQUID FROM INDIA (APR-MAR)

| Countries    | 2005-06            |                    |                        | 2006-07            |                    |                        | 2007-08            |                    |                        | 2008-09            |                    |                        | 2009-10            |                    |                        |
|--------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|--------------------|--------------------|------------------------|
|              | Quantity<br>(M.T.) | Value<br>(Rs. Crs) | % Of<br>Total<br>Value |
| USA          | 5828               | 5.97               | 82.82                  | 4780               | 7.35               | 71.47                  | 5512               | 7.58               | 63.28                  | 5932               | 15.71              | 62.59                  | 4827               | 9.79               | 41.65                  |
| China        | 31                 | 0.09               | 1.23                   | 148                | 0.30               | 2.95                   | 638                | 1.15               | 9.61                   | 1034               | 3.78               | 15.06                  | 2770               | 7.94               | 33.78                  |
| Korea Rep.   | 588                | 1.13               | 15.63                  | 1115               | 2.38               | 23.09                  | 1010               | 1.96               | 16.33                  | 1048               | 3.17               | 12.63                  | 1368               | 3.89               | 16.54                  |
| Japan        | 0                  | 0.00               | -                      | 32                 | 0.06               | 0.61                   | 206                | 0.36               | 3.00                   | 337                | 1.01               | 4.02                   | 322                | 0.99               | 4.20                   |
| Indonesia    | 0                  | 0.00               | -                      | 0                  | 0.00               | 0.00                   | 32                 | 0.06               | 0.52                   | 213                | 0.47               | 1.87                   | 178                | 0.37               | 1.59                   |
| Egypt        | 0                  | 0.00               | -                      | 0                  | 0.00               | 0.00                   | 16                 | 0.03               | 0.25                   | 70                 | 0.24               | 0.96                   | 20                 | 0.05               | 0.23                   |
| South Africa | 0                  | 0                  | -                      | 0                  | 0                  | 0.00                   | 0                  | 0                  | 0.00                   | 32                 | 0.13               | 0.52                   | 16                 | 0.06               | 0.24                   |
| UK           | 0                  | 0.00               | -                      | 0.40               | 0.00               | 0.01                   | 317                | 0.62               | 5.18                   | 170                | 0.42               | 1.67                   | 0                  | 0.00               | 0.00                   |
| Zimbabwe     | 0                  | 0.00               | -                      | 0                  | 0.00               | 0.00                   | 80                 | 0.21               | 1.74                   | 32                 | 0.08               | 0.32                   | 0                  | 0.00               | 0.00                   |
| Russia       | 0                  | 0                  | -                      | 0                  | 0                  | 0.00                   | 0                  | 0                  | 0.00                   | 16                 | 0.09               | 0.36                   | 0                  | 0.00               | 0.00                   |
| Others       | 16                 | 0.02               | 0.28                   | 64                 | 0.19               | 1.85                   | 3                  | 0.01               | 0.08                   | 0                  | 0.00               | 0.00                   | 110                | 0.42               | 1.77                   |
| <b>Total</b> | <b>6463</b>        | <b>7.21</b>        | <b>100</b>             | <b>6139</b>        | <b>10.29</b>       | <b>100</b>             | <b>7813</b>        | <b>11.98</b>       | <b>100</b>             | <b>8884</b>        | <b>25.10</b>       | <b>100</b>             | <b>9611</b>        | <b>23.50</b>       | <b>100</b>             |

Source : Various Custom Houses



## DESTINATION WISE EXPORT OF CASHEW NUT SHELL LIQUID FROM INDIA

| Countries      | 2000*              |                     | 2001*              |                     | 2002               |                     | 2003               |                     | 2004               |                     |
|----------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|
|                | Quantity<br>(M.T.) | Value<br>Rs. (Crs.) |
| China          | -                  | -                   | -                  | -                   | -                  | -                   | -                  | -                   | 32                 | 0.04                |
| Indonesia      | 160                | 0.24                | 32                 | 0.05                | 47                 | 0.07                | -                  | -                   | 384                | 0.50                |
| Japan          | 169                | 0.42                | 63                 | 0.18                | 247                | 0.35                | 150                | 0.25                | 139                | 0.18                |
| Korea Rep.     | 439                | 1.02                | 723                | 1.20                | 1705               | 3.07                | 383                | 0.68                | 94                 | 0.24                |
| Mexico         | -                  | -                   | -                  | -                   | -                  | -                   | -                  | -                   | 16                 | 0.03                |
| Spain          | 20                 | 0.04                | 1                  | 0.01                | -                  | -                   | -                  | -                   | 213                | 0.33                |
| USA            | 883                | 0.97                | 5155               | 6.92                | 5500               | 6.13                | 5400               | 5.28                | 7750               | 7.62                |
| Zimbabwe       | -                  | -                   | -                  | -                   | 16                 | 0.03                | -                  | -                   | -                  | -                   |
| Others         | 124                | 0.43                | -                  | -                   | -                  | -                   | -                  | -                   | -                  | -                   |
| <b>Total</b>   | <b>1795</b>        | <b>3.11</b>         | <b>5974</b>        | <b>8.36</b>         | <b>7515</b>        | <b>9.65</b>         | <b>5933</b>        | <b>6.22</b>         | <b>8627</b>        | <b>8.94</b>         |
| Countries      | 2005               |                     | 2006               |                     | 2007               |                     | 2008               |                     | 2009               |                     |
|                | Quantity<br>(M.T.) | Value<br>Rs. (Crs.) |
| China          | —                  | —                   | —                  | —                   | 225                | 0.44                | 1284               | 3.82                | 2536               | 7.33                |
| Egypt          | —                  | —                   | —                  | —                   | 16                 | 0.03                | 70                 | 0.24                | —                  | —                   |
| Indonesia      | —                  | —                   | —                  | —                   | —                  | —                   | 224                | 0.48                | 165                | 0.36                |
| Japan          | 46                 | 0.15                | 132                | 0.26                | 162                | 0.28                | 396                | 1.12                | 258                | 0.83                |
| Korea Rep.     | 492                | 0.94                | 1020               | 2.17                | 949                | 1.82                | 1220               | 3.41                | 1222               | 3.47                |
| USA            | 4300               | 4.29                | 6308               | 9.04                | 3366               | 4.68                | 6737               | 15.15               | 5582               | 11.79               |
| Zimbabwe       | —                  | —                   | 64                 | 0.17                | 96                 | 0.26                | 32                 | 0.08                | —                  | —                   |
| United Kingdom | —                  | —                   | —                  | —                   | —                  | —                   | 487                | 1.05                | —                  | —                   |
| Others         | —                  | —                   | —                  | —                   | —                  | —                   | 184                | 0.85                | 181                | 1.00                |
| <b>Total</b>   | <b>4838</b>        | <b>5.37</b>         | <b>7524</b>        | <b>11.64</b>        | <b>4816</b>        | <b>7.52</b>         | <b>10633</b>       | <b>26.21</b>        | <b>9948</b>        | <b>24.53</b>        |

Source : \* : D.G.C.I&S, Kolkata, : Various Custom Houses



## EXPORT OF CASHEWNUT SHELL LIQUID THROUGH DIFFERENT PORTS IN INDIA

| Year       | Cochin       |                    | Tuticorin    |                    | Chennai      |                    | Mangalore    |                    | Others       |                    | Total        |                    |
|------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
|            | Qty<br>(M.T) | Value<br>(Rs. Crs) |
| 2000-2001* | 907          | 1.31               | 0            | 0.00               | 202          | 0.54               | 577          | 1.09               | 560          | 0.95               | 2246         | 3.89               |
| 2001-2002* | 3365         | 4.56               | 0            | 0.00               | N.A          | N.A                | 813          | 1.36               | 0            | 0.00               | 4178         | 5.93               |
| 2002-2003  | 5266         | 6.10               | 0            | 0.00               | 213          | 0.54               | 614          | 1.54               | 46           | 0.38               | 6139         | 8.56               |
| 2003-2004  | 6784         | 6.68               | 0            | 0.00               | 0            | 0.00               | 142          | 0.35               | 0            | 0.00               | 6926         | 7.03               |
| 2004-2005  | 6674         | 6.58               | 0            | 0.00               | 0            | 0.00               | 800          | 1.33               | 0            | 0.00               | 7474         | 7.91               |
| 2005-2006  | 5892         | 6.10               | 0            | 0.00               | 0            | 0.00               | 571          | 1.12               | 0            | 0.00               | 6463         | 7.21               |
| 2006-2007  | 3736         | 5.70               | 0            | 0.00               | 0            | 0.00               | 1853         | 3.49               | 550          | 1.09               | 6139         | 10.29              |
| 2007-2008  | 5410         | 7.41               | 0            | 0.00               | 0            | 0.00               | 1251         | 2.56               | 1152         | 2.00               | 7813         | 11.98              |
| 2008-2009  | 2217         | 3.91               | 161          | 0.55               | 2123         | 9.27               | 2589         | 7.47               | 2009         | 4.87               | 9099         | 26.06              |
| 2009-2010  | 3079         | 6.65               | 0            | 0.00               | 1794         | 6.31               | 2684         | 6.37               | 2191         | 4.78               | 9748         | 24.12              |

Source : \* : DGCI&S, Kolkatta, Various Custom Houses

N.A : Not Available



## MONTHWISE AVERAGE VALUE OF CASHEWNUT SHELL LIQUID EXPORTED FROM INDIA

| Year           | (Rs. / M.T.) |       |       |       |       |       |       |       |       |       |       |       |
|----------------|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|                | Apr.         | May   | June  | July  | Aug.  | Sept. | Oct.  | Nov.  | Dec.  | Jan.  | Feb.  | March |
| 2000-2001*     | 13750        | 20723 | 18382 | 30848 | 33026 | 19259 | 26594 | 17072 | 11376 | 19372 | 18331 | 16247 |
| 2001-2002*     | 13750        | 22970 | 15938 | 16946 | 13538 | 13685 | 32787 | 15313 | 26658 | 15048 | 13538 | 17785 |
| 2002-2003      | 11472        | 13942 | 20280 | 17708 | 12055 | 22013 | 21714 | 16783 | 11689 | 14583 | 14583 | 40789 |
| 2003-2004      | 10078        | 13636 | -     | 9777  | 14219 | 22013 | 40000 | -     | 10015 | -     | -     | 9667  |
| 2004-2005      | 17955        | 9870  | 11580 | 9959  | 15352 | 10038 | 15169 | 10296 | 11425 | 37751 | -     | 24290 |
| 2005-2006      | 10000        | 20440 | 14583 | 9771  | 10978 | 16574 | 10596 | 15625 | 21016 | 21361 | 17702 | 11318 |
| 2006-2007      | 18750        | 28571 | 26316 | 18987 | 17460 | 28070 | 17819 | 16216 | 16797 | 18750 | 21250 | 27660 |
| 2007-2008      | 14959        | 21053 | 19780 | 16352 | 15709 | 13763 | 22222 | 19149 | 18182 | 13570 | 19417 | 19259 |
| 2008-2009      | 22606        | 28571 | 20187 | 34951 | 33262 | 37500 | 38361 | 33835 | 28701 | 31373 | 31373 | 25600 |
| 2009-2010      | 25304        | 22581 | 31559 | 22983 | 26336 | 23342 | 22645 | 24861 | 23928 | 27546 | 31073 | 30536 |
| (US.\$ / M.T.) |              |       |       |       |       |       |       |       |       |       |       |       |
| 2000-2001      | 315          | 471   | 412   | 669   | 723   | 420   | 574   | 367   | 244   | 416   | 392   | 347   |
| 2001-2002      | 293          | 489   | 338   | 359   | 282   | 285   | 683   | 320   | 549   | 309   | 278   | 365   |
| 2002-2003      | 235          | 286   | 415   | 365   | 250   | 457   | 452   | 350   | 243   | 304   | 306   | 856   |
| 2003-2004      | 213          | 290   | -     | 212   | 310   | 480   | 881   | -     | 220   | -     | -     | 215   |
| 2004-2005      | 228          | 452   | 320   | 212   | 237   | 360   | 231   | 346   | 478   | 488   | -     | 259   |
| 2005-2006      | 229          | 470   | 335   | 224   | 252   | 377   | 236   | 342   | 460   | 481   | 399   | 254   |
| 2006-2007      | 417          | 629   | 571   | 409   | 375   | 609   | 392   | 362   | 376   | 423   | 481   | 628   |
| 2007-2008      | 355          | 516   | 485   | 405   | 385   | 341   | 562   | 486   | 461   | 345   | 489   | 477   |
| 2008-2009      | 565          | 678   | 471   | 816   | 774   | 823   | 789   | 691   | 590   | 642   | 637   | 500   |
| 2009-2010      | 505          | 465   | 661   | 474   | 545   | 482   | 485   | 534   | 513   | 599   | 671   | 671   |

Source : \* : D.G.C.I&S., Kolkatta , Various Custom Houses (US \$ conversion as per RBI rates)



## AVERAGE UNIT VALUE & EXPORT OF CASHEWNUT SHELL LIQUID FROM INDIA

| <b>Year<br/>(Apr-Mar)</b> | <b>M.T.</b> | <b>Rs. (000)</b> | <b>Rs./M.T.</b> |
|---------------------------|-------------|------------------|-----------------|
| 2000-01*                  | 2246        | 38861            | 17320           |
| 2001-02*                  | 4178        | 59275            | 14187           |
| 2002-03                   | 6023        | 83698            | 13896           |
| 2003-04                   | 6926        | 70315            | 10152           |
| 2004-05                   | 7474        | 79097            | 10584           |
| 2005-06                   | 6405        | 70876            | 11065           |
| 2006-07                   | 6139        | 102898           | 16762           |
| 2007-08                   | 7813        | 119751           | 15327           |
| 2008-09                   | 9099        | 260644           | 28645           |
| 2009-10                   | 9748        | 241163           | 24739           |

| <b>Year<br/>(Jan-Dec)</b> | <b>M.T.</b> | <b>Rs. (000)</b> | <b>Rs./M.T.</b> |
|---------------------------|-------------|------------------|-----------------|
| 2000*                     | 1795        | 31073            | 17311           |
| 2001*                     | 5974        | 83566            | 13994           |
| 2002                      | 7515        | 96500            | 12841           |
| 2003                      | 5933        | 62150            | 10475           |
| 2004                      | 8627        | 89400            | 10362           |
| 2005                      | 4838        | 53730            | 11105           |
| 2006                      | 7524        | 116414           | 15472           |
| 2007                      | 4816        | 75165            | 15606           |
| 2008                      | 10633       | 262084           | 24647           |
| 2009                      | 9948        | 245285           | 24657           |

Source : \* : D.G.C.I&S, Kolkatta, Various Custom Houses



## ANNUAL AVERAGE FOREIGN EXCHANGE RATES (2000-01 to 2009-10)

1US\$ = Rs

| Year    | Exchange Rate |
|---------|---------------|
| 2000-01 | 45.6769       |
| 2001-02 | 47.9100       |
| 2002-03 | 48.1920       |
| 2003-04 | 45.9397       |
| 2004-05 | 44.9309       |
| 2005-06 | 44.2767       |
| 2006-07 | 45.2508       |
| 2007-08 | 40.2608       |
| 2008-09 | 45.9900       |
| 2009-10 | 47.4400       |

Source: RBI, Cochin



# **EDIBLE NUTS**

## **World Scenario**



## WORLD IMPORT OF ALMONDS (KERNEL BASIS)

Quantity in MT

| Countries    | 2004          | 2005          | 2006          | 2007          | 2008          |
|--------------|---------------|---------------|---------------|---------------|---------------|
| Belgium*     | 11804         | 11098         | 11609         | 18468         | 16063         |
| Canada       | 13590         | 12503         | 14824         | 18694         | 18944         |
| China        | 7962          | 7743          | 15028         | 10526         | 21753         |
| Denmark      | 5001          | 5510          | 4977          | 6135          | 7226          |
| France       | 29532         | 33468         | 29735         | 31706         | 29089         |
| Germany      | 61214         | 62032         | 67710         | 70039         | 71044         |
| Greece**     | 9533          | 9423          | 10012         | 10711         | 9116          |
| India        | 24709         | 19340         | 27609         | 14727         | 9389          |
| Italy        | 26844         | 30333         | 26056         | 31230         | 23506         |
| Japan        | 24158         | 20245         | 22684         | 24156         | 19245         |
| Korea Rep    | 5386          | 4661          | 5274          | 5385          | 6533          |
| Mexico       | 3600          | 3901          | 3929          | 5431          | 4179          |
| Netherlands* | 20306         | 21995         | 23348         | 28724         | 18200         |
| Poland       | 2320          | 2402          | 2634          | 3215          | 3047          |
| Russian Fed  | 14674         | 14797         | 7640          | 6422          | 8812          |
| Spain**      | 55506         | 51809         | 54366         | 57433         | 67442         |
| Sweden       | 3976          | 3580          | 4084          | 4775          | 4324          |
| Turkey       | 2206          | 2795          | 4104          | 2045          | 5406          |
| UAE*         | 11609         | 10841         | 15489         | 14948         | 15763         |
| UK           | 13396         | 15709         | 18266         | 16299         | 15609         |
| Others       | 40152         | 46265         | 50739         | 71133         | 70027         |
| <b>TOTAL</b> | <b>387478</b> | <b>390450</b> | <b>420117</b> | <b>452202</b> | <b>444717</b> |

Source : INC, Spain , \*: Transit country, \*\*: Processing country

## WORLD IMPORT OF CASHEW (KERNEL BASIS)

Quantity in MT

| Countries                     | 2004          | 2005          | 2006          | 2007          | 2008          |
|-------------------------------|---------------|---------------|---------------|---------------|---------------|
| Australia                     | 10258         | 13033         | 14443         | 14553         | 14075         |
| Belgium                       | 2977          | 4597          | 4107          | 4763          | 3477          |
| Canada                        | 10460         | 11163         | 8502          | 10364         | 5190          |
| China**                       | 15233         | 21555         | 24759         | 27414         | 27615         |
| France                        | 6762          | 8574          | 7677          | 8842          | 10312         |
| Germany                       | 17446         | 20903         | 19642         | 23063         | 15598         |
| Greece                        | 1981          | 2549          | 2322          | 2538          | 2711          |
| Italy                         | 3516          | 4129          | 4778          | 3572          | 3628          |
| Japan                         | 7846          | 6875          | 5166          | 6264          | 6469          |
| Lebanon                       | 1727          | 2235          | 2038          | 2827          | 2801          |
| Luxembourg                    | 3063          | 3412          | 3128          | 2989          | 3089          |
| Netherlands*                  | 25283         | 32074         | 35560         | 41003         | 39675         |
| Norway                        | 1390          | 1648          | 1852          | 1871          | 2708          |
| Russian Fed.                  | 4031          | 6273          | 7023          | 7882          | 8893          |
| Saudi Arabia                  | 2948          | 3993          | 4587          | 4595          | 3458          |
| Spain                         | 3133          | 4651          | 3897          | 4659          | 3075          |
| UAE*                          | 7892          | 7598          | 9604          | 13621         | 17399         |
| UK                            | 13344         | 14171         | 12999         | 17470         | 14297         |
| USA                           | 129069        | 110226        | 116877        | 124665        | 112800        |
| <b>TOTAL including others</b> | <b>296226</b> | <b>317592</b> | <b>319287</b> | <b>369953</b> | <b>361366</b> |

Source : INC, Spain , \*: Transit country, \*\*: Processing country



## WORLD IMPORT OF HAZEL NUTS (KERNEL BASIS)

Quantity in MT

| Countries    | 2004          | 2005          | 2006          | 2007          | 2008          |
|--------------|---------------|---------------|---------------|---------------|---------------|
| Australia    | 2307          | 2536          | 2126          | 1695          | 1752          |
| Austria      | 1670          | 1525          | 1093          | 8379          | 8528          |
| Belgium**    | 15365         | 13870         | 14918         | 13741         | 13800         |
| Brazil       | 2452          | 2309          | 1926          | 1375          | 1772          |
| Canada       | 800           | 1603          | 943           | 3291          | 5377          |
| Czech Rep.   | 614           | 1080          | 1511          | 1599          | 1789          |
| Egypt        | 2085          | 1431          | 2315          | 2565          | 2990          |
| France       | 24517         | 21109         | 23304         | 29318         | 19518         |
| Germany**    | 76772         | 66175         | 68706         | 78891         | 67501         |
| Greece       | 477           | 607           | 355           | 2739          | 2920          |
| Italy**      | 34701         | 68139         | 76623         | 58536         | 54711         |
| Netherlands  | 12034         | 9097          | 9478          | 8926          | 7371          |
| Poland       | 1688          | 1905          | 1582          | 9833          | 6084          |
| Russian Fed  | 9848          | 8359          | 9967          | 12592         | 13486         |
| Spain        | 841           | 1099          | 597           | 5636          | 5745          |
| Sweden       | 546           | 735           | 564           | 2428          | 2378          |
| Switzerland  | 12237         | 12376         | 12083         | 12065         | 11609         |
| UK           | 569           | 286           | 415           | 6454          | 5166          |
| Ukraine      | 3804          | 3472          | 4626          | 4997          | 6165          |
| USA          | 4930          | 4188          | 5228          | 4618          | 4749          |
| Others       | 50402         | 44896         | 48967         | 21165         | 26668         |
| <b>TOTAL</b> | <b>258659</b> | <b>266797</b> | <b>287327</b> | <b>290843</b> | <b>270079</b> |

Source : INC, Spain, \*\* Prcessing country

## WORLD IMPORT OF WALNUTS (KERNEL BASIS)

Quantity in MT

| Countries    | 2004          | 2005          | 2006          | 2007          | 2008          |
|--------------|---------------|---------------|---------------|---------------|---------------|
| Australia    | 2670          | 3921          | 4330          | 3624          | 3982          |
| Austria      | 2148          | 2253          | 3060          | 2448          | 1731          |
| Brazil       | 1333          | 1334          | 1713          | 1685          | 2795          |
| Canada       | 5511          | 6500          | 7393          | 6864          | 6257          |
| France       | 5388          | 6059          | 7310          | 7413          | 5248          |
| Germany      | 9990          | 12473         | 13751         | 14298         | 10703         |
| Greece       | 2823          | 2975          | 2634          | 2810          | 2307          |
| Israel       | 2971          | 3432          | 2973          | 4148          | 4292          |
| Italy        | 2910          | 4789          | 6728          | 4363          | 5466          |
| Japan        | 11260         | 15161         | 13600         | 9154          | 10403         |
| Korea Rep    | 4137          | 4969          | 7632          | 6559          | 6445          |
| Mexico       | 1753          | 739           | 438           | 439           | 1694          |
| Netherlands  | 2099          | 2552          | 2835          | 2906          | 2840          |
| Portugal     | 896           | 1019          | 1118          | 982           | 1299          |
| Spain        | 5778          | 9049          | 7248          | 9508          | 8541          |
| Sweden       | 399           | 1275          | 1244          | 1235          | 1093          |
| Switzerland  | 1451          | 2242          | 1992          | 1945          | 1935          |
| Turkey       | 7603          | 5473          | 6764          | 4040          | 3342          |
| UK           | 4600          | 4607          | 5025          | 5001          | 4917          |
| USA          | 10892         | 9819          | 11217         | 14011         | 14159         |
| Others       | 19766         | 30724         | 35340         | 29162         | 30957         |
| <b>TOTAL</b> | <b>106378</b> | <b>131365</b> | <b>144345</b> | <b>132595</b> | <b>130406</b> |

Source : INC, Spain



# TUTICORIN PORT TRUST

ISO 9001: 2008, ISO 14001 : 2004 and  
ISPS Code compliant



## VISION

To be the preferred  
Indian Port

## MISSION

To provide efficient seaport  
and logistics services of the  
best value to our customers



## FUTURE DEVELOPMENT PLANS

### INNER HARBOUR PROJECTS

- Creation of additional capacity :
  - Construction of North Cargo Berth I & II
  - Construction of 6 Shallow Berths
  - Structural Upgradation of Coal Jetty I & II
  - Conversion of Berth No. 8 as Container Terminal
  - Development of New Coal yard (6 Hectares) in the bare island area.
- Deepening of channel and harbour basin to cater to 12.8m draught vessels
- Widening and strengthening of Port roads
- Purchase of floating crafts and equipments

### OUTER HARBOUR PROJECTS

- Dredging and Reclamation
- Construction of Breakwaters
- Construction of Buildings, Roads and other Infrastructural works
- Purchase of cargo handling equipments
- Purchase of Port Crafts
- Construction of Berths and jetties in Outer Harbour

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Anna Nguyen  
Citilight Tower  
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**Pouch Packing :** 50lbs, 25Lbs, 10Kg, 5Kg, 2Kg,  
1Kg, 500gm, Some small packs and also 20gm.



**Composite Cans :** 2Kg, 1Kg, 400gm and  
some small packs

**Pet Jar :** 1Kg (2Lbs), 500gm(1Lbs), 250gm ( $\frac{1}{4}$ Lbs)



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##### Mangalore

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Tel: 0824- 2450556 Fax: 0824- 2450556  
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Tel -0891- 2565862, Fax: 0891- 6645493  
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##### Corporate Office

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